# **TOP REIT, Inc.**

TSE Code

8982

# **TOP REIT**, Inc.

Presentation on Business Results for the 16<sup>th</sup> Fiscal Period November 1, 2013 ~ April 30, 2014

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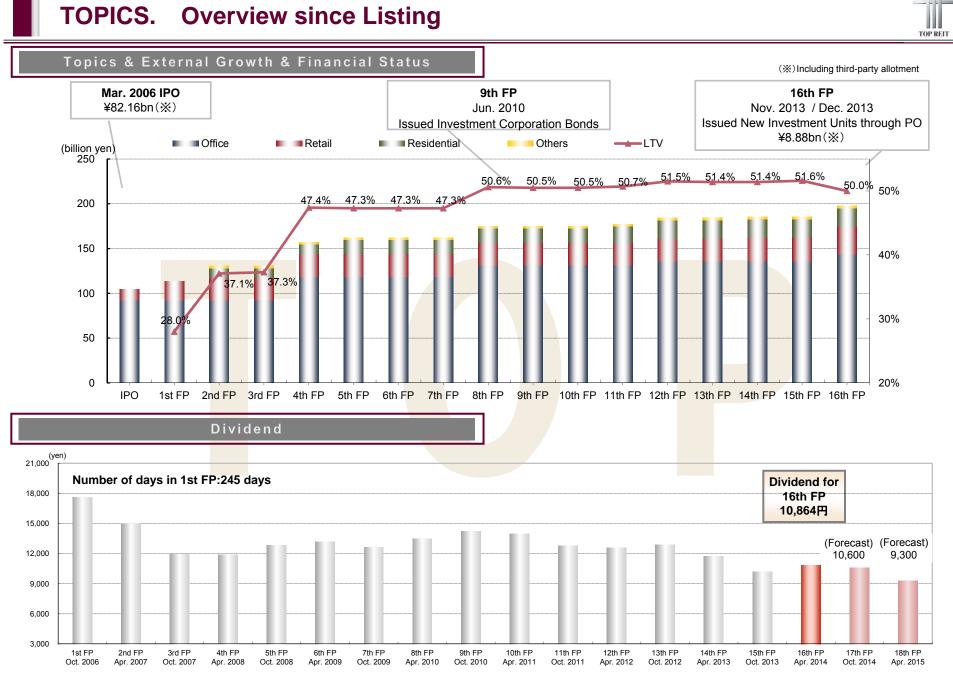
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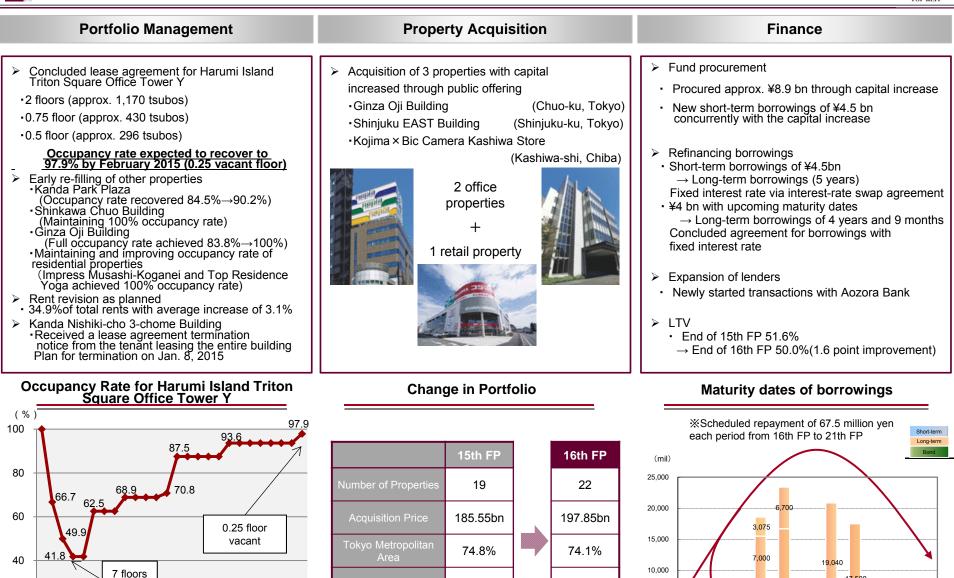
#### (Note) The forecasts are current calculation based on the certain assumption, and actual results may differ from the forecasts due to the change in market environments, etc.



I. Overview of Business Results of the 16th FP (Ended April 30, 2014) and Forecasts

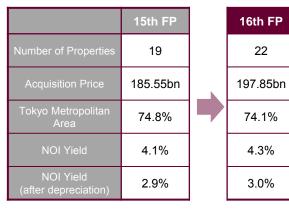
### I-1. Highlights of 16th FP

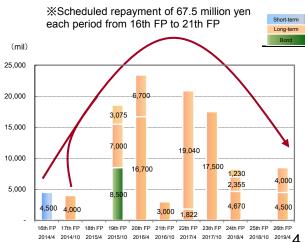




20 Apr. 2013 Oct. 2013 Apr. 2014 Oct. 2014 14th FP 15th FP 16th FP 17th FP(Forecast) Jan. 2013 Jul. 2013 Jan. 2014 Jul. 2014 Feb. 2015 (Forecast) (Forecast)

vacated





### I-2. Summary of 16th FP



Items	16th FP Results November 1, 2013 - April 30,2014	15th FP Results (Announced on December 19,, 2013)	Net Cl (16th Results vs	hange s. 15th Results)	16th FP Forecast (Announced on December 19, 2013)	Net Change (Results vs. Forecast)		
Number of days in each FP	181	184	-3	-	181	-	-	
Operating revenue	¥5,637mil	¥5,154mil	¥483mil	9.4%	¥5,586mil	¥50mil	0.9%	
Operating expenses	¥3,108mil	¥2,981mil	¥126mil	4.3%	¥3,120mil	(¥11mil)	(0.4%)	
Expenses related to rent business (Taxes and dues)	¥580mil	¥581mil	(¥0mil)	(0.1%)	¥580mil	¥0mil	0.0%	
(Repair expenses)	¥99mil	¥75mil	¥24mil	31.8%	¥100mil	(¥0mil)	(0.7%)	
(Depreciation and amortization)	¥1,193mil	¥1,115mil	¥77nil	6.9%	¥1,200mil	(¥6mil)	(0.6%)	
(Other)	¥1,235mil	¥1,209mil	¥26mil	2.2%	¥1,239mil	(¥3mil)	(0.3%)	
Operating income	¥2,528mil	¥2,172mil	¥356mil	16.4%	¥2,466mil	¥62mil	2.5%	
Non-operating income	¥1mil	¥11mil	(¥9mil)	(84.0%)	¥0mil	¥1mil	372.8%	
Non-operating expenses	¥617mil	¥603mil	¥13mil	2.3%	¥626mil	(¥8mil)	(1.4%)	
Ordinary income	¥1,913mil	¥1,580mil	¥332mil	21.0%	¥1,840mil	¥72mil	4.0%	
Net income	¥1,913mil	¥1,579mil	¥334mil	21.2%	¥1,839mil	¥74mil	4.1%	
					·			
Number of units issued and outstanding (unit)	176,000	155,000	21,000	13.5%	176,000	-	-	
Dividend per unit	¥10,864	¥10,191	¥673	6.6%	¥10,450	¥414	4.0%	
Capital expenditures	¥511mil	¥176mil	¥334mil	189.2%	¥520mil	(¥9mil)	(1.8%)	

