



Top REIT, Inc.

Presentation on Business Results for the 10th Fiscal Period

> November 1, 2010 — April 30, 2011

> > June 16, 2011

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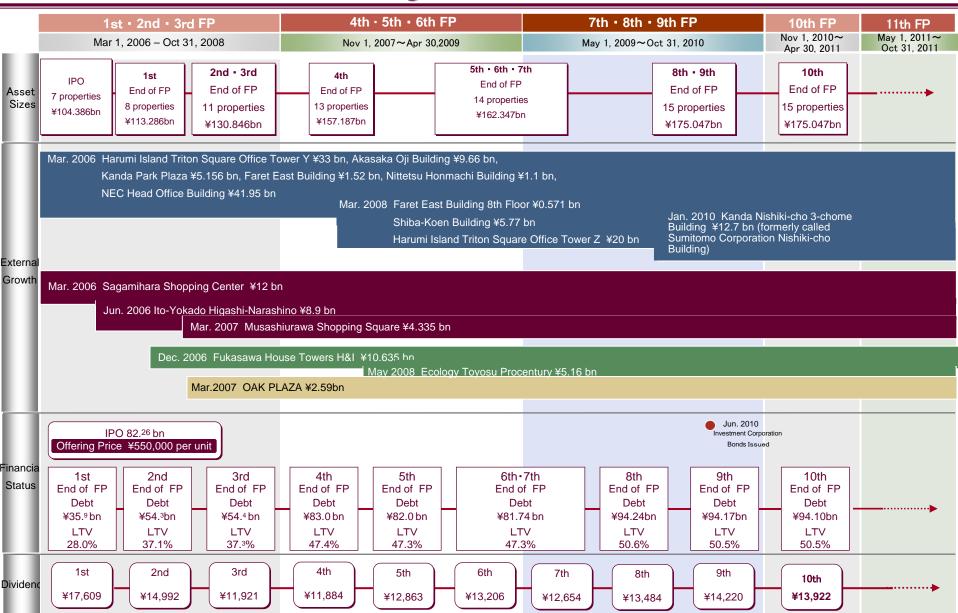
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# **TOPICS 1. Overview since Listing**





### **TOPICS 2: Impact of the Great East Japan Earthquake on Portfolio**



Damage by Earthquake

#### **Casualties**

None

# Property damage

**Minor Damage** – Inspections by external experts were conducted on 14 properties, or all owned properties except the one property in Kansai.

- •Minor interior, exterior and facilities damage was found at 13 of the 14 properties
- •Part of the restoration work was completed in the 10th FP and the remaining will be completed in the 11th FP

Impact of Earthquake
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# Capital expenditures

None

Restoration expenses

¥37.0 million

# wned Assets by Region

# Central Tokyo 8 properties, 74.7% Tokyo

Metropolitan 6 properties, 24.6% Area

Kansai 1 property, 0.6%

# Posted as extraordinary losses for the 10th FP

[Percentage as compared to acquisition price of all 15 properties]

0.02%

#### [Portfolio PML]

2.4%

\*PML of individual properties are listed on p. 36

#### **Dealing with Earthquake Risk**

Standards of Property Acquisition (must meet the following 3 criterion)

- Meets or exceeds the New Earthquake Resistant Standard (a standard implemented in 1981 that buildings must meet in order to attain permission to build)
- ·Has a PML of below 20%
- Portfolio PML is maintained at below 10%

#### **PML**

PLM refers to the probable maximum loss that would result from an earthquake. It is the rate of the amount of maximum loss (with 90% probability of non-exceedance) that would be incurred in the case of an earthquake of the largest scale that may occur during the period the building is in use (large earthquake with more than 10% possibility of occurring in 50 years, or that would occur once in 475 years) against the cost of reacquisition (total loss/building reacquisition cost).

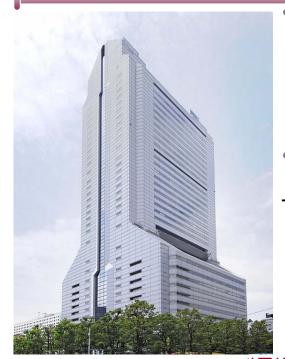
#### **Regarding Earthquake Insurance**

In view of cost effectiveness of premiums, properties are not covered by earthquake insurance.

### **TOPICS 3: Measures for Environmental Issues**



**NEC Head Office Building** 



3 properties certified as sub-top level of "Superior Special Global Warming Countermeasure Office Building" h is based on the Tokyo Metropolitan Ordina

which is based on the Tokyo Metropolitan Ordinance on Environmental Preservation (Certified May 26, 2011)



Top level office buildings: 14

Sub-top level office buildings: 22



#### **Superior Special Global Warming Countermeasure Office Buildings**

Office buildings with extremely superior levels of promoting global warming countermeasures are certified as "top level" and those with superior levels of such are certified "sub-top level" according to the standards set by the governor or Tokyo. Greenhouse gas emissions reduction obligations, imposed on large-scale office buildings, is reduced for certified buildings. Various facility performances and operational systems are subject to assessment.



Harumi Island Triton Square (Office Towers Y&Z)



I. Summary of Results of the Tenth Fiscal Period (Ended April 30, 2011)

### I-1. Highlights of the Tenth Fiscal Period



#### 

#### ◆ Secured Management

- Rent revision periods concentrated within the assumed range
  - ⇒ Decreased 12.7% on average compared with the level before renewal of contracts with 16 tenants in 10<sup>th</sup> FP (representing about 30% of monthly total rents)
- Maintained and improved occupancy rate through coordination of asset management and property management companies under continuously severe market conditions
  - ⇒ Achieved occupancy rates of 100% at Faret East Building (Tachikawa) and Nittetsu Honmachi Building (Osaka) which previously had partial vacancies
  - ⇒ Maintained high occupancy rates at residential properties Fukasawa House (period end occupancy rate 94.6%) and Ecology Toyosu procentury (period end occupancy rate 97.7%)

Occupancy rate at end of 10th FP 99.7%

#### 《 Financial Strategy 》

#### ◆ Refinancing

- ¥6.7 billion Repayment date in February 2011 → After refinancing to short-term loan, refinanced to an approximately 5 year long-term loan in March 2011 before maturity (expanded fund procurement base through transactions with new lenders)
- ¥16.7 billion Repayment date in March 2011
- → Refinanced to an approximately 5 year long-term loan (fixed all interest payments through execution of interest rate swap agreement)
- ⇒ Average remaining period of interest-bearing liabilities

(End of 9<sup>th</sup> FP: 1 year & 9 months → End of 10<sup>th</sup> FP: 2 years & 6 months)

Average remaining period of interest-bearing liabilities

Extended

#### 《 Dividend 》

Cash Dividend for Tenth Fiscal Period 13,922 yen

- ◆ Maintained **steady dividends** even under severe environment
  - Increased revenues through high occupancy rate at residential properties (Fukasawa House, Ecology Toyosu procentury)
  - Ordinary income-based dividends: approx. ¥14,160 per unit

-Impact of Earthquake-

37 million yen posted as extraordinary losses for 10th FP

⇒Dividends decreased due to the losses (-¥238 per unit)



# I-2. Summary of the Tenth Fiscal Period



Items	10th FP Results November 1, 2010 - April 30, 2011	10th FP Forecast (Announced on December 15, 2010)	Net Change (Results vs Forecast)				<del>_</del>			9th FP Results May 1, 2010 - October 31, 2010	Net Change (10th FP Result 9th FP Resul	s vs.
Period of asset management (days)	181	181	-	-		184	-	-				
Operating revenue	¥5,967mn	¥5,976mn	(¥8mn)	(0.1%)		¥6,060mn	(¥93mn)	(1.5%)				
Operating income	¥2,971mn	¥2,951mn	¥20mn	0.7%	İ	¥3,019mn	(¥47mn)	(1.6%)				
Ordinary income	¥2,194mn	¥2,169mn	¥24mn	1.1%	İ	¥2,204mn	(¥10mn)	(0.5%)				
Extraordinary loss	¥37mn	-	¥37mn	-		-	¥37mn	-				
Net income	¥2,157mn	¥2,170mn	(¥12mn)	(0.6%)	j	¥2,204mn	(¥46mn)	(2.1%)				
Number of units issued and outstanding (unit)	155,000	155,000	-	-		155,000	-	-				
Dividend per unit (yen)	¥13,922	¥14,000	(¥78)	(0.6%)		¥14,220	(¥298)	(2.1%)				
Number of properties	15	15	-	-		15	-	-				
Appraisal value total	¥170,670mn	-	-	-		¥175,351mn	(¥4,681mn)	(2.7%)				

#### ■ Differences between Forecasts and Actual Results

#### **Operating Revenue: - ¥8mn**

- > Decrease in revenue from utility expenses borne by tenants
- > Decrease in revenue through rent revision (1 month rent holiday at 1 tenant)

#### Operating Income: +¥20mn

- Decrease in utility expenses
- > Reduced property management expenses at Harumi Island Triton Square

#### Ordinary Income: +¥24mn

> Reduced interest rate costs

Net Income: - ¥12mn

> Posted restoration work costs, etc. due to earthquake

#### **■** Other References

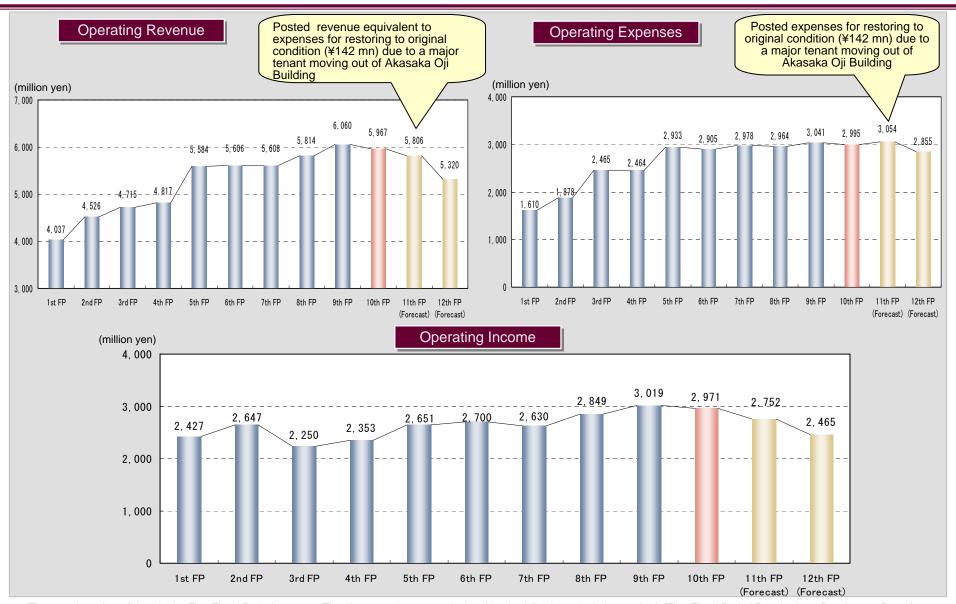
Items	10th FP Results	9th FP Results
Number of tenants	46	46
Total rentable floor space	291,627.72m²	291,627.72㎡
Occupancy rate	99.7%	99.5%
Depreciation and amortization	¥1,086mn	¥1,081mn
Capital expenditures	¥464mn	¥83mn
Term-end unit price (yen)	¥491,500	¥457,000
Term-end market capitalization	¥76,182.5mn	¥70,835mn