#### Comparison with Previous FP

Operating Revenue		¥
	due to new acquisition of 2 properties	

Increase in rent revenue due to new acquisition of 3 properties

Increase in income from rent/common service fees due to improved occupancy rate

Operating Income/Operating revenue with operating	
Operating Income(Operating revenue with operating	
	¥356mi
overage reflected ( 126 million ven))	+0001111
expenses reflected (-126 million yen))	

Increase in property management expenses due to new acquisition of 3 properties Increase in depreciation and amortization due to new acquisition of 3 properties Increase in repair expenses

### Ordinary Income(Operating income with non-operating income/expenses reflected (-23 million yen)) ¥332mil

Increase in interest expenses and loan-related fees (expenses) XIncrease due to new borrowings and decrease due to low basic interest rate Increase in issuance amortization (expenses) due to issuance of new investment units

### Comparison with 16th FP Forecast

#### **Operating Revenue**

¥50mil

Increase in utility income

Increase in income due to key money, renewal fees and penalty fees for lease termination at the time of tenant change for residential properties

Operating Income(Operating revenue with operating expenses reflected (+11million yen))	¥62mil
Decrease in depreciation and amortization	
Ordinary Income(Operating income with non-operating income/expenses reflected + 10 million yen))	¥72mil

Decrease in interest expenses (expenses) due to low basic interest rate (TIBOR)

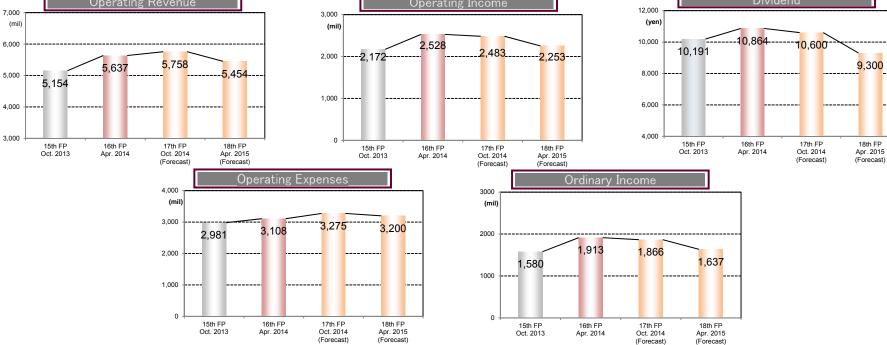




**Preconditions for Forecast** 

\*The forecast figures are calculated under certain preconditions as of the date of this material and are subject to change. Moreover, the dividend is not guaranteed.

	17th FP (Ending October, 2014)	18th FP (Ending April, 2015)								
Portfolio Assets	Preconditioned on 22 properties held by Top REIT as of June 16, 2014									
Number of Units Issued and Outstanding	176,000 units									
Interest-Bearing Liabilities	As of end of 17th FP: ¥100,362 million •Refinanced a long-term loan-payable of ¥4,000 million into long-term loan-payable(Loan agreement has already been concluded.) •Anticipated repayment of ¥67 million as agreed upon	As of end of 18th FP: ¥100,295 million • Anticipated repayment of ¥67 million as agreed upon								
Rent Revisions	For the 5.7% of total rents scheduled for rent revision, assuming in certain level of fluctuations in rent.	For the 21.1% of total rents scheduled for rent revision, assuming in certain level of fluctuations in rent. •For Kanda Nishiki-cho 3-chome Building, it is assumed it will remain vacant after the termination.								
Operating Expenses	It is assumed that property tax, etc. will be ¥638 million and depreciation and amortization will be $\$1,\!203$ million	It is assumed that property tax, etc. will be ¥638 million and depreciation and amortization will be $\$1,\!216$ million								
Non-Operating Expenses	¥621 million Interest on loans, interest expenses on investment corporation bonds and related expenses: ¥610 million Amortization of investment unit issuance expenses: ¥6 million	¥617 million Interest on loans, interest expenses on investment corporation bonds and related expenses: ¥607 million Amortization of investment unit issuance expenses: ¥6 million								
Dividend	It is assumed that there is no	preversal of internal reserves.								
7,000	Operating Revenue Operating Income	Dividend								



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I-3. Forecast

Items	16th FP Results Nov. 1, 2013 - Apr. 30,2014 (A)	17th FP Results(Forecast) May 1, 2014 - Oct. 31, 2014 (B)	Net Change (16th Results vs. 17th Forecast) (B)-(A)		18th FP Results(Forecast) Nov. 1, 2014 - Apr. 30, 2015 (C)	Net Cha (17th Forecast vs. (C)-(B	18th Forecast)
Number of days in each FP	181	184	3	-	181	(3)	-
Operating revenue	¥5,637mil	¥5,758mil	¥121mil	2.2%	¥5,454mil	(¥303mil)	(5.3%)
Operating expenses	¥3,108mil	¥3,275mil	¥166mil	5.4%	¥3,200mil	(¥74mil)	(2.3%)
Expenses related to rent business (Taxes and dues)	¥580mil	¥638mil	¥57mil	10.0%	¥638mil	¥0mil	0.0%
(Repair expenses)	¥99mil	¥133mil	¥33mil	33.7%	¥118mil	(¥14mil)	(11.2%)
(Depreciation and amortization)	¥1,193mil	¥1,203mil	¥10mil	0.8%	¥1,216mil	¥12mil	1.1%
(Other)	¥1,235mil	¥1,300mil	¥65mil	5.3%	¥1,228mil	(¥72mil)	(5.6%)
Operating income	¥2,528mil	¥2,483mil	(¥45mil)	(1.8%)	¥2,253mil	(¥229mil)	(9.2%)
Non-operating income	¥1mil	¥4mil	¥2mil	150.8%	¥1mil	(¥3mil)	(78.9%)
Non-operating expenses	¥617mil	¥621mil	¥3mil	0.6%	¥617mil	(¥4mil)	(0.7%)
Ordinary income	¥1,913mil	¥1,866mil	(¥46mil)	(2.4%)	¥1,637mil	(¥228mil)	(12.3%)
Net income	¥1,913mil	¥1,865mil	(¥48mil)	(2.5%)	¥1,636mil	(¥228mil)	(12.3%)
Number of units issued and outstanding (unit)	176,000	176,000	-	-	176,000	-	-
Dividend per unit	¥10,864	¥10,600	(¥264)	(2.4%)	¥9,300	(¥1,300)	(12.3%)
Capital expenditures	¥511mil	¥141mil	(¥369mil)	(72.4%)	¥614mil	¥473mil	+335.1%

### 17th FP (Forecast) (B)-(A)

#### Operating Revenue

¥121mil

(¥45mil)

Increase in rent revenue from full year contribution due to the newly acquired 3 properties

Increase in income from rent/common service fees due to improved occupancy rate, upward rent revision, etc.