**II. Results of Past Periods and Forecasts** 

### II-1. Results of Past Periods and Forecasts

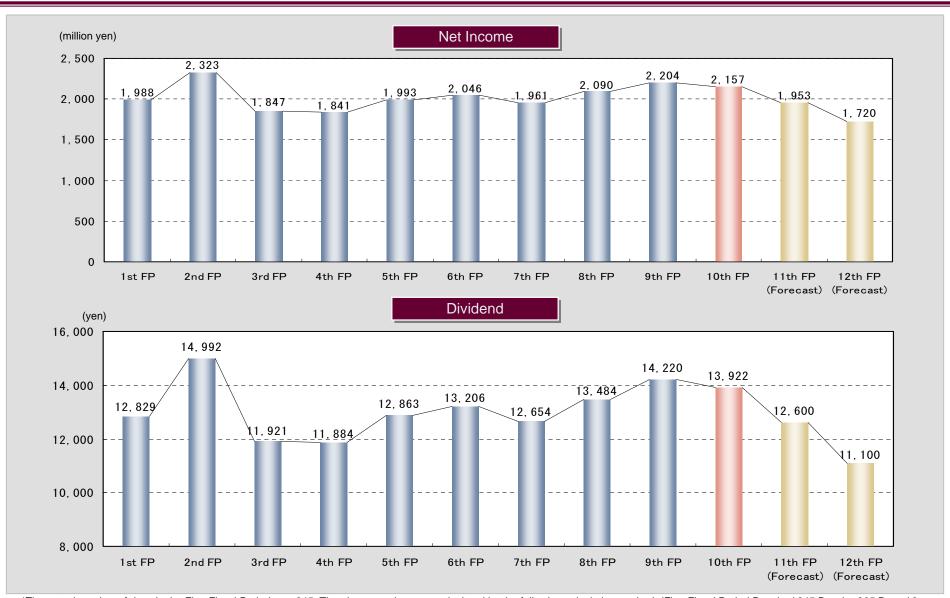




\*The actual number of days in the First Fiscal Period was 245. The above numbers are calculated by the following calculation method: (First Fiscal Period Results / 245 Days) x 365 Days / 2. In addition, the above forecast figures are calculated under certain preconditions as of the date of this material and are subject to change. Moreover, the dividend is not guaranteed.

### II-1. Results of Past Periods and Forecasts





<sup>\*</sup>The actual number of days in the First Fiscal Period was 245. The above numbers are calculated by the following calculation method: (First Fiscal Period Results / 245 Days) x 365 Days / 2. In addition, the above forecast figures are calculated under certain preconditions as of the date of this material and are subject to change. Moreover, the dividend is not guaranteed.

# II-2. Results of Past Periods and Forecasts (Detail)



Item	5th Fiscal Period	6th Fiscal Period	7th Fiscal Period	8th Fiscal Period	9th Fiscal Period	10th Fiscal Period	11th Fiscal Period (Forecast)	12th Fiscal Period (Forecast)
Period of asset management (days)	184	181	184	181	184	181	184	182
Operating revenue	¥5,584mn	¥5,606mn	¥5.608mn	¥5.814mn	¥6.060mn	¥5,967mn	¥5,806mn	¥5,320mn
, ,	,	·	,	,	,	,		·
Operating expenses  Of which, expenses	¥2,933mn	¥2,905mn	¥2,978mn	¥2,964mn	¥3,041mn	¥2,995mn	¥3,054mn	¥2,855mn
related to rent business (excluding taxes and dues, and depreciation and amortization)	¥701mn	¥718mn	¥762mn	¥711mn	¥783mn	¥741mn	¥838mn	¥680mn
Of which, taxes and dues	¥522mn	¥476mn	¥561mn	¥567mn	¥586mn	¥586mn	¥611mn	¥611mn
Of which, depreciation and amortization	¥1,147mn	¥1,151mn	¥1,105mn	¥1,127mn	¥1,081mn	¥1,086mn	¥1,050mn	¥1,029mn
Operating income	¥2,651mn	¥2,700mn	¥2,630mn	¥2,849mn	¥3,019mn	¥2,971mn	¥2,752mn	¥2,465mn
Ordinary income	¥1,994mn	¥2,047mn	¥1,960mn	¥2,091mn	¥2,204mn	¥2,194mn	¥1,954mn	¥1,721mn
Net income	¥1,993mn	¥2,046mn	¥1,961mn	¥2,090mn	¥2,204mn	¥2,157mn	¥1,953mn	¥1,720mn
Not an and Combined to the								
Net operating income from property leasing	¥4,360mn	¥4,412mn	¥4,284mn	¥4,535mn	¥4,691mn	¥4,639mn	¥4,356mn	¥4,028mn
FFO	¥3,141mn	¥3,198mn	¥3,066mn	¥3,217mn	¥3,286mn	¥3,243mn	¥3,003mn	¥2,749mn
N								
Number of units issued and outstanding (units)	155,000	155,000	155,000	155,000	155,000	155,000	155,000	155,000
Dividend per unit (yen)	¥12,863	¥13,206	¥12,654	¥13,484	¥14,220	¥13,922	¥12,600	¥11,100
FFO per unit (yen)	¥20,266	¥20,635	¥19,785	¥20,755	¥21,200	¥20,929	¥19,380	¥17,741

Number of properties: 15

Precondition

11th Fiscal Period 12th Fiscal Period Loans outstanding: End of 11th period ¥94.037bn. / End of 12th fiscal period ¥93.97bn

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Operating revenue: Takes into consideration execution of new agreements, early termination of agreements, etc. that have been finalized as of June 14, 2011, as well as factors that may cause fluctuations in such matters as risks of reductions in revenue due to decreased amounts of rent of tenants when

they reach their rent revision period hereafter.

Non-operating expenses: (11th FP) ¥801mn (of which, interest of loans and investment corporation bonds and related expenses: ¥798mn)

(12th FP) ¥746mn (of which, interest of loans and investment corporation bonds and related expenses: ¥740mn)

Note: The forecasts should not be construed as a guarantee of the actual dividends



**III. Growth Strategy: Leaping for the Next Stage** 

### **III-1. Market Prospects**



#### **Real Estate Leasing Market**

#### [Present state]

- Office vacancy rates in 5 central wards of Tokyo remain high at around 8%
- ◆ Office rents remain weak in central Tokyo
- Further severe renting conditions presented by new office tenants
- Studio and family rental residences with high convenience showing steady performance

#### [Future prospects]

- ◆ Due to the impact of the earthquake, companies may adopt a cautious stance and relocate for reasons such as office integration
- ◆ Vacancy rates will remain high
- Further delay of rent recovery due to deteriorating results of companies
  - ⇒TOP REIT's strategy
    - Strengthen preventive measures of tenant's moving out as well as leasing activities

#### **Real Estate Transaction Market**

#### [Present state]

- Sale of high-grade office properties are low due to gap in price perspectives of seller and buyer, and there is no difference in basic perspectives even after the earthquake
- ◆ The market for rental residential property transactions is steady

#### [Future prospects]

- How to compromise the price perspective difference between seller and buyer
- ◆ The market for rental residential property transactions will remain steady
  - ⇒TOP REIT's strategy

Continue to focus on gathering information on high-grade office buildings in central Tokyo and residential properties with excellent transit access

#### **Financial / Capital Market**

#### [Present state]

- Continuation of de facto zero interest rate monetary policy by the Bank of Japan
- No particular change the lending attitude of banks since the earthquake
- ◆ Doubling in purchasing amount of J-REIT units by the Bank of Japan and favorable performance of J-REIT investments are supporting unit prices

#### [Future prospects]

- ◆ Market interest rates will remain low in the meantime
- ◆ REIT market is looking for sources of recovery
  - ⇒TOP REIT's strategy
    While closely monitoring the market environment, select bank loans, investment corporation bonds, public offerings, etc.

# III-2. Strategy for Recovery of the Dividend Level



# **Current Management Policy**

- Factors of Dividend Decrease at 11th FP and 12th FP.
  - Major tenant moving out Akasaka Oji Building
  - Possibility of free rent requests from new tenants
  - Weak rents due to delayed recovery of company results
  - Putting off of acquisition of new properties
- Secure foothold for revenues through flawless management of existing properties
  - ·Place utmost focus on securing tenants for Akasaka Oji Building
  - •In addition to continuing to strengthen tenant relations, implement measures to prevent tenants moving out and maintain high occupancy rates.
- ◆ External growth that perceives good acquisition opportunities for superior properties (acquisition of superior properties with cash on hand + additional bank loans)
  - Utilize the sponsor's strengths (properties owned or brokered by sponsors) as well as various information channels
  - Target office buildings in central Tokyo and residential properties in the Tokyo Metropolitan Area

## 

Completion of early leasing of Akasaka Oji Building

> Minimize range of decrease in rent revision

Accumulate greater revenues with acquisition of new properties

Asset class	Property acquisition target	Portfolio share
Offices	<ul> <li>◆ Excellent location in Central Tokyo</li> <li>◆ High-quality specifications</li> <li>◆ Properties with strong competitiveness (ability to attract tenants, long-life and stable operations)</li> </ul>	Approx. 75%
Other than offices	<ul> <li>◆ Primary focus on residential properties</li> <li>Located in Central Tokyo and surrounding areas, close to railway stations and with excellent transit access</li> <li>Stable occupancy rates and rent levels</li> </ul>	Approx. 25%

## III-3. Leasing Policy of Akasaka Oji Building



#### Overview of Relocation Plan by Major Tenant

#### [Name of Major Tenant]

Sony Computer Entertainment Inc.