#### Increase in utilities income

Operating Income(Operating revenue with operating expenses reflected (+166 million yen))

Taxes and dues for the newly acquired 3 properties recorded as expenses Increase in utilities expenses

Increase in repair expenses

### 18th FP (Forecast) (C)-(B)

#### **Operating Revenue**

≨303mil

Decrease in income from rent/common service fees with assumption of decreased occupancy rate and fluctuation due to rent revision

#### Decrease in utilities income

Operating Income(Operating revenue	e with operating	(¥220mil)
Operating meetine(Operating revenu	e with operating	(+2231111)
expenses reflected ( $-74$ million ven	))	
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	

Decrease in property management expenses with assumption of decreased occupancy rate

Decrease in utilities expenses Decrease in repair expenses



II. Management Results and Future Activities

### **II-1. Market Prospects**



Real Estate Leasing Market

- Vacancy rate is on the improving trend due to refrained new supply
- Office rent shows sign of bottoming out, even turning up for some properties
- Business results of retail industry are within expectations as backlash after the consumption tax hike being minor. Individual's consumer sentiment remains strong
- Studio and family residences with high convenience in major cities maintain steady performance due to inflow of population to major cities and increase of divided households
- Office rents are expected to bottom out due to improved business results, but it is likely to take time before full recovery
- Rents for retail properties are likely to differ depending on the property characteristics as consumers become more selective in purchase method, leading to competitions with online retailers
- Residential properties particularly in the Tokyo Metropolitan Area, and also in the three major metropolitan areas and cities designated by government ordinance, will remain strong

#### Real Estate Transaction Market

- As for office buildings, availability is scarce despite existence of numerous buyers with robust appetites such as REITs
- Prime properties well-located in Central Tokyo are flooded with buyers, thus decrease in cap rate and rise in purchase prices are notable
- Trend to overheat is observed also in residential properties, retail properties and land with leasehold interest, etc.

### Financial/ Capital Market

- Lending attitude of financial institutions continues to be strong, and with low interest rates, debt financing environment is favorable
- Fund inflow of individual investors to J-REITs via investment trust is strong
- REIT Index remains stable in narrow range. Fund procurement appetite through equity by REITs, including IPO, is robust

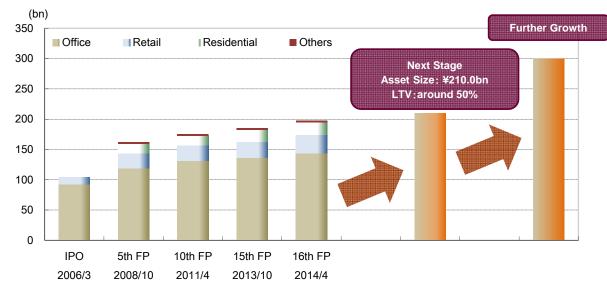
- Since large increase in availability cannot be expected for all property types, prices of high-grade properties are likely to remain high
- Due to expansion of investment target areas and property types by buyers, competition for acquiring properties other than office buildings or in regional areas is expected to intensify further (continuous decline in cap rate)
- Short-term interest rates are expected to remain low due to continuous monetary easing by BOJ
- Though long-term interest rates are likely to also remain low for some time, careful, ongoing attention should be paid to rising interest rates
- J-REIT market is expected to become more active, due to J-REITs gaining credibility through organization of the market, GPIF's decision to invest in J-REITs, etc.
- Favorable financing environment is expected to continue going forward

### **II-2. Strategic Policies**



Asset Management Strategy	Asset Acquisition Strategy	Financial Strategy				
<ul> <li>Asset Management Policy</li> <li>Kanda Nishiki-cho 3-chome Building Conduct leasing activities to attract successor tenants at early stages</li> <li>Improve occupancy rate of office buildings (Harumi Y, Shiba-Koen, Kanda Park)</li> <li>Negotiate with major tenants subject to rent revision and lease contract renewal planned in the 18th FP (Harumi Y, Harumi Z, IY Higashi-Narashino)</li> <li>Continue to conduct cost management such as for repair expenses</li> <li>Continue to implement measures to enhance asset value and tenant satisfaction</li> </ul>	<ul> <li>Asset Acquisition Policy</li> <li>Secure investment opportunities in a flexible manner while primarily focusing on office buildings and continue making selective investments in high-grade properties</li> <li>For office buildings, focus on prime locations in Central Tokyo and other major cities</li> <li>For retail properties, sufficiently verify characteristics of individual assets</li> <li>For residential properties, carefully consider acquisitions as the transaction market shows trends of overheating</li> <li>Replacement of properties that contribute to the enhancement of portfolio profitability should be considered</li> <li>Consider the possibility of inviting new sponsors and M&amp;As with REITs</li> </ul>	<ul> <li>Financial Policy</li> <li>For the time being, operate with approx. 50% LTV(ratio of interest-bearing liabilities to total assets) and with a little less than 50% ratio of loans with fixed interest rate (present: 46.5%)</li> <li>When acquiring properties, conduct capital increase through public offering, etc. systematically with consideration to the market trend.</li> </ul>				

### [Ensuring Stable Revenue and Steady Growth of Portfolio Over Medium to Long Term]



### II-3. Portfolio Management



#### 16th FP Results

### Portfolio Management



- Harumi Island Triton Square Office Tower Y
- 7 vacant floors

100%

- Progressed to 0.75 vacant floor Occupancy rate at 93.6% (July 2014)
- With conclusion of lease contract for 0.5 floor during 17th FP, <u>occupancy rate is</u> <u>expected to recover to 97.9% in Feb.</u>, <u>2015</u>, leaving <u>0.25 floor vacant</u>



Contract concluded in 14th FP (Conclusion based occupancy rate 62.5%)
 Contract concluded in 15th FP (Conclusion based occupancy rate 70.8%)
 Contract concluded in 16th FP (Conclusion based occupancy rate 93.6%)
 Contract concluded in 17th FP (Conclusion based occupancy rate 97.9%)
 Vacant part under negotiation

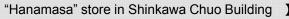
\*Top REIT owns 3rd -15th floors in this property.

14th floor is a cafeteria space for tenants' employees, therefore not included in leasable area.



### - Shinkawa Chuo Building -

- st floor (9.2% of the entire building) Attracted Hanamasa by changing the asset class to retail
- asset class to retail By filling the floor without vacant period, occupancy rate remains at
- \*1 tenant planned for move-out on Oct. 1 (Occupancy rate at 97.6%)





[ Representative "Hanamasa" store ]



Realized store appearance that is highly recognizable as a food supermarket while retaining the high-grade quality of the building



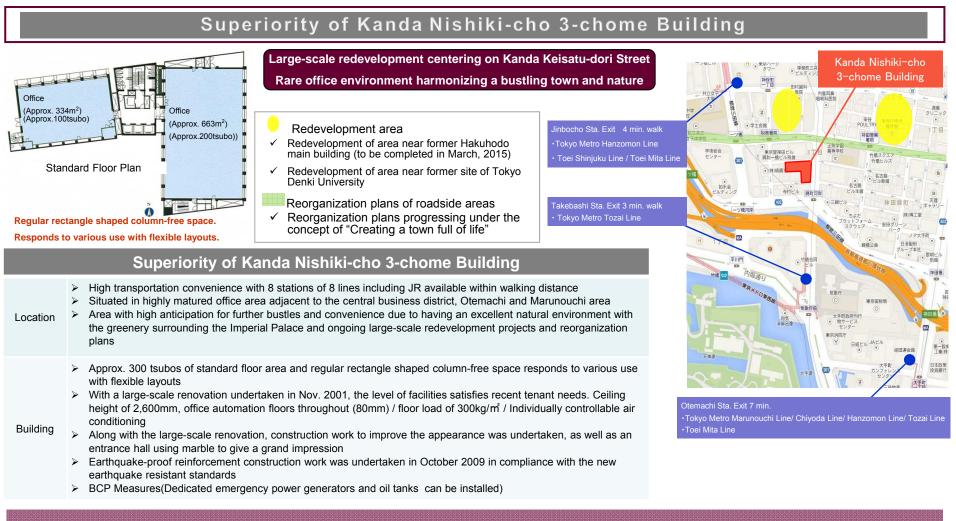
Receipt of Notice	e of Lease Contract Termination for Kanda Nishiki-cho 3-chome Building
Name of tenant	Tenant leasing the entire building (Name not disclosed as the tenant's consent has not been obtained)
Leased floor space	8,025.65㎡ (Office 7,718.75㎡(2,335 tsubos) / Warehouse 306.90㎡(92 tsubos) *Ratio to the entire portfolio is 2.4%
Floors	2 basement floors and 9 floors above ground
Lease termination date	January 8, 2015 (18th FP)