#### [Lease Termination Date]

September 18, 2011

[Leased Floor Space/Proportion to Total Leased Floor Space of the Property]

• 6,779.82m2 / 93.1%

[Proportion to Total Leased Floor of Entire Portfolio]

2.3%





Conducted renewal construction of common areas along with the work of restoring to original conditions (all capital expenditures construction planned)

#### Superiority of Akasaka Oji Building

- Faces Aoyama-dori Street (Route 246) to feature high visibility, while standing adjacent to Akasaka Imperial Gardens where Crown Prince's Palace is located and Canadian Embassy, which provide abundant greenery despite business surroundings
- Located in four-minute walk from Aoyama 1-chome Station on the Tokyo Metro Ginza Line and Hanzomon Line and Toei Oedo Line, enjoying high convenience for access
- · Has specifications comparable to most modern office buildings, including individually controlled air conditioning systems (renewed in 2006), office automation-compatible floors and ceiling height of 2,600mm
- Leasable to multiple tenants
- Administration by staff / mechanical security at night and on holidays

### **Leasing Policy**

- Promote the superiority of Akasaka Oji Building and approach IT companies, apparel companies and others regardless of their business
- · While maintaining the level of rents, aim for a minimization of downtime
  - Leasing activity which brings together the collective strengths of TOP REIT

Highly praised by many potential tenants for its convenience and its good environment

#### Leasing Condition (End of May)

•Inquiries: 47

Property visits :

Consideration requests

Agreements concluded :

# III-4. Growth Strategy for the Next Stage

Strategy

Growth



# Continued Implementation of Growth Strategy for the Next Stage

◆ Fully utilize the Top REIT Edge

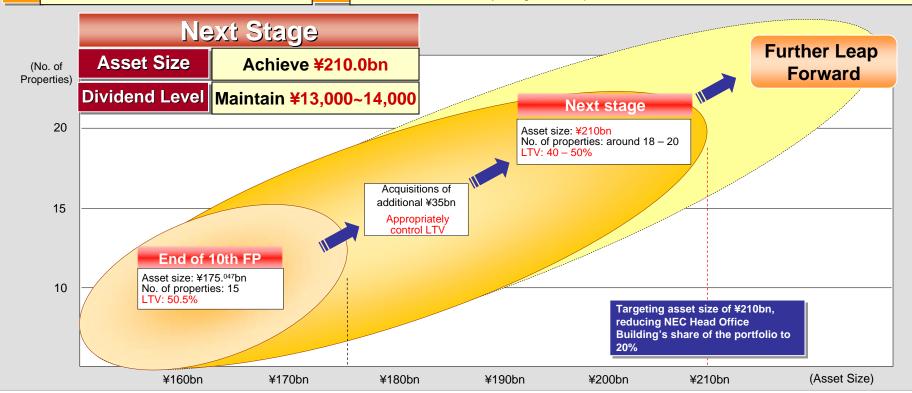
Sponsor Strength

#### **Superior Portfolio**

**Growth Methods** 

 Implement growth strategy with an extreme focus on the dividend level (¥13,000~14,000) ◆ While securing a foothold for revenues, acquire competitive and highly profitable properties

- ◆ Flexibly select fund procurement means according to the market environment
  - ·Bank loans: Flexibly utilize strong bank formation
  - •Investment corporation bonds: Consider in view of market environment, etc.
  - Capital increases through public offerings: Consider investment unit price levels and property returns, as well as amount of net assets and dividend
- ◆ Consider M&A and joining of new sponsors

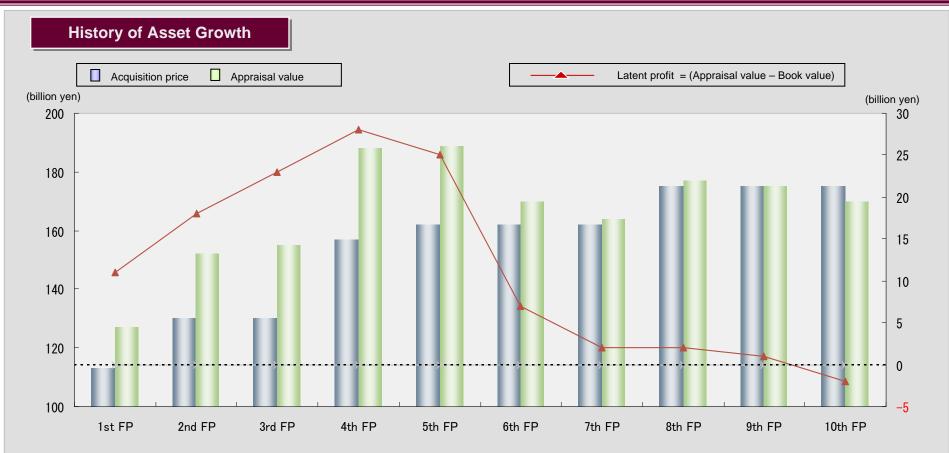




**IV. Tenth Fiscal Period Operating Results and Future Initiatives** 

# IV-1. Operating Results: History of Asset Growth





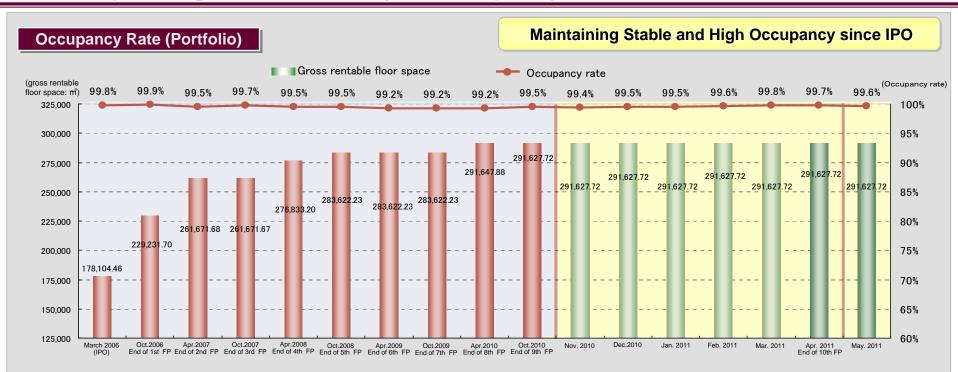
	End of 1st FP	End of 2nd FP	End of 3rd FP	End of 4th FP	End of 5th FP	End of 6th FP	End of 7th FP	End of 8th FP	End of 9th FP	End of 10th FP
	Oct. 2006	April. 2007	Oct. 2007	April. 2008	Oct. 2008	April. 2009	Oct. 2009	April. 2010	Oct. 2010	April. 2011
Acquisition price	¥113. <sup>286</sup> bn	¥130. <sup>846</sup> bn	¥130. <sup>846</sup> bn	¥157. <sup>187</sup> bn	¥162. <sup>347</sup> bn	¥162. <sup>347</sup> bn	¥162. <sup>347</sup> bn	¥175. <sup>047</sup> bn	¥175. <sup>047</sup> bn	¥175. <sup>047</sup> bn
Book value	¥116. <sup>187</sup> bn	¥133. <sup>576</sup> bn	¥132. <sup>698</sup> bn	¥159. <sup>585</sup> bn	¥163. <sup>985</sup> bn	¥163. <sup>245</sup> bn	¥162. <sup>237</sup> bn	¥174. <sup>618</sup> bn	¥173. <sup>618</sup> bn	¥172. <sup>994</sup> bn
Appraisal value	¥127. <sup>442</sup> bn	¥152. <sup>468</sup> bn	¥155. <sup>923</sup> bn	¥188. <sup>035</sup> bn	¥189. <sup>441</sup> bn	¥170. <sup>870</sup> bn	¥164. <sup>948</sup> bn	¥177. <sup>146</sup> bn	¥175. <sup>351</sup> bn	¥170. <sup>670</sup> bn
Latent profits and loses	¥11. <sup>254</sup> bn	¥18. <sup>891</sup> bn	¥23. <sup>224</sup> bn	¥28. <sup>449</sup> bn	¥25. <sup>455</sup> bn	¥7. <sup>624</sup> bn	¥2. <sup>710</sup> bn	¥2. <sup>527</sup> bn	¥1. <sup>732</sup> bn	(¥2. <sup>324</sup> bn)

<sup>\*</sup>Acquisition price and appraisal value details are provided on P36 to P38.

<sup>\*</sup>Figures less than one million yen have been rounded down for the above-mentioned values. As for latent profits and loses, figures less than one million yen have been rounded down after deducting book value (total) from appraisal value (total).

# IV-2. Operating Results: History of Occupancy Rate





#### 《 Major Long-Term Rent Agreement (3 years or more)》

Property	Main tenant	Based on rent per Share of portfolio		Remaining period of contract (years)	Tenancy period (years)	Expiration date	Notes
NEC Head Office Building	NEC Corporation	25.8%	24.8%	14.7	Previous owner	Dec. 28, 2025	Fixed-rate rent by Dec. 2013 (16 <sup>th</sup> FP) Cancellation banned until Dec. 2013 (16 <sup>th</sup> FP)
Ito-Yokado Higashinarashino Store	Ito-Yokado Co., Ltd.	4.4%	17.5%	3.6	16.3		Expiration date of rent agreement :18th FP (some rent is to be calculated on sales of store)
Musashiurawa Shopping Square	Olympic Corporation Nitori Co., Ltd. etc	2.4%	5.1%	14.5	5.4	Oct. 31,2025	Cancellation banned until Oct. 2015(19 <sup>th</sup> FP)
OAK PLAZA	Nippon Steel City Produce, Ltd.	1.8%	2.1%	15.9	Previous owner	Mar. 31,2027	Fixed-rate rent until Mar. 2017(22 <sup>nd</sup> FP) Cancellation banned until Mar. 2017(22 <sup>nd</sup> FP)
Total		34.4%	49.5%				

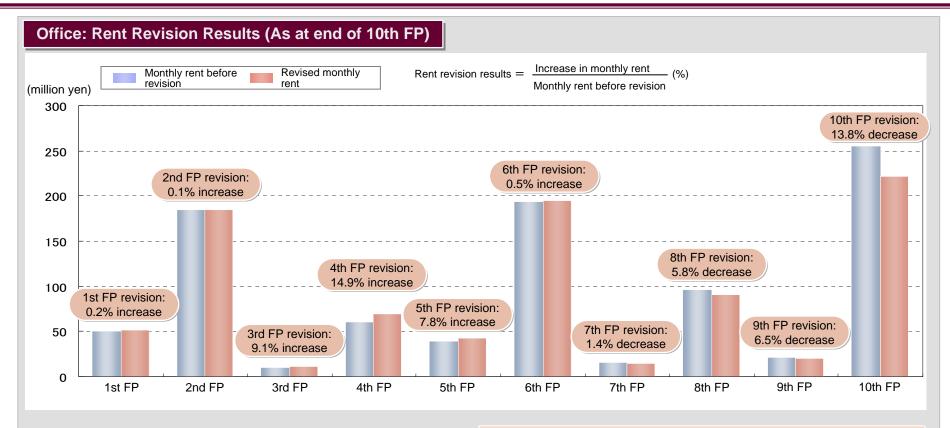
# IV-2. Operating Results: History of Occupancy Rate





### IV-3. Operating Results: Results from Rent Revisions (excluding residential)





#### Retail: Rent Revision Results (As at end of 10th FP)

Musashiurawa Shopping Square
 Contracts were renewed with unchanged rents

### ◆ Results of 10th FP Rent Revision (Total) ◆



•Office buildings 13 cases: 13.8% decrease on average

(Unchanged:2, Decreased:11)

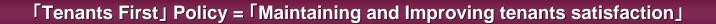
•Retail properties: Unchanged

■ Total (excluding residential): 12.7% decrease on average

<sup>\*</sup>The master lease agreement with Obayashi Corporation at Harumi Island Triton Square Office Tower Z expired and a sublease agreement with guaranteed rent was concluded with the previous sublease company