### II-3. Portfolio Management





#### [ Leasing policy and activities status ]

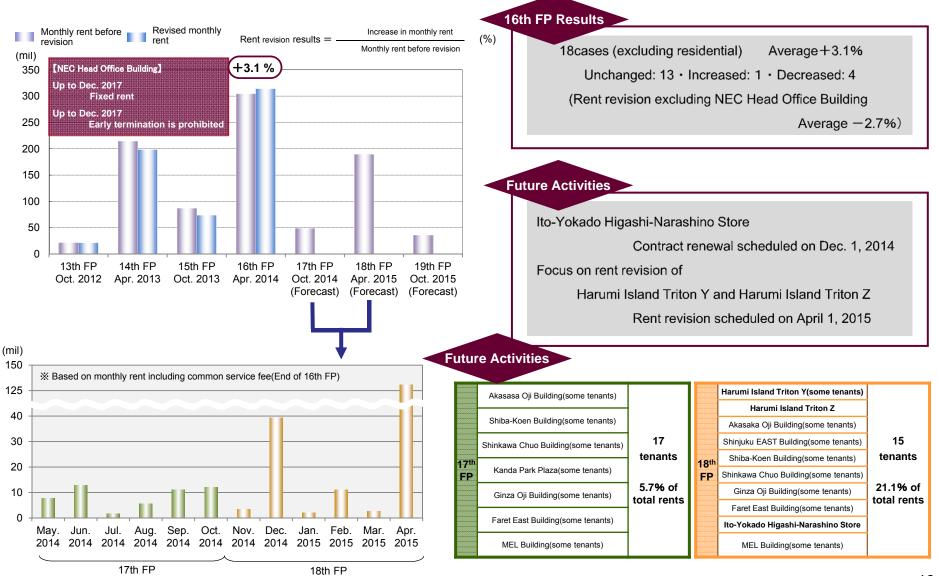
Taking advantage of the superiority of the property and location, conduct leasing activities for successor tenants

Prioritize seeking needs to lease entire building while also considering possibility of leasing to multiple tenants

### II-3. Portfolio Management



### **Rent Revision of Portfolio Properties**



### **II-4. External Growth**



### 16th FP Results

### Acquisition of High-Grade Properties Utilizing Sponsors' Strengths

### Promotion of Growth Strategy

### "Maintaining and improving dividend level through pursuing both guality and investment return of assets under management"

High-grade multi-tenants office buildings in Central Tokyo with excellent transportation convenience, location and advanced specifications, and ensure investment returns



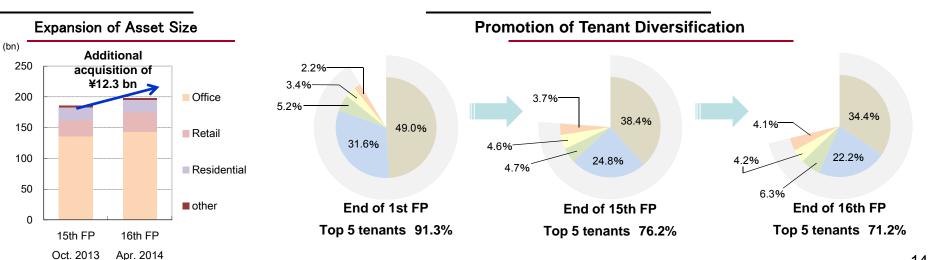
Ginza Oji Building



Shinjuku EAST Building



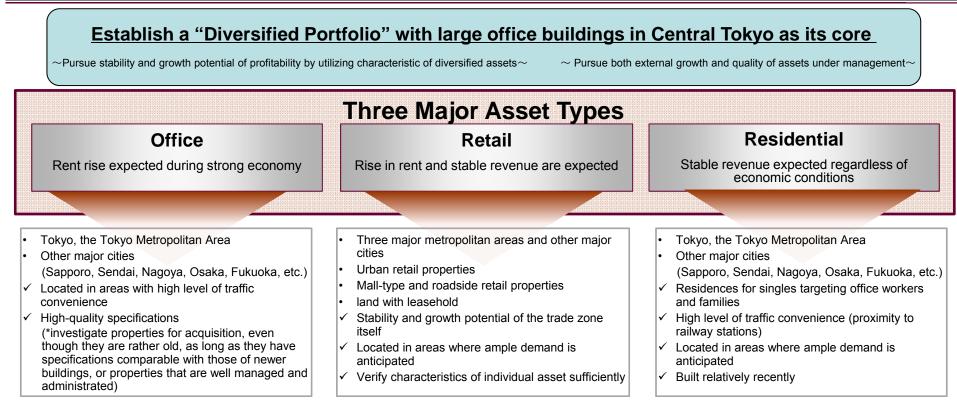
Kojima × Bic Camera Kashiwa Store



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### **II-5. Investment Policy and Acquisition Target**

## TOP REIT



[Secure investment opportunities in a flexible manner taking into account the market environment, while placing emphasis on office buildings]

[ Selective investment upon verifying characteristics of each property by taking advantage of diversified portfolio management]

#### Considering property replacement that contributes to the reinforcement of earnings power





Hard-to-find location as being situated in Ginza 4-chome

Strong tenant needs and excellent convenience to

transportation

Shinkawa Chuo

Building

Kojima × Bic Camera Kashiwa Store



Abundant population in its trading zone and tenant's strong ability to attract customers



MEL Building

High potential as commercial land

Top Residence Nihonbashi Kayabacho



Steady demand from business persons

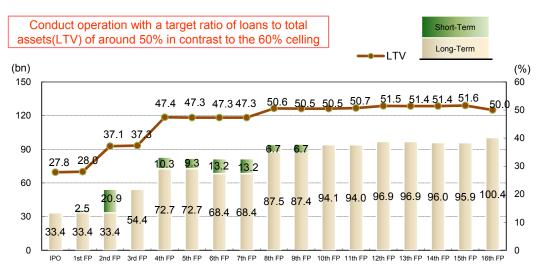
Impress Musashi-Koganei



Excellent convenience to transportation, superior convenience for daily life



#### Status of borrowings



#### Lender Formation

While maintaining bank formation centering on Sumitomo Mitsui Trust Bank, the main sponsor, and other major banks, expand lenders by newly starting transactions with Aozora Bank