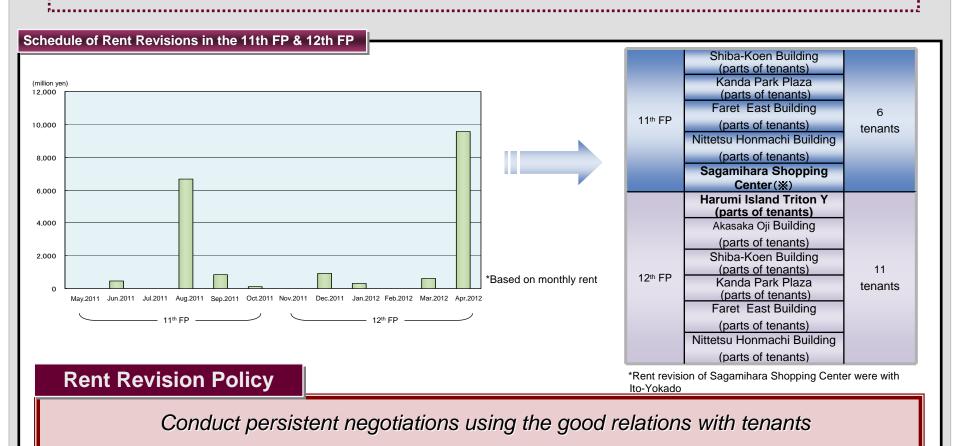
# IV-4. Operating Strategies: Management Policy and Schedule of Future Rent Revisions





Maintain and enhance asset value by discerning and appropriately incorporating tenant needs

Secure stable revenue for the long term by creating a favorable relationship with superior tenants

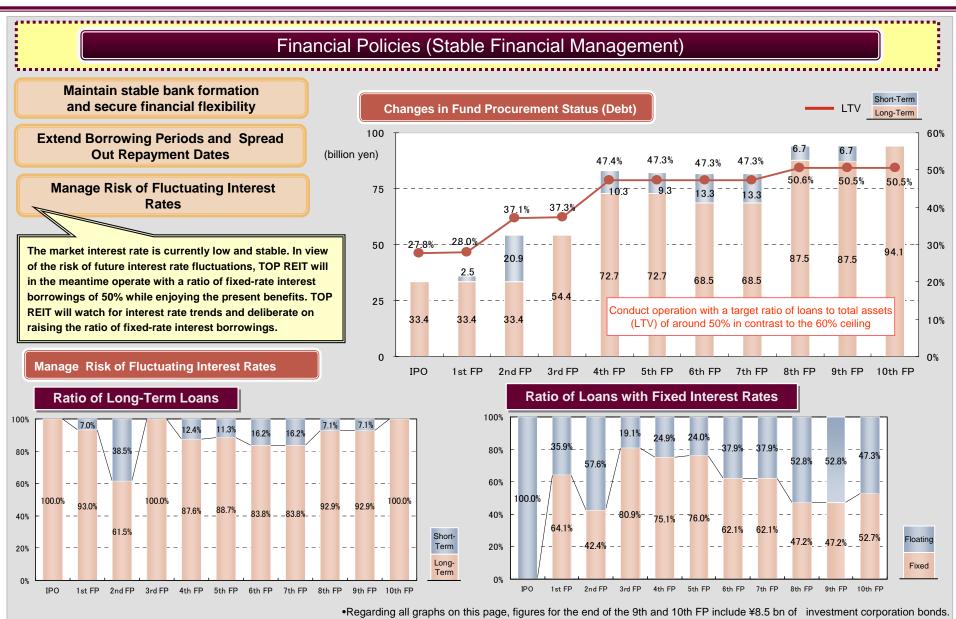




# **V. Financial Strategies**

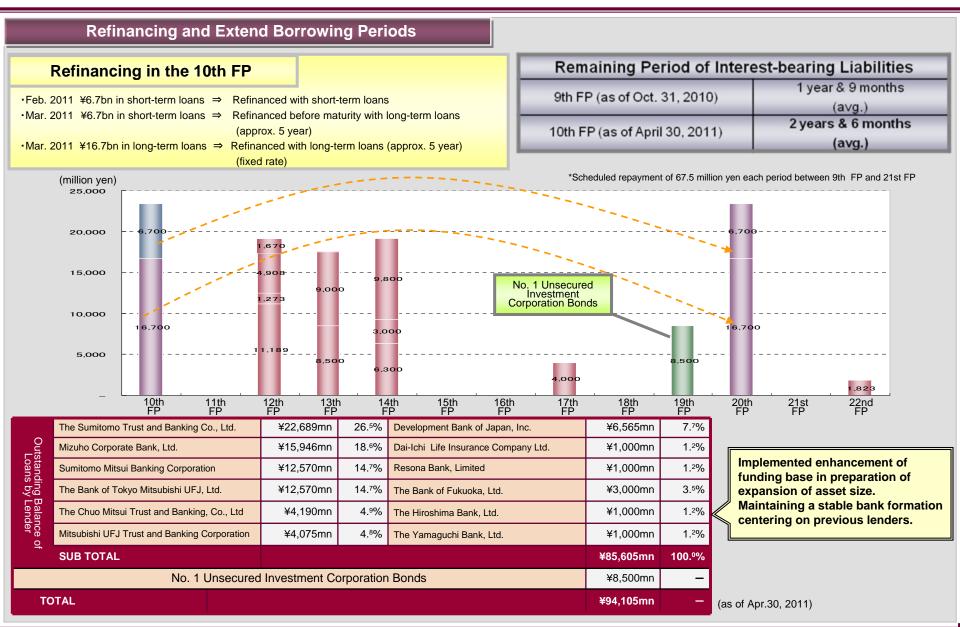
# V-1. Financial Strategies: Stable Financial Management





## V-2. Financial Strategies: Financial Status / Extend Borrowing Periods





# V-3. Financial Strategies: Issuer Rating and Loans at End of Tenth Fiscal Period



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	Issuer Rating			А3	(Negative)	Assigned by	Moody's Jap	an K.K.		AA- (St	able) Assigne	ed by Rating a	and Investment	t Information, I	nc. (R&I)	
Category	Lender	Loan Balance	Interest Rate (end of April 2011)	Loan Execution Date	Repayment Date	Remaining Period	Note	Category		Lender	Loan Balance	Interest Rate (end of April 2011)	Loan Execution Date	Repayment Date	Remaining Period	Note
	Development Bank of Japan, Inc	¥135mn	2.42% (fixed)	January 13, 2010	November 30, 2016	Scheduled repayment	Unsecured and without guarantee		Mizuho Corpora Sumitomo Mitsu	The Sumitomo Trust and Banking, Co., Ltd. Mizuho Corporate Bank, Ltd. Sumitomo Mitsui Banking Corporation		1.24% (floating)	January 13, 2010	November 30, 2012	1 year &	
		¥135mn								kyo Mitsubishi UFJ, Ltd. Trust and Banking Corporation	¥9,800mn	(iloating)	2010	2012	7 months	Unsecured
	The Sumitomo Trust and Banking, Co., Ltd. Sumitomo Mitsui Banking Corporation The Bank of Tokyo Mitsubishi UFJ, Ltd. Mitsubishi UFJ Trust and Banking Corporation	¥11,189mn	1.24% (floating)	March 3, 2009	November 30, 2011	7 months	Unsecured and without guarantee		Resona Bank, L	• '	¥2,497mn	2.42% (fixed)	January 13, 2010	November 30, 2016	5 years	and without guarantee
		¥11,189mn														
Current Portion of Long-Term	The Sumitomo Trust and Banking, Co., Ltd. Sumitomo Mitsui Banking Corporation Mitsubishi UFJ Trust and Banking Corporation	¥1,273mn	1. 24% (floating)	March 27, 2009	November 30, 2011	7 months	Unsecured and without guarantee		Mizuho Corpora	Trust and Banking, Co., Ltd. tte Bank, Ltd. ui Banking Corporation	¥12,297mn ¥9,000mn	1. 24%	March 26, 2010	June 29, 2012	1 year	Unsecured and without
Long-Term Loans		¥1,273mn								kyo Mitsubishi UFJ, Ltd.	¥9,000mn	(floating)		04110 20, 2012	2 months	guarantee
		, ,						Long-Term	Mitsubishi UFJ Trust and Banking Corporation							
	Mizuho Corporate Bank, Ltd.	¥4,908mn	1. 24% (floating)	November 30, 2009	November 30, 2011	7 months	Unsecured and without	Loans			¥9,000mn					
	The Bank of Tokyo Mitsubishi UFJ, Ltd.		(noating)	2000	2011		guarantee		The Sumitomo T Mizuho Corporat	rust and Banking Co., Ltd. te Bank, Ltd.					4 years	
		¥4,908mn							Sumitomo Mitsui The Bank of Tok	i Banking Corporation cyo Mitsubishi UFJ, Ltd.	¥16,700mn	1.39% (fixed)	March 3, 2011	February 29, 2016	& 10 months	Unsecured and without guarantee
	The Chuo Mitsui Trust and Banking, Co., Ltd.	¥1,670mn	1. 24% (floating)	February 26, 2010	November 30, 2011	7 months	Unsecured and without guarantee	d without	The Chuo Mitsui Trust and Banking, Co., Ltd. Mitsubishi UFJ Trust and Banking Corporation					TO MONUIS	guarantee	
		¥1,670mn					gaarantoo				¥16,700mn					
	Subtotal	¥19,175mn	1.25% (avg.)			7 months (avg)			The Sumitomo T The Bank of Fuk The Hiroshima B		¥6.700mn	0.76%	March 31, 2011	February 29,	4 years	Unsecured and without
	The Sumitomo Trust and Banking Co., Ltd. Mizuho Corporate Bank, Ltd. Sumitomo Mitsui Banking Corporation The Bank of Tokyo Mitsubishi UFJ, Ltd.	¥8,500mn	1.95% (fixed)	June 29, 2007	June 29, 2012	1 year &	Unsecured and without		The Yamaguchi Bank, Ltd.	¥6,700mn	(floating)		2016	& 10 months	guarantee	
	The Chuo Mitsui Trust and Banking, Co., Ltd. Mitsubishi UFJ Trust and Banking Corporation		( /			2 months	guarantee				+0,7001111	1.39%			2 years & 5 months	
	Wilderson Of C Trust and Banking Corporation	¥8.500mn							Subtotal		¥66,430mn	(avg.)			5 months (avg.)	
	The Sumitomo Trust and Banking, Co., Ltd.	¥2,000mn	2.27% (fixed)													
	Development Bank of Japan, Inc.	¥1,000mn	2.40% (fixed)	June 29, 2007	June 30, 2014	3 years & 2 months	Unsecured and without guarantee	No. 1 U	nsecured Inves	stment Corporation Bonds	¥8,500mn	1.00% (fixed)	June 4, 2010	June 4, 2015	4 years & 1 month	Unsecured and without
Long-Term Loans	Dai-Ichi Life Insurance Company Ltd.	¥1,000mn	2.40% (fixed)				guarantos					()				guarantee
		¥4,000mn														
	The Sumitomo Trust and Banking Co., Ltd. Mizuho Corporate Bank, Ltd. Sumitomo Mitsui Banking Corporation The Bank of Tokyo Mitsubishi UFJ, Ltd. Mitsubishi UFJ Trust and Banking Corporation	¥6,300mn	1.48% (fixed)	March 27, 2008	March 27, 2013	1 year & 11 months	Unsecured and without		T	otal	¥94,105mn	1.38% (avg. )			2 years & 6 months (avg.)	
	Development Bank of Japan, Inc.	¥3,000mn	1.53% (fixed)			Timonals	guarantee		Note: Interest rates are rounded to the sec The averages for interest rates and							al period.
		¥9,300mn						•								



VI. Tenth Fiscal Period Results (Ended April 30, 2011)

## VI-1. Statements of Income (Summary) /Statements of Cash Distributions



#### **■** Statements of Income

Statements of income	ie .				
Account	9th FP May 1, 2010 - October 31, 2010 (184 days)	10th FP November 1, 2010 – April 30, 2011 (181 days)			
	Amount	Amount			
I. Operating revenue and expenses					
1.Operating revenue	¥6,060mn	¥5,967mr			
2.Operating expenses	¥3,041mn	¥2,995mr			
Expenses related to rent business	¥2,451mn	¥2,414mr			
Asset management fees	¥455mn	¥450mr			
Other	¥134mn	¥131mr			
Operating income	¥3,019mn	¥2,971mr			
II. Non-operating income and expenses					
1.Non-operating income	¥7mn	¥6mr			
Interest income	¥6mn	¥3mr			
Other	¥1mn	¥3mr			
2.Non-operating expenses	¥822mn	¥783mr			
Interest expenses	¥665mn	¥615mr			
Interest expenses on investment corporation bonds	¥34mn	¥42mr			
Amortization of deferred organization expenses	¥5mn	-			
Other	¥115mn	¥125mr			
Ordinary income	¥2,204mn	¥2,194mr			
Extraordinary loss	-	¥37mr			
Income before income taxes	¥2,204mn	¥2,158mr			
Income taxes-current	¥0mn	¥0mr			
Income taxes-deferred	¥0mn	¥0mr			
Net income	¥2,204mn	¥2,157mr			
Unappropriated retained earnings	¥2,204mn	¥2,157n			

#### ■ Statements of Cash Distributions

Account	9th FP May 1, 2010 – October 31, 2010 (184 days)	10th FP November 1, 2010 - April 30, 2011 (181 days)
	Amount	Amount
Unappropriated retained earnings	¥2,204mn	¥2,157mn
Total dividend amount	¥2,204mn	¥2,157mn
<dividend per="" unit=""></dividend>	<¥14,220>	<¥13,922>
Retained earnings carried forward	-	_

[Expenses related to rent business]

➤ Depreciation and amortization: ¥1,086mn

➤ Property management expenses: ¥389mn

➤ Utilities expenses: ¥202mn

and others

# VI-2. Balance Sheets (Summary)



Account	9th FP (as of October 31, 2010)	10th FP (as of April 30, 2011)		
Account	Amount	Amount		
Assets				
I. Total current assets	¥12,426mn	¥12,738mn		
Cash and deposits	¥7,343mn	¥8,244mn		
Cash and deposits in trust	¥4,769mn	¥4,204mn		
Other	¥313mn	¥289mn		
II. Total noncurrent assets	¥173,981mn	¥173,551mn		
Total property, plant and equipment	¥173,618mn	¥172,994mn		
Buildings, etc.	¥1,012mn	¥992mn		
Land	¥4,888mn	¥4,888mn		
Buildings, etc. in trust	¥49,483mn	¥48,879mn		
Land in trust	¥118,234mn	¥118,234mn		
2. Total intangible assets	¥0mn	¥0mn		
Intangible assets	¥0mn	¥0mn		
Total investment and other assets	¥363mn	¥557mn		
Lease and guarantee deposits	¥10mn	¥10mn		
Long-term prepaid expenses	¥198mn	¥389mn		
Other	¥154mn	¥157mn		
III. Total deferred assets	¥51mn	¥45mn		
Deferred organization expenses	-	-		
Investment corporation bond issuance costs	¥51mn	¥45mn		
Total assets	¥186,459mn	¥186,336mn		

	9th FP	10th FP
Account	(as of October 31, 2010)	(as of April 30, 2011)
Account	Amount	Amount
Liabilities		
I. Total current liabilities	¥25,244mn	¥20,850mn
Operating accounts payable	¥187mn	¥210mn
Short-term loans payable	¥6,700mn	-
Current portion of long-term loans payable	¥16,835mn	¥19,175mn
Accounts payable — other	¥271mn	¥262mn
Accrued expenses	¥239mn	¥254mn
Accrued consumption taxes	¥134mn	¥49mn
Advances received	¥810mn	¥868mn
Derivative liabilities	¥62mn	-
Other	¥3mn	¥29mn
II. Total noncurrent liabilities	¥76,776mn	¥81,068mn
Investment Corporation Bond	¥8,500mn	¥8,500mn
Long-term loans payable	¥62,137mn	¥66,430mn
Tenant leasehold and security deposits	¥146mn	¥144mn
Tenant leasehold and security deposits in trust	¥5,992mn	¥5,993mn
Total liabilities	¥102,020mn	¥101,918mn
Net assets		
I. Total unitholders' equity	¥84,464mn	¥84,418mn
1.Unitholders' capital	¥82,260mn	¥82,260mn
2.Surplus		
Unappropriated retained earnings	¥2,204mn	¥2,157mn
Total surplus	¥2,204mn	¥2,157mn
II. Total valuation and translation adjustments	(¥25mn)	-
Deferred gains or losses on hedge	(¥25mn)	_
Total net assets	¥84,438mn	¥84,418mn
Total liabilities and net assets	¥186,459mn	¥186,336mn

# **VI-3. Major Financial Indicators**



Item		8th Fiscal Period November 1, 2009 – April 30, 2010	9th Fiscal Period May 1, 2010 – October 31, 2010	10th Fiscal Period November 1, 2010 – April 30, 2011	Remark	
Period of asset management		181days	184days	181days		
Ratio of interest-bearing liabilities to total assets at end of period (LTV)		50.6%	50.5%	50.5%	Interest-bearing liabilities at end of period / Total assets at end of period	
Rental NOI (Net operating income)		¥4,535mn	¥4,691mn	¥4,639mn	Rent revenue — Expenses related to rent business + Depreciatio and amortization	
Rental NOI yield		5.4%	5.4%	5.3%	Rental NOI x 2 / Sum total of the acquisition price of all properties in the portfolio at end of period	
Funds from Operation	Funds from Operation (FFO)		¥3,286mn	¥3,243mn	Net income + Depreciation and amortization	
FFO per unit		¥20,755	¥21,200	¥20,929	FFO / Number of units issued and outstanding at end of period	
Ratio of ordinary ind assets (return on as		1.2%	1.2%	1.2%	Ordinary income / ((Total assets at beginning of period + Total assets at end of period) / 2)	
	Annualized	[2.3%]	[2.4%]	[2.4%]		
Ratio of net income equity (return on eq		2.5%	2.6%	2.6%	Net income $/$ ((Net assets at beginning of period + Net assets at end of period) $/$ 2)	
	Annualized	[5.0%]	[5.2%]	[5.1%]		
Implied Cap Rate		5.9%	5.8%	5.6%	NOI / ( Market capitalization at end of period +Net Debt at end of period (Total liabilities at end of period – Total current assets at end of period))	
NAV multiple		0.79	0.82	0.93	Market capitalization at end of period / (Net assets at end of period + (Appraisal value at end of period – Book value at end of period))	
Ratio of unitholders' equity to total assets at the end of period		45.2%	45.3%	45.3%	Net assets at end of period / Total assets at end of period	

### VI-4. Unitholders



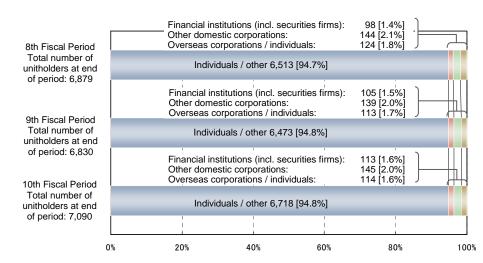
#### Unitholdings (as at end of10th FP)

Category	Number of L	Jnits Held	Number of Unitholders	
Individuals / other	20,592	13.3%	6,718	94.8%
Financial institutions (incl. securities firms)	97,259	62.7%	113	1.6%
Other domestic corporations	13,475	8.7%	145	2.0%
Overseas corporations / individuals	23,674	15.3%	114	1.6%
Total	155,000	100.0%	7,090	100.0%

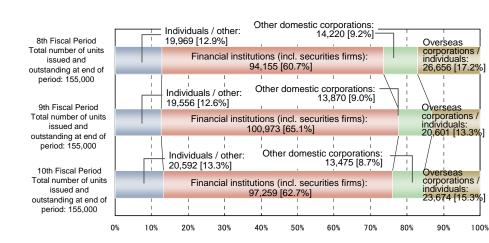
### Top 15 Unitholders (as at end of 10th FP

Rank	Name	Number of Units Held	Share of Total
1	Japan Trustee Service Bank (trust account)	23,336	15.06
2	Nomura Trust and Banking (investment trust account)	13,768	8.88
3	Trust and Custody Services Bank (securities investment trust account)	7,680	4.95
4	The Master Trust Bank of Japan (trust account)	6,449	4.16
5	North Pacific Bank, LTD.	6,139	3.96
6	The Senshu Ikeda Bank, Ltd	4,540	2.93
7	American Life Insurance Company GAL	3,900	2.52
8	NOMURA BANK(LUXEMBOURG)S.A.	3,800	2.45
9	The Fuji Fire and Marine Insurance Company, Limited	3,465	2.24
10	The Sumitomo Trust and Banking Co., Ltd.	3,176	2.05
11	Nippon Steel City Produce, Inc	3,162	2.04
11	Oji Real Estate Co., Ltd.	3,162	2.04
13	Trust and Custody Services Bank (money trust tax account)	2,844	1.83
14	Mizuho Trust & Banking co., Ltd	2,062	1.33
15	The Minami Nippon Bank, Ltd.	1,550	1.00
	Total	89,033	57.44