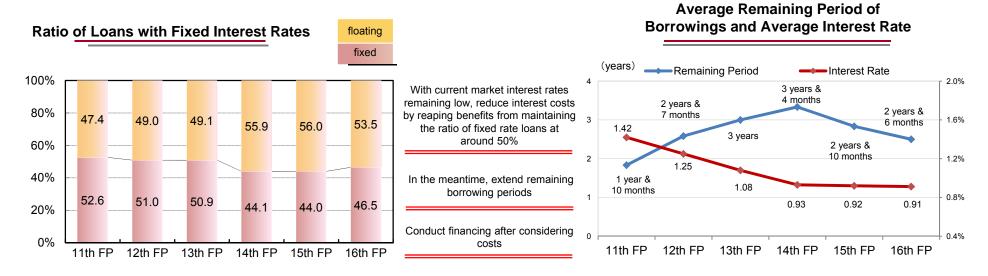
Lender	Balance (mil yen)	share (%)	Lender	Balance (mil yen)	share (%)
Sumitomo Mitsui Trust Bank, Limited.	29,625	29.5	Resona Bank, Limited.	1,500	1.5
Mizuho Bank, Ltd.	17,244	17.2	The Bank of Fukuoka, Ltd.	3,200	3.2
Sumitomo Mitsui Banking Corporation	14,203	14.1	The Hiroshima Bank, Ltd.	1,000	1.0
The Bank of Tokyo Mitsubishi UFJ, Ltd.	12,803	12.7	The Yamaguchi Bank, Ltd.	1,000	1.(
Mitsubishi UFJ Trust and Banking Corporation	4,340	4.3	Aozora Bank, Ltd.	500	0.9
Development Bank of Japan, Inc.	5,515	5.5	Investment Corporation Bond	8,500	8.9
Dai-Ichi Life Insurance Co., Ltd.	1,000	1.0	Total	¥100,430	100.

#### **Issuer Rating**

Rating and Investment Information, Inc. (R&I)

(Stable)

A+

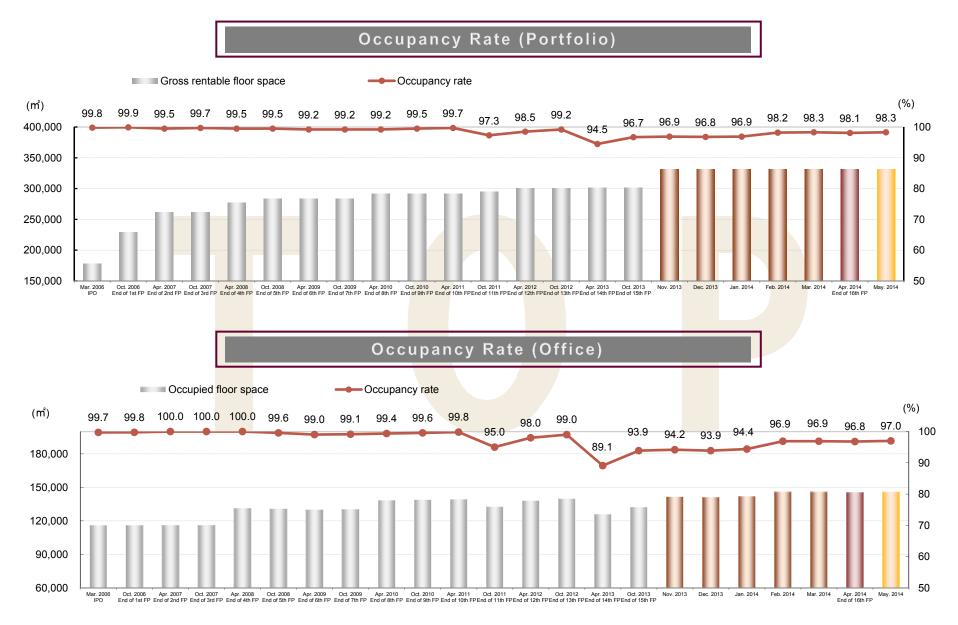




III. Management Results in the 16th FP

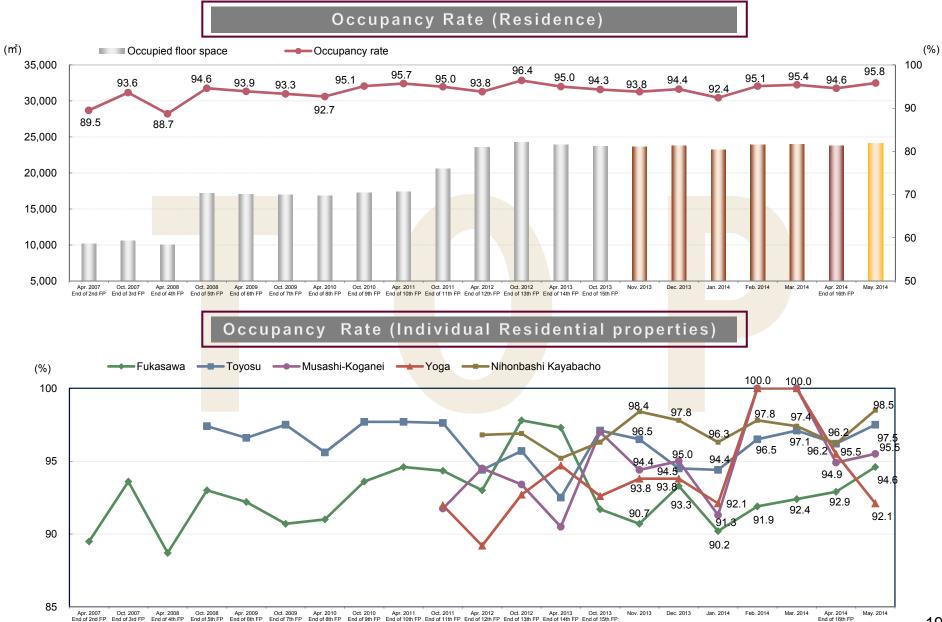
### **III-1.** History of Occupancy Rate





### **III-1.** History of Occupancy Rate



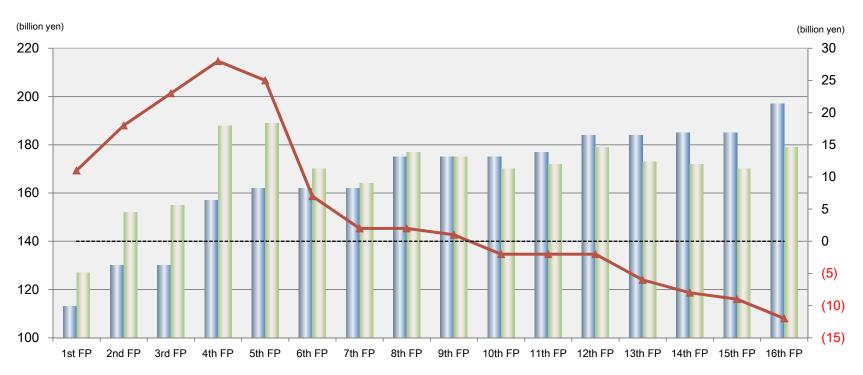


### III-2. History of Asset Growth



Left index : Acquisition price Appraisal value

Right index : — — Unrealized profit/ loss = (Appraisal value – Book value)



(billion yen)

	End of 1st FP Oct. 2006	End of 2nd FP April. 2007	End of 3rd FP Oct. 2007	End of 4th FP April. 2008	End of 5th FP Oct. 2008	End of 6th FP April. 2009	End of 7th FP Oct. 2009	End of 8th FP April. 2010	End of 9th FP Oct. 2010	End of 10th FP April. 2011	End of 11th FP Oct. 2011	End of 12th FP April. 2012	End of 13th FP Oct. 2012	End of 14th FP April. 2013	End of 15th FP Oct. 2013	End of 16th FP April. 2014
Acquisition price	¥113.286	¥130.846	¥130.846	¥157.187	¥162.347	¥162.347	¥162.347	¥175.047	¥175.047	¥175.047	¥177.435	¥184.345	¥184.345	¥185.555	¥185.555	¥197.855
Book value	¥116.187	¥133.576	¥132.698	¥159.585	¥163.985	¥163.245	¥162.237	¥174.618	¥173.618	¥172.994	¥174.742	¥181.405	¥180.446	¥181.003	¥180.064	¥192.015
Appraisal value	¥127.442	¥152.468	¥155.923	¥188.035	¥189.441	¥170.870	¥164.948	¥177.146	¥175.351	¥170.670	¥172.440	¥179.000	¥173.800	¥172.360	¥170.470	¥179.800
Unrealized profits and loses	¥11.254	¥18.891	¥23.224	¥28.449	¥25.455	¥7.624	¥2.710	¥2.527	¥1.732	(¥2.324)	(¥2.302)	(¥2.405)	(¥6.646)	(¥8.643)	(¥9.594)	(¥12.214)

\* Details of acquisition price and appraisal value are provided on P21 to P22.

\* Figures less than one million yen have been rounded down for the above-mentioned values. As for unrealized profits and loses, figures less than one million yen have been rounded down after deducting book value (total) from appraisal value (total).

### III-3. Appraisal Value at End of Period



			1	1	1					(million yen)
Asset Class	Area	Property	Acquisition Price	Book Value at End of 16th FP (A)	Appraisal Value at End of 13th FP	Appraisal Value at End of 14th FP	Appraisal Value at End of 15th FP (B)	Appraisal Value at End of 16th FP (C)	Difference Between Appraisal Value and Book Value (C) – (A)	Difference in Appraisal Value from End of 15th FP (C) – (B)
		NEC Head Office Building	41,950	42,769	49,450	49,500	50,100	51,900	9,130	1,800
		Harumi Island Triton Square Office Tower Y	33,000	30,155	32,100	30,800	29,500	27,200	(2,955)	(2,300)
		Harumi Island Triton Square Office Tower Z	20,000	19,348	14,300	12,600	12,600	12,300	(7,048)	(300)
		Kanda Nishiki-cho 3-chome Building	12,700	12,655	14,100	14,100	14,200	10,500	(2,155)	(3,700)
	Central	Akasaka Oji Building	9,660	9,755	7,990	8,060	8,540	8,850	(905)	310
	Tokyo	Shinjuku East Building	5,800	5,832	-	-	-	6,250	417	-
Office		Shiba-Koen Building	5,770	5,830	3,420	3,470	3,540	3,410	(2,420)	(130)
		Shinkawa Chuo Building	5,610	5,773	5,790	5,780	5,790	5,990	216	200
		Kanda Park Plaza	5,156	5,058	4,900	4,910	4,910	5,000	(58)	90
		Ginza Oji Building	2,000	2,080	-	-	-	2,050	(30)	-
-	Tokyo Metropolitan Area	Faret East Building	2,091	1,635	2,390	2,410	2,450	2,530	894	80
		Subtotal	143,737	140,895	134,440	131,630	131,630	135,980	(4,915)	(3,950)
		Sagamihara Shopping Center	12,000	11,231	10,400	10,500	8,330	8,480	(2,751)	150
	Tokyo	Ito-Yokado Higashi-Narashino Store	8,900	7,755	5,610	5,620	5,620	5,400	(2,355)	(220)
Deteil	Metropolitan Area	Kojima × Bic Camera Kashiwa Store	4,500	4,641	-	-	-	4,730	88	-
Retail		Musashiurawa Shopping Center	4,335	3,816	3,860	3,880	3,880	3,870	53	(10)
	Other major cities	MEL Building	1,210	1,219	-	1,260	1,280	1,280	60	-
		Subtotal	30,945	28,664	19,870	21,260	19,110	23,760	(4,904)	(80)
	Central Tokyo	Top Residence Nihonbashi Kayabacho	2,400	2,376	2,580	2,580	2,580	2,640	263	60
		Fukasawa House Towers H&I	10,635	10,058	7,060	7,030	7,120	7,230	(2,828)	110
Residential	Tokyo	Ecology Toyosu Procentury	5,160	4,897	4,970	4,980	5,080	5,100	202	20
	Metropolitan Area	Impress Musashi-Koganei	1,223	1,237	1,270	1,260	1,270	1,280	42	10
		Top Residence Yoga	1,165	1,193	1,160	1,170	1,180	1,200	6	20
		Subtotal	20,583	19,763	17,040	17,020	17,230	17,450	(2,313)	220
Other	Central Tokyo	OAK PLAZA	2,590	2,692	2,450	2,450	2,500	2,610	(82)	110
	Subtotal		2,590	2,692	2,450	2,450	2,500	2,610	(82)	110
		Total	197,855	192,014	173,800	172,360	170,470	179,800	(12,214)	(3,700)

(Note) Total of the Difference in Appraisal Value from End of 15th FP (C) – (B) above, excludes "Shinjuku EAST Building," "Ginza Oji Building" and "Kojima × Bic Camera Kashiwa Store," which were acquired during the 16th FP (as of November 28, 2013).