#### **Number of Unitholders**



#### **Number of Units Held**



# VI-5. Unit Price Performance and Volume (March 1, 2006 – May 31, 2011) TOP REIT, Inc.



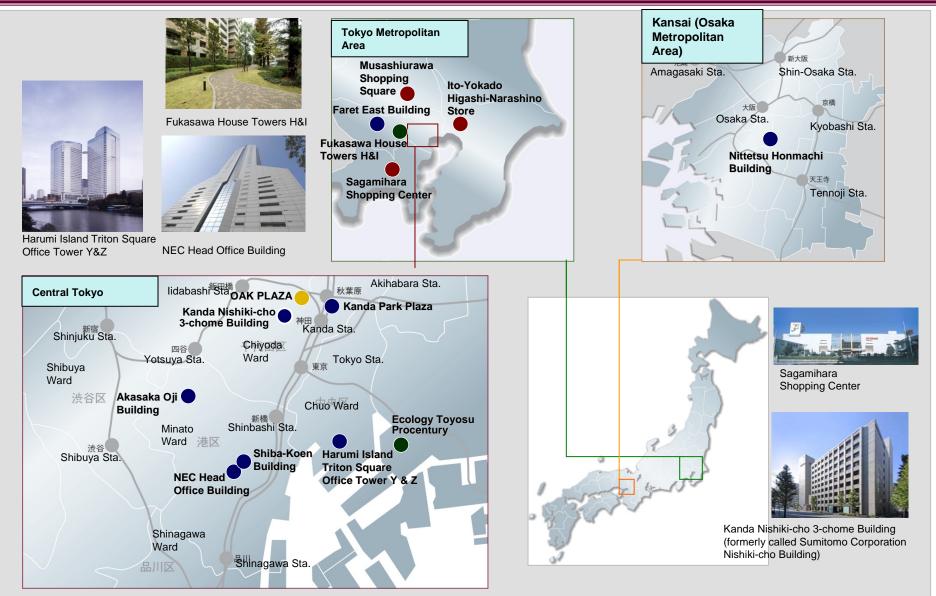




**VII. Appendix: Portfolio Overview** 

# VII-1. Portfolio Map





# VII- 2. Portfolio Summary (as at end of 10th FP)

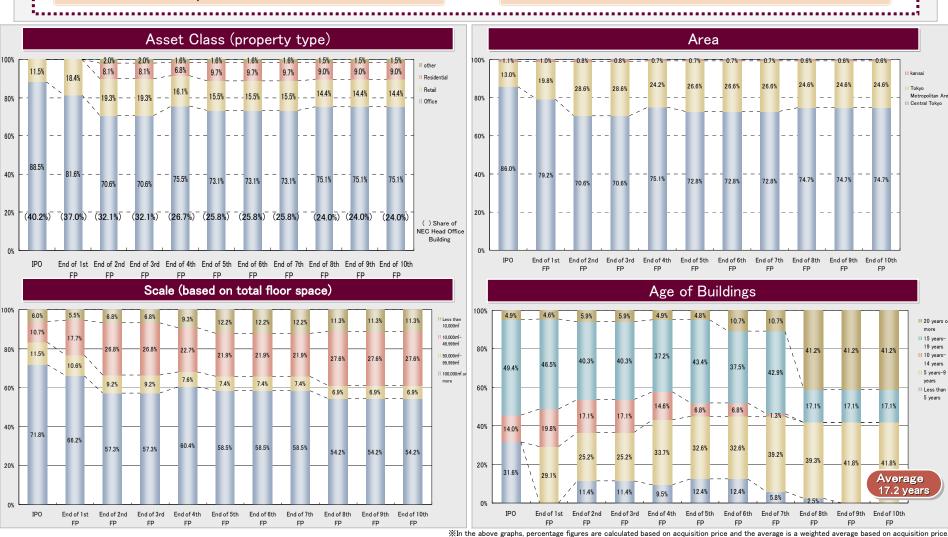


Total Acquisition Price: ¥175.047bn.

Gross Rentable Floor Area: 291,627.72 m<sup>2</sup>

Number of Properties: 15

PML : 2.4%



# VII-3. Portfolio Overview (as at end of 10th FP)



Asset Class	Area	Property	Address	Acquisition Date	Total Floor Space (m²)	Rentable Floor Space (m³)	Completion Date	Acquisition Price (mm yen)	Portfolio Share (%)	Occupancy Rate (%)	Number of Tenants	PML (%)
		NEC Head Office Building	Minato Ward, Tokyo	Mar 3, 2006	144,476. <sup>05</sup>	72,238. <sup>03</sup>	Jan. 1990	41,950	24.0	100.0	1	1.4
		Harumi Island Triton Square Office Tower Y	Chuo Ward, Tokyo	Mar 1, 2006	267,132. <sup>67</sup>	23,219. <sup>46</sup>	Oct. 2001	33,000	18.9	100.0	7	1.2
		Harumi Island Triton Square Office Tower Z	Chuo Ward, Tokyo	Mar 27, 2008	267,132. <sup>67</sup>	10,914. <sup>20</sup>	Oct. 2001	20,000	11.4	100.0	1	1.5
	Central Tokyo	Kanda Nishiki-cho 3-chome Building	Chiyoda Ward, Tokyo	Jan 13,2010	12,169.78	8,025.65	Mar.1973	12,700	7.3	100.0	1	7.0
		Akasaka Oji Building	Minato Ward, Tokyo	Mar 1, 2006	10,063.05	7,281. <sup>83</sup>	Apr. 1989	9,660	5.5	100.0	2	6.4
Office		Shiba-Koen Building	Minato Ward, Tokyo	Mar 19, 2008	4,958. <sup>29</sup>	3,060. <sup>43</sup>	May 1991	5,770	3.3	92.7	2	9.6
		Kanda Park Plaza	Chiyoda Ward, Tokyo	Mar 1, 2006	5,511. <sup>83</sup>	4,537. <sup>66</sup>	Nov. 1959	5,156	2.9	100.0	10	14.1
	Tokyo Metropolitan Area	Faret East Building	Tachikawa City, Tokyo	Mar 1, 2006	16,206. <sup>34</sup>	5,850. <sup>23</sup>	Dec. 1994	2,091	1.2	100.0	1	2.8
	Kansai	Nittetsu Honmachi Building	Osaka City, Osaka	Mar 1, 2006	6,714. <sup>09</sup>	4,409. <sup>52</sup>	June 1991	1,100	0.6	100.0	12	8.5
		Subtotal			-	139,537.01	_	131,427	75.1	99.8	37	_
	Telare	Sagamihara Shopping Center	Sagamihara City, Kanagawa Pref.	Mar 1, 2006	56,351. <sup>42</sup>	61,763. <sup>28</sup>	Aug. 1993 etc.	12,000	6.9	100.0	2	3.6
Retail	Tokyo Metropolitan Area	Ito-Yokado Higashi-Narashino Store	Narashino City, Chiba Pref.	Jun 30, 2006	45,338. <sup>37</sup>	51,098. <sup>42</sup>	Oct. 1994	8,900	5.1	100.0	1	7.7
Netali	7 0	Musashiurawa Shopping Square	Saitama City, Saitama Pref.	Mar 19, 2007	28,930. <sup>36</sup>	14,960. <sup>69</sup>	Oct. 2005	4,335	2.5	100.0	3	8.5
		Subtotal			-	127,822. <sup>39</sup>	_	25,235	14.4	100.0	6	_
	Tokyo Metropolitan	Fukasawa House Towers H&I	Setagaya Ward, Tokyo	Dec 8, 2006	12,135. <sup>36</sup>	11,357. <sup>44</sup>	June 2004	10,635	6.1	94.6	1	1.6
Residential		Ecology Toyosu Procentury	Koto Ward, Tokyo	May 30, 2008	9,630. <sup>96</sup>	6,789. <sup>03</sup>	Jan. 2005	5,160	2.9	97.7	1	10.6
		Subtotal			-	18,146. <sup>47</sup>	-	15,795	9.0	95.7	2	-
Other	Central Tokyo	OAK PLAZA	Chiyoda Ward, Tokyo	Mar 20, 2007	6,121. <sup>85</sup>	6,121. <sup>85</sup>	Apr. 1985	2,590	1.5	100.0	1	7.7
		Subtotal			_	6,121. <sup>85</sup>	-	2,590	1.5	100.0	1	_
		Total	_	291,627.72	_	175,047	100.0	99.7	46	2.4		

# VII-4. Appraisal Value as at End of Period



										(million yen)
Asset Class	Area	Property	Acquisition Price	Book Value at End of 10th FP (A)	Appraisal Value at End of 7th FP	Appraisal Value at End of 8th FP	Appraisal Value at End of 9th FP (B)	Appraisal Value at End of 10th FP (C)	Difference Between Appraisal Value and Book Value (C) — (A)	Difference in Appraisal Value from End of 9th FP (C) – (B)
		NEC Head Office Building	41,950	43,067	47,500	47,750	47,750	47,950	4,882	200
		Harumi Island Triton Square Office Tower Y	33,000	31,472	39,500	39,300	39,000	38,700	7,227	(300)
	0	Harumi Island Triton Square Office Tower Z	20,000	20,040	15,700	15,500	15,100	14,300	(5,740)	(800)
	Central Tokyo	Sumitomo Corporation Nishiki-cho Building	12,700	12,854	_	14,100	14,100	14,000	1,145	(100)
Office		Akasaka Oji Building	9,660	9,761	14,400	13,300	13,300	9,570	(191)	(3,730)
Office		Shiba-Koen Building	5,770	5,880	3,790	3,710	3,410	3,410	(2,470)	-
		Kanda Park Plaza	5,156	5,118	5,179	5,047	4,959	4,970	(148)	11
	Tokyo Metropolitan Area	Faret East Building	2,091	1,746	2,780	2,500	2,500	2,430	683	(70)
	Kansai	Nittetsu Honmachi Building	1,100	1,014	1,440	1,390	1,380	1,430	415	50
		Subtotal	131,427	130,957	130,289	142,597	141,499	136,760	5,802	(4,739)
		Sagamihara Shopping Center	12,000	11,480	10,700	10,700	10,300	10,300	(1,180)	_
Retail	Tokyo Metropolitan Area	Ito-Yokado Higashi-Narashino Store	8,900	8,150	5,416	5,613	5,568	5,560	(2,590)	(8)
	7.1.00	Musashiurawa Shopping Center	4,335	4,097	3,790	3,800	3,810	3,810	(287)	_
		Subtotal	25,235	23,728	19,906	20,113	19,678	19,670	(4,058)	(8)
Residential	Tokyo Metropolitan	Fukasawa House Towers H&I	10,635	10,437	7,540	7,180	6,980	6,990	(3,447)	10
	Area	Ecology Toyosu Procentury	5,160	5,165	4,640	4,560	4,520	4,590	(575)	70
		Subtotal	15,795	15,602	12,180	11,740	11,500	11,580	(4,022)	80
Other	Central Tokyo	OAK PLAZA	2,590	2,706	2,573	2,696	2,674	2,660	(46)	(14)
		Subtotal	2,590	2,706	2,573	2,696	2,674	2,660	(46)	(14)
		Total	175,047	172,994	164,948	177,146	175,351	170,670	(2,324)	(4,681)