### III-4. Appraisal Cap Rate

	-		-												TOP REIT
	1	2th Fiscal Period	ł	13	13th Fiscal Period 14th Fiscal Period						15th Fiscal Period			16th Fiscal Period	
Property	Direct Capitaliz ation	Discounted C Meth		Direct Capitaliz ation	Discounted C Metho		Direct Capitaliz ation	Discounted ( Meth		Direct Capitaliz ation	Discounted C Metho		Direct Capitaliz ation	Discounted C Metho	
	Method: Cap Rate	Discount Rate	Terminal Cap Rate	Method: Cap Rate	Discount Rate	Terminal Cap Rate	Method: Cap Rate	Discount Rate	Terminal Cap Rate	Method: Cap Rate	Discount Rate	Terminal Cap Rate	Method: Cap Rate	Discount Rate	Terminal Cap Rate
NEC Head Office Building	4.2%	3.7% (Next 1 year) 3.9% (2-5 years) 4.2% (afterward)	4.5%	4.2%	3.7% (Next 1 year 3.9% (2-5 years 4.2% (afterward	4.5%	4.2%	3.7% (Next 1 year) 3.9% (2-5 years) 4.2% (afterward)	4.5%	4.2%	3.7% (Next 4 years) 4.2% (afterward)	4.4%	4.1%	3.6% (Next 4 years) 4.1% (afterward)	4.3%
Harumi Island Triton Square Office Tower Y	4.6%	4.3%	4.8%	4.8%	4.3%	4.8%	4.8%	4.3%	4.8%	4.7%	4.3%	4.8%	4.6%	4.2%	4.7%
Harumi Island Triton Square Office Tower Z	4.6%	4.3%	4.8%	4.6%	4.3%	4.8%	4.8%	4.3%	4.8%	4.8%	4.3%	4.8%	4.7%	4.2%	4.7%
Kanda Nishiki-cho 3-chome Building	4.9%	4.6%	5.1%	4.9%	4.6%	5.1%	4.9%	4.6%	5.1%	4.8%	4.5%	5.0%	4.6%	4.3%	4.8%
Akasaka Oji Building	4.5%	4.4%	4.7%	4.5%	4.4%	4.7%	4.4%	4.3%	4.6%	4.3%	4.1%	4.4%	4.2%	4.0%	4.3%
Shinjuku East Building	-	-	-	-	-	-	-	-	-	-	-	-	4.9%	4.7%	5.1%
Shiba-Koen Building	4.8%	4.6%	5.0%	4.8%	4.6%	5.0%	4.9%	4.6%	5.0%	4.8%	4.5%	4.9%	4.7%	4.4%	4.8%
Shinkawa Chuo Building	4.9%	4.7%	5.1%	4.9%	4.7%	5.1%	4.9%	4.7%	5.1%	4.8%	4.6%	5.0%	4.7%	4.5%	4.9%
Kanda Park Plaza	5.2%	4.7%	5.5%	5.2%	4.7%	5.5%	5.2%	4.7%	5.5%	5.1%	4.6%	5.4%	4.9%	4.5%	5.1%
Ginza Oji Building	-	-	-	-	-	-	-	-	-	-	-	-	4.4%	4.2%	4.6%
Faret East Building	5.7%	5.4%	5.9%	5.7%	5.4%	5.9%	5.7%	5.4%	5.9%	5.6%	5.3%	5.8%	5.5%	5.2%	5.7%
Sagamihara Shopping Center	5.9%	5.7%	6.1%	5.9%	5.7%	6.1%	5.9%	5.7%	6.1%	5.6%	5.4%	5.8%	5.5%	5.3%	5.7%
Ito-Yokado Higashi-Narashino Store	6.3%	6.1%	6.6%	6.3%	6.1%	6.6%	6.3%	6.1%	6.6%	6.3%	6.1%	6.6%	6.3%	6.1%	6.6%
Kojima × Bic Camera Kashiwa Store	-	-	-	-	-	-	-	-	-	-	-	-	5.7%	5.4%	5.9%
Musashiurawa Shopping Square	5.7%	5.4%	6.0%	5.7%	5.4%	6.0%	5.7%	5.4%	6.0%	5.7%	5.4%	6.0%	5.6%	5.3%	5.9%
MEL Building	-	-	-	-	-	-	6.2%	6.2%	6.6%	6.1%	6.1%	6.5%	6.1%	6.1%	6.5%
Top Residence Nihonbashi Kayabacho	5.1%	4.9%	5.3%	5.0%	4.8%	5.2%	5.0%	4.8%	5.2%	5.0%	4.8%	5.2%	4.9%	4.7%	5.1%
Fukasawa House Towers H&I	5.0%	4.7%	5.2%	4.9%	4.6%	5.1%	4.9%	4.6%	5.1%	4.8%	4.5%	5.0%	4.7%	4.4%	4.9%
Ecology Toyosu Procentury	5.2%	5.0%	5.4%	5.1%	4.9%	5.3%	5.1%	4.9%	5.3%	5.0%	4.8%	5.2%	4.9%	4.7%	5.1%
Impress Musashi-Koganei	5.5%	5.3%	5.7%	5.5%	5.3%	5.7%	5.5%	5.3%	5.7%	5.4%	5.2%	5.6%	5.3%	5.1%	5.5%
Top Residence Yoga	5.0%	4.8%	5.2%	5.0%	4.8%	5.2%	5.0%	4.8%	5.2%	4.9%	4.7%	5.1%	4.8%	4.6%	5.0%
OAK PLAZA	5.1%	4.9%	5.4%	5.1%	4.9%	5.4%	5.1%	4.9%	5.4%	5.0%	4.8%	5.3%	4.8%	4.6%	5.1%

• The appraisals were conducted by the above real estate appraisers based on the asset assessment methods and standards specified in TOP REIT's articles of incorporation as well as the regulations set forth by The Investment Trust Association, Japan.

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### III-5. Issuer Rating and Loans at End of 16th FP