# VII-5. Appraisal Cap Rate



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	6th	n Fiscal Per	iod	7th	n Fiscal Per	iod	8th	n Fiscal Peri	od	9th	n Fiscal Per	iod	10	th Fiscal Pe	eriod
	Direct Capitaliz	Discounted Ca Method	ash Flow	Direct Capitaliz	Discounted Ca Method	sh Flow	Direct Capitaliz	Discounted Ca Method	sh Flow	Direct Capitaliz	Discounted Ca Method	ash Flow	Direct Capitaliz	Discounted Ca Method	sh Flow
Property	ation Method: Cap Rate		Terminal Cap Rate			Terminal Cap Rate	ation Method: Cap Rate	Discount Rate	Terminal Cap Rate	ation	Discount Rate	Terminal Cap Rate	ation Method: Cap Rate	Discount Rate	Terminal Cap Rate
NEC Head Office Building	4.3%	3.8% (Next 4 years) 4.3% (afterward)	4.6%	4.3%	3.8% (Next 4 years) 4.3% (afterward)	4.6%	4.3%	3.8% (Next 3 years) 4.3% (afterward)	4.6%	4.3%	3.8% (Next 3 years) 4.3% (afterward)	4.6%	4.3%	3.8% (Next 2 years) 4.3% (afterward)	4.6%
Harumi Island Triton Square Office Tower Y	4.4%	4.1%	4.6%	4.6%	4.3%	4.8%	4.6%	4.3%	4.8%	4.6%	4.3%	4.8%	4.6%	4.3%	4.8%
Harumi Island Triton Square Office Tower Z	4.4%	4.1%	4.6%	4.6%	4.3%	4.8%	4.6%	4.3%	4.8%	4.6%	4.3%	4.8%	4.6%	4.3%	4.8%
Kanda Nishiki-cho 3-chome Building	-	-	-	-	-	-	5.2%	4.9%	5.4%	5.2%	4.9%	5.4%	4.9%	4.6%	5.1%
Akasaka Oji Building	4.5%	4.4%	4.8%	4.5%	4.4%	4.8%	4.5%	4.4%	4.8%	4.5%	4.5%	4.8%	4.5%	4.5%	4.8%
Shiba-Koen Building	4.8%	4.6%	4.9%	4.8%	4.6%	4.9%	4.8%	4.6%	4.9%	5.0%	4.8%	5.1%	4.9%	4.7%	5.0%
Kanda Park Plaza	5.2%	4.7%	5.8%	5.3%	4.8%	5.9%	5.3%	4.8%	5.9%	5.3%	4.8%	5.9%	5.3%	4.8%	5.6%
Faret East Building	5.6%	5.3%	5.8%	5.8%	5.5%	6.0%	5.8%	5.5%	6.0%	5.8%	5.5%	6.0%	5.8%	5.5%	6.0%
Nittetsu Honmachi Building	6.1%	6.3%	6.4%	6.2%	6.4%	6.5%	6.2%	6.4%	6.5%	6.2%	6.3%	6.5%	6.2%	6.3%	6.5%
Sagamihara Shopping Center	5.8%	5.6%	6.0%	6.0%	5.8%	6.2%	6.0%	5.8%	6.2%	6.0%	5.8%	6.1%	6.0%	5.8%	6.1%
Ito-Yokado Higashi- Narashino Store	6.3%	5.4%	6.8%	6.4%	5.5%	6.9%	6.4%	5.5%	6.9%	6.4%	5.5%	6.9%	6.3%	6.1%	6.6%
Musashiurawa Shopping Square	5.6%	5.3%	5.9%	5.8%	5.5%	6.1%	5.8%	5.5%	6.1%	5.8%	5.5%	6.1%	5.8%	5.5%	6.1%
Fukasawa House Towers H&I	5.1%	4.8%	5.3%	5.2%	4.9%	5.4%	5.2%	4.9%	5.4%	5.2%	4.9%	5.4%	5.1%	4.8%	5.3%
Ecology Toyosu Procentury	5.3%	5.1%	5.5%	5.4%	5.2%	5.6%	5.5%	5.3%	5.7%	5.5%	5.3%	5.7%	5.4%	5.2%	5.6%
OAK PLAZA	4.7%	4.2%	5.3%	4.8%	4.3%	5.4%	4.8%	4.3%	5.4%	4.8%	4.3%	5.4%	5.2%	5.0%	5.5%

Appraisers	Properties
Tanizawa Sogo Appraisal Co., Ltd.	NEC Head Office Building, Akasaka Oji Building, Nittetsu Honmachi Building
	Harumi Island Triton Square Office Towers Y & Z, Kanda Nishiki-cho 3-chome Building, Kanda Park Plaza, Faret East Building, Ito-Yokado Higashi-Narashino Store, Fukasawa House Towers H&I, Ecology Toyosu Procentury, OAK PLAZA
DAIWA REAL ESTATE APPRAISAL Corporation	Shiba-Koen Building, Sagamihara Shopping Center, Musashiurawa Shopping Square

<sup>\*</sup> The appraisals were conducted by the above real estate appraisers based on the asset assessment methods and standards specified in TOP REIT's articles of incorporation as well as the regulations set forth by The Investment Trust Association, Japan.

\* Since the appraisals at the end of the 10th FP, appraisers for some properties have been changed and aggregation of appraisers undertaken with the aim of increasing efficiency and lowering appraisal costs.

## VII-6. Operating Income by Property (Tenth Fiscal Period)



(million yen) Harumi Harumi Kanda Island Island to-Yokado Musashi **NEC Head** Shiba-Nittetsu Sagamihar **Fukasawa Ecology** Nishiki-cho Akasaka Faret East OAK Triton Triton Kanda Higashiurawa Office Koen Honmachi a Shopping House Toyosu **PLAZA** Sauare Sauare Oji Building Park Plaza Building Narashino Shopping 3-chome Building Building Building Center Towers H&I **Procentury** Office Office Store Square Building Tower ' Tower Z Operating 181days 181days 181days 181days 181days 181days 181days 181days 181days 181days 181days 181days 181days 181days 181days period (days) Total revenue from property 1,370 1,309 582 431 110 169 160 92 407 236 129 239 173 leasing Rent revenue 1,309 1,370 582 431 110 169 160 92 407 236 129 233 159 real estate Total expenses from property 231 359 129 111 30 41 72 43 60 52 18 61 38 23 leasing Property management 30 29 12 34 25 164 43 expenses Taxes and dues 223 94 42 40 15 12 55 29 15 16 Utilities 78 30 21 24 11 expenses Repair 17 16 19 expenses Non-life insurance expenses Other 1.139 949 452 408 320 79 127 87 49 346 183 110 177 134 NOI (NOI yield) [5.4%] [5.8%] [4.5%] [6.4%] [6.6%] [2.8%] [4.9%] [8.4%] [9.0%] [5.8%] [4.1%] [5.1%] [3.3%] [5.2%] [5.5%] Depreciation 221 243 119 34 29 20 13 46 16 53 107 49 66 51 11 amortization Operating 373 918 705 332 290 59 114 40 32 293 76 61 111 83 59 income Capital 377 53 11 expenditures

Repair work based on the Long Term Repair Plans"

<sup>·</sup> Renewal of the outer wall sealing

<sup>·</sup> Renewal of the central monitoring system, etc

Installation of new partition walls

Renewal of the emergency telephone facilities, etc.

## **VII-7. Property Details: Office Buildings**





Property	NEC Head Office Building
Address	Shiba, Minato Ward, Tokyo
Floor Area	144,476. <sup>05</sup> m <sup>2</sup>
Completion	January 1990
Title	Co-ownership (50%)
Acquisition Price	41. <sup>95</sup> billion yen





Property	Harumi Island Triton Square Office Tower Y
Address	Harumi, Chuo Ward, Tokyo
Floor Area	267,132. <sup>67</sup> m <sup>2</sup>
Completion	October 2001
Title	Co-ownership (3 <sup>rd</sup> – 15 <sup>th</sup> floors)
Acquisition Price	33 billion yen



Property	Harumi Island Triton Square Office Tower Z
Address	Harumi, Chuo Ward, Tokyo
Floor Area	267,132. <sup>67</sup> m²
Completion	October 2001
Title	Co-ownership (a part of the 17 <sup>th</sup> floor and 18 <sup>th</sup> – 22 <sup>nd</sup> floors)
Acquisition Price	20 billion yen



## **VII-7. Property Details: Office Buildings**





Property	Kanda Nishiki-cho 3-chome Building (formerly called "Sumitomo Corporation Nishiki-cho Building")
Address	Kanda Nishiki-cho, Chiyoda Ward, Tokyo
Floor Area	12,169. <sup>78</sup> m <sup>2</sup>
Completion	March 1973 (large-scale renovation undertaken in November 2001 and earthquake-resistant reinforcement construction implemented in October 2009)
Title	Ownership
Acquisition Price	12.7 billion yen





Property	Akasaka Oji Building
Address	Akasaka, Minato Ward, Tokyo
Floor Area	10,063. <sup>05</sup> m²
Completion	April 1989
Title	Ownership
Acquisition Price	9. <sup>66</sup> billion yen





Property	Shiba-Koen Building
Address	Shiba, Minato Ward, Tokyo
Floor Area	4,958. <sup>29</sup> m <sup>2</sup>
Completion	May 1991
Title	Co-ownership (1st - 7th floors)
Acquisition Price	5. <sup>77</sup> billion yen



# **VII-7. Property Details: Office Buildings**





Property	Kanda Park Plaza
Address	Kajicho, Chiyoda Ward, Tokyo
Floor Area	5,511. <sup>83</sup> m <sup>2</sup>
Completion	November 1959 Repair work to enhance earthquake resistance in 2003
Title	Ownership
Acquisition Price	5. <sup>156</sup> billion yen





Property	Faret East Building
Address	Akebonocho, Tachikawa City, Tokyo
Floor Area	16,206. <sup>34</sup> m²
Completion	December 1994
Title	Co-ownership (2 <sup>nd</sup> – 5 <sup>th</sup> and a part of the 6 <sup>th</sup> and 8 <sup>th</sup> floors)
Acquisition Price	2. <sup>091</sup> billion yen
( Cor	





Property	Nittetsu Honmachi Building
Address	Utsubohonmachi, Nishi Ward, Osaka
Floor Area	6,714. <sup>09</sup> m <sup>2</sup>
Completion	June 1991
Title	Ownership
Acquisition Price	1. <sup>1</sup> billion yen



## VII-8. Property Details: Retail Properties









Property	Sagamihara Shopping Center
Address	Kobuchi, Sagamihara City, Kanagawa Pref.
Floor Area	56,351. <sup>42</sup> m <sup>2</sup>
Completion	August 1993
Title	Ownership
Acquisition Price	12 billion yen

Property	Ito-Yokado Higashi-Narashino Store
Address	Higashinarashino, Narashino City, Chiba Pref.
Floor Area	45,338. <sup>37</sup> m²
Completion	October 1994
Title	Ownership
Acquisition Price	8. <sup>9</sup> billion yen

Property	Musashiurawa Shopping Square
Address	Bessho, Minami Ward, Saitama City, Saitama Pref.
Floor Area	28,930. <sup>36</sup> m²
Completion	October 2005
Title	Co-ownership (50%)
Acquisition Price	4. <sup>335</sup> billion yen







## VII-9. Property Details: Residential and Other Properties









Property	Fukasawa Towers H&I
Address	Fukasawa, Setagaya Ward, Tokyo
Floor Area	12,135. <sup>36</sup> m²
Completion	June 2004
Title	Co-ownership (H&I)
Acquisition Price	10. <sup>635</sup> billion yen

Property	Ecology Toyosu Procentury
Address	Toyosu, Koto Ward, Tokyo
Floor Area	9,630. <sup>96</sup> m <sup>2</sup>
Completion	January 2005
Title	Ownership
Acquisition Price	5. <sup>16</sup> billion yen

Property	OAK PLAZA
Address	Kanda Awajicho, Chiyoda Ward, Tokyo
Floor Area	6,121. <sup>85</sup> m <sup>2</sup>
Completion	April 1985 Completion of the conversion in 2007
Title	Ownership
Acquisition Price	2. <sup>59</sup> billion yen







#### VII-10. Measures for Electricity Conservation in this Summer



A restriction of electrical power use came into effect as of June 1, 2011 based on article 27 of the Electricity Business Act. Subject to the restriction are large consumers with contract electricity of 500kw or more in the supply area of Tokyo Electric Power and Tohoku Electric Power. (Restriction in the supply area of Tokyo Electric Power: the hours 9:00 – 20:00 of July 1, 2011 to September 22, 2011 except Saturdays, Sundays and holidays)

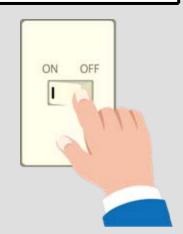
#### Subject properties and measures of tenants

NEC Head Office Building	The tenant, NEC Corporation, established a power saving task force and is also planning to implement two weeks holiday rotations at all of its operational locations (excluding factories and data centers) by splitting them into 4 groups.
	Major tenant of Office Tower Y, Sumitomo Metal Industries, Ltd, has been introducing Summer Time Working Hours.  At Office Tower Z, thorough efforts to turn off unnecessary lights, adjust lighting and use minimum air conditioning are being implemented.
Kanda Nishiki-cho 3-chome Building	The building's tenant (there is only one tenant) will turn off all lights at 18:00 during this period. Besides this, it is also implementing thorough efforts to turn off unnecessary lights, adjust lighting and use minimum air conditioning.
Retail Properties	Ito-Yokado Co., Ltd. is turning off the lights on their exterior billboards and have installed demand controllers to monitor and adjust electric usage. Also, shops at Musashiurawa Shopping Square are turning off unnecessary lights, turning off lights of vending machines and other measures.
Akasaka Oji Building	Major tenant, Sony Computer Entertainment, Inc., will relocate in mid June and work for restoring to original conditions will take place at the area they vacated, thus electricity usage of the building is anticipated to be largely reduced.



#### **TOP REIT's Measures**

- \* The following will be implemented at common areas and tenants will be asked to cooperate
- Turn off unnecessary lights and suspend operation of some elevators
- Raise air conditioning temperature and suspend some air conditioning
- Turn off hand dryers at restrooms
- Turn off exhaust fans
- Turn off electric water heater at hot water supply room
- Turn off lights of vending machines



#### VII-11. Questions Received After the Earthquake Regarding Properties



# What were the effects of the earthquake on Harumi Island Triton Square?



**★When Harumi Island Triton Square opened, each tenant was given a pamphlet titled "Preparing for Earthquakes." We are more confident in earthquake resistance now.** 

Since Harumi is a landfill, does that mean the ground is weak?

Harumi Triton Square is supported by a strong stratum (Kazusa layer group) located about 30m below ground with plenty of soil bearing capacity. The conditions are about the same as central urban regions such as Marunouchi and Shiodome.

**©Aren't skyscrapers prone to severe damage in earthquakes?** 

The building employs a damage level control structure which protects the main structural material by passing the damage to the energy-absorbing material. It has the effect of not only protecting humans but also mitigates the impact of earthquakes on facilities and appliances. Also, with the energy-absorbing material, quick recovery from damage is made possible.

What about tsunamis?

The Harumi district is safeguarded by a seawall for earthquakes and is protected from tsunamis and high tides. Harumi Triton Square is especially well protected as it faces Asashio Canal which is surrounded by a seawall and a water gate. Also, Harumi is a designated regional evacuation area for times of disasters.

Has there been liquefaction at areas surrounding Ecology Toyosu Procentury?

There have been reports of liquefaction at Urayasu and parts of the Toyosu district. What about TOP REIT's residential property in Toyosu?

There has been no liquefaction at Ecology Toyosu Procentury. Restoration works of some form or another are taking place at 13 owned properties and restoration costs for this property is actually the lowest of the 13 properties at ¥99,000. Only minimal restoration work was required and it has already been completed.

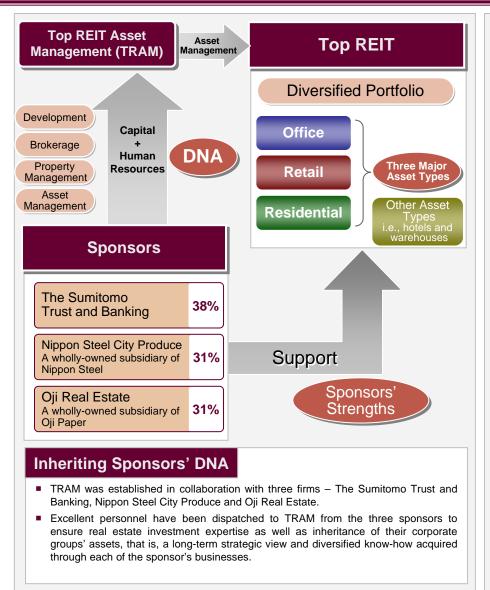


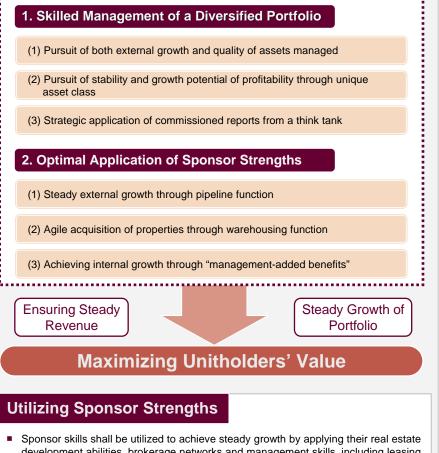


**VIII. Appendix: Structure of Related Parties** 

#### VIII-1. Characteristics of Top REIT and Operational Strategies







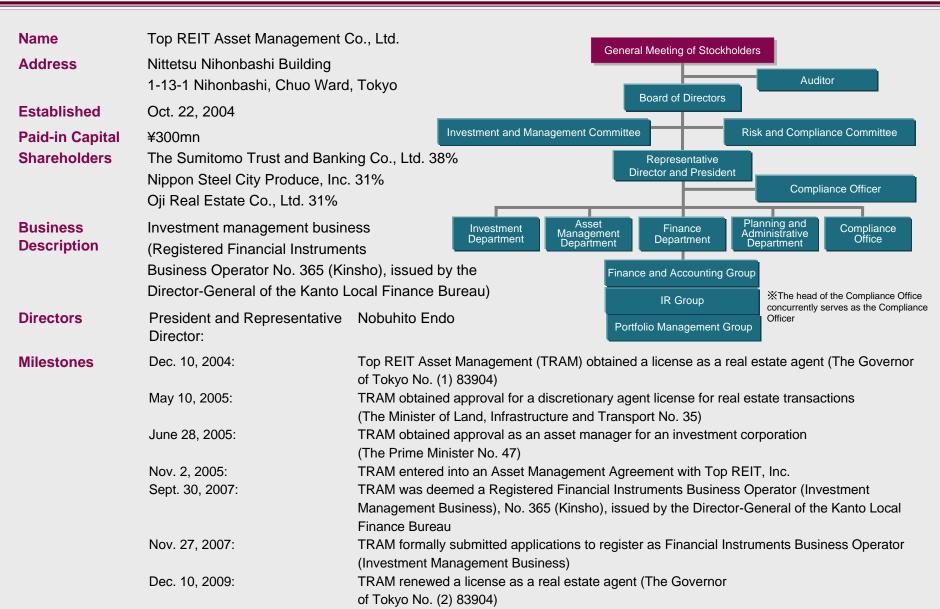
 Sponsor skills shall be utilized to achieve steady growth by applying their real estate development abilities, brokerage networks and management skills, including leasing activities that utilize the leasing demand from sponsors' groups/clients.

Number of group companies (as of March 31, 2011)

Sumitomo Trust Group 62 Nippon Steel Group 344 Oji Paper Group 333

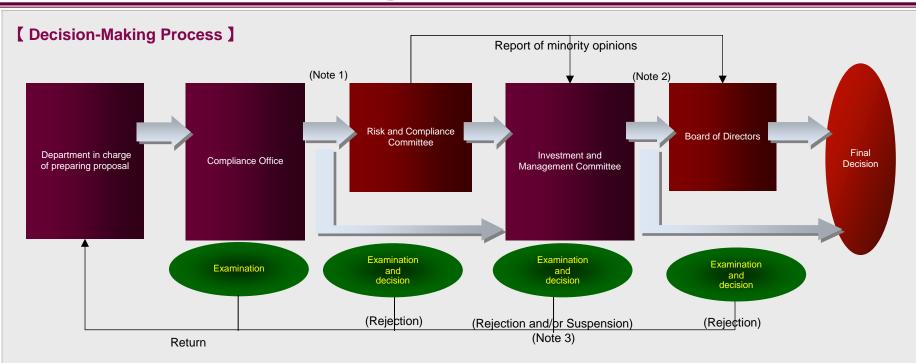
## VIII-2. Overview of Asset Manager





## VIII-2. Overview of Asset Manager





(Note 1) Proposals will be <u>passed to the Risk and Compliance Committee</u> if they fall under either of the following:

- Material transactions with interested parties (a <u>unanimous vote</u> is required in this case.)
- The head of the Compliance Office recognizes the discussion of the issues in the Risk and Compliance Committee to be necessary.

(Note 2) Proposals will be passed to the Board of Directors if they fall under any of the following:

- The price of the proposed acquisition or sale is over 10 billion yen and over 10% of Top REIT's total assets.
- <u>Material transactions with interested parties</u> defined in the rules on transactions with interested parties
- Forward commitment transactions
- Capital raising plans (final decisions on raising capital shall be made by the Board of Directors of Top REIT.)

(Note 3) The head of the Compliance Office can suspend discussions and decisions and return the item to the Department in charge of the proposal if he or she judges that the item has legal problems in the process of discussions or decision making at the Investment and Management Committee.



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