United by the state of the state o		Issuer Rating			A+	(Stable)		F	ating	and Investment I	nformatio	n, Inc. (R	&I)			
Operation         Development Bank of Japen         ¥13.0m         Comparison         Comparison <thcomparison< th=""> <thcomparison< th=""> <th< td=""><td></td><td>Lender</td><td>Balance</td><td></td><td></td><td></td><td></td><td>Note</td><td></td><td>Lender</td><td>Balance</td><td></td><td></td><td></td><td></td><td>Note</td></th<></thcomparison<></thcomparison<>		Lender	Balance					Note		Lender	Balance					Note
Sumicro Misu Trust Bark         ¥2.00mi         2.7%         Jun 20, 2.1%         Jun 20, 2.1% <td>Curre</td> <td>Development Bank of Japan</td> <td>¥135mil</td> <td></td> <td></td> <td></td> <td>repayment</td> <td></td> <td></td> <td>Mizuho Bank Sumitomo Mitsui Banking</td> <td></td> <td>0.529/</td> <td></td> <td></td> <td></td> <td></td>	Curre	Development Bank of Japan	¥135mil				repayment			Mizuho Bank Sumitomo Mitsui Banking		0.529/				
Operation         Development Bark of Japan         41.000ml         2.40% (No.000ml         Jun. 20, 2.40%         Jun. 20, 2.01%         Z months 2.01%         Jun. 20, usessmet not usparented uspar		Sumitomo Mitoui Trust Bonk		2.27%						The Bank of Tokyo Mitsubishi UFJ	¥19,040mil				· ·	Unsecured and unguaranteed
Sumitorio Misul Trust Bank Sumitorio Misul Trust Bank Sumitorio Misul Trust Bank Sumitorio Misul Trust Bank The Banking         V/0.00mil         0.63% -floating>         Nov. 30. 2012         Sep. 30. 2015         1 year & somothe Sumitorio Misul Trust Bank (regournend somothe sumitorio Misul Trust Bank Misubshi UF / Trust Bank Banking         V/0.00mil         0.63% -floating>         Nov. 30. 2015         Sep. 30. 2015         1 year & somothe sumitorio Misul Trust Bank (regournend somothe sumitorio Misul Trust Bank Misubshi UF / Trust and Banking         V/0.00mil         0.63% -floating>         Mar. 27. 2015         Ner. 27. 2015         Ner. 27. 2015         Ner. 27. 2016         Ner. 27. 1 year & somothe unparameted           Feb. 29, Misubshi UF J Trust and Banking         V18.700mil         0.63% -floating>         Ner. 31. -floating>         Year & 2016         Ner. 27. 2016         1 year & somothe unparameted         V18.200mil         0.75% -floating>         Apr. 30. 2013         Apr. 30. 2016         Year & 2016         Ner. 27. 2016         Ner. 27. 2017         Ner. 27. 2018         Ne	of			2.40%			2 months				¥19,040mil	0.00%				
Sumition Misul Trust Bank Sumitono Misul Trust Bank Misubshi UFJ Resona Bank         V/000mil (floating)         0.63% (floating)         Nov. 30. 2012         Sep. 30. 2015         1 year & 5 months         Unsecured and Unsecured and Sumitono Misul Trust Bank Misubshi UFJ Trust Bank Banking         V/000mil (floating)         Mar. 27, 2013         Mar. 27, 2013 <t< td=""><td>ing-Tern</td><td>Dai-Ichi Life Insurance</td><td>¥1,000mil</td><td>2.40%</td><td>2007</td><td>2014</td><td></td><td>anguaransou</td><td></td><td>Mizuho Bank Sumitomo Mitsui Banking Corporation</td><td>¥9,000mil</td><td></td><td>Jun. 29,</td><td>Jun. 30,</td><td>3 years &amp;</td><td>Unsecured and</td></t<>	ing-Tern	Dai-Ichi Life Insurance	¥1,000mil	2.40%	2007	2014		anguaransou		Mizuho Bank Sumitomo Mitsui Banking Corporation	¥9,000mil		Jun. 29,	Jun. 30,	3 years &	Unsecured and
Sumitore Massi Frank Bank Corporation The Blank Of Toky Banking         Y7,000ml         0.3% choating>         Nov. 30, choating>         Sep. 30, 2015         1 year & smitore Massi Frank Sumitore Massi Frank Banking         War. 27, choating>         Mar. 27, 2013         Mar. 27, 2015         Mar. 27, 2016         Mar. 27, 2015         Mar. 27, 2016         M	ר Loans	subtotal					2 months			Mitsubishi UFJ Mitsubishi UFJ Trust and	¥8,500mil		2012	2017	2 months	unguaranteed
Sumitorio Missi Banking Corporation The Bank of Joyo Hisbibili UFJ Tust and Banking         47,000ml (2,700ml)         0.63% (-floating)         Nov. 30, 2012         Sep. 30, 2015         1 year & Smith mugaanated smorths         Unsecured and uspaanated to smorths         44,670ml         0.75% (-floating)         Mar. 27, 2013         Num. 27, 2013         3 years & the uspace to uspace           With USD Bank Sumitorio Missi Banking Corporation The Bank of Joyo Banking         43,075ml         43,075ml         Mar. 31, 416,700ml         Sep. 30, 410 months         1 year & the uspace         1 year & the uspace         1 year & the uspace         1 year & the uspace<		Sumitana Mitaui Truat Bank		<average></average>			<average></average>			Danking	¥17 500mil					
Mizzbo Bank Banking         Mar. 27. (floating>         Mar. 27. 2013         Sep. 30, 2015         1 year & smither         Unsecured and unguaranteed         Mar. 31, Corporation The Bank of Japan         Mar. 31, 480,000ml         Mar. 31, (floating>         Mar. 31, 2012         Year & 2016         Unsecured and unguaranteed         Mar. 31, Unsecured and unguaranteed         Year & Mar. 31, Corporation The Bank of Japan         Mar. 31, (floating>         Mar. 31, (floating>         Mar. 31, (floating>         Mar. 31, (floating>         Year & (floating>         Unsecured and unguaranteed           Mizubo Bank Sumitomo Mitsui Trust Bank The Bank of Japan         ¥16,700ml         1.39% (floating>         Mar. 31, (floating>         Feb. 29, (floating>         1 year & 2011         Unsecured and unguaranteed         Unsecured and unguaranteed         Sumitomo Mitsui Trust Bank Mizubo Bank         ¥1200ml         Mar. 31, (floating>         A years & (floating>         Unsecured and unguaranteed           Sumitomo Mitsui Trust Bank Mizubo Bank Sumitomo Mitsui Trust Bank Mizubo Bank Mizubo Bank Mizubo Bank Sumitomo Mitsui Trust Bank Mizubo Bank Sumitomo Mitsui Tru		Sumitomo Mitsui Banking Corporation The Bank of Tokyo Mitsubishi UFJ	,						Long-Term	Mizuho Bank Sumitomo Mitsui Banking Corporation The Bank of Tokyo						Unsecured and unguaranteed
Vision Official Trust Bank Mizuho Bank Sumitomo Mitsui Banking Corporation The Bank of Tokyo Mitsubish UFJ Trust and Banking       Vision Vision Vision Misul Banking Corporation The Bank of Tokyo Misubish UFJ Trust and Banking       Vision Vision Vision Vision Mar. 31, The Bank of Tokyo Misubish UFJ Misubish UFJ Misubish UFJ The Yamaguch Bank Sumitomo Misul Trust Bank Misubish UFJ The Yamaguch Bank Sumitomo Misul Trust Bank Misubish UFJ The Yamaguch Bank Sumitomo Misul Trust Bank Misubish UFJ The Yamaguch Bank Sumitomo Misul Trust Bank The Bank of Tokyo Misubish UFJ The Yamaguch Bank Sumitomo Misul Banking Corporation The Bank of Tokyo Misubish UFJ Trust and Banking       Visin Visin Visin Visin Mar. 31, Cot. 31, 2010       Visin Feb. 29, 2016       1 year & 2016       Unsecured and 10 months       Visin Unsecured and 10 months       Visin Visin Visin       Visin Unsecured and 10 months		Mitsubishi UFJ Trust and									¥2,355mil					
Mizuho Bank Corporation The Bank of Tokyo Mitsubish UFJ Mitsubish UFJ Tust and Banking       ¥16,700mil       1.39% -fixed>       Mar. 3, 2011       Feb. 29, 2016       1 year & 10 months       unsecured and unguaranted         V       Misubish UFJ Mitsubish U			¥3,075mil								¥7,025mil					
The Bank of Tokyo       #16,700mil <fixed>       2011       2016       10 months       unguaranted         Missubishi UFJ Trust and Bank ing       ¥16,700mil  <td></td><td>Mizuho Bank Sumitomo Mitsui Banking</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>4 years</td><td>Unsecured and unguaranteed</td></fixed>		Mizuho Bank Sumitomo Mitsui Banking													4 years	Unsecured and unguaranteed
Mitsubishi UFJ Tust and Banking       Mar. 31, 2014       Development Bank of Japan       ¥16,700mil       Mar. 31, 46,700mil       Mar. 31, 2011       Feb. 29, 2016       1 year & 10 months       1 year & unguaranteed       Mar. 31, 40,207 a Bank       Mar. 31, 2014       Mar. 32, 2019       4 years & 11 months       Mar. 29, 11 months       4 years & 11 months       Mar. 29, 4 years & 10 months       4 years & 11 months       Mar. 29, 4 years & 10 months       4 years & 11 months       Mar. 29, 4 years & 10 months       4 years & 11 months       Mar. 29, 4 years & 10 months       4 years & 11 months       Mar. 29, 4 years & 10 months       4 years & 11 months       Mar. 29, 4 years & 10 months       4 years & 10 months       Mar. 29, 4 years & 10 months       4 years & 10 months       Mar. 29, 4 years & 10 months       4 years & 10 months       Mar. 29, 4 years & 10 months       4 years & 10 months       Mar. 29, 4 years & 10 months       4 years & 10 months       Mar. 29, 4 years & 10 months       4 years & 10 months       Mar. 29, 4 years & 10 months       Mar. 20, 2 years & 10 mo			¥16,700mil								¥1,230mil					
Sumitomo Mitsui Trust Bank The Bank of Tokyo Mitsubishi UFJ Sumitomo Mitsui Banking Chorparation Bank of Japan $46,700mil$ Mar. 31, 2011       Feb. 29, 2016       1 year & 10 months       Unsecured and unguaranteed       Mar. 30, 000mil       Mar. 31, 40,00mil       Mar. 31, 2010       Teb. 29, 2016       1 year & 10 months       Unsecured and unguaranteed       Mar. 30, 000mil       Mar. 30, 400mil       Mar. 30, 2012       Mar. 30, 2012       Years & 2 years & 6 months       Unsecured and unguaranteed       Mar. 30, 2012       Mar. 30, 2012       Years & 2 years & 6 months       Unsecured and unguaranteed       Mar. 30, 2012       Years & 2 years & 6 months       Unsecured and unguaranteed       Mar. 30, 2012       Years & 2 years & 6 months       Unsecured and unguaranteed       Mar. 30, 2012       Years & 2 years & 6 months       Unsecured and unguaranteed       Mar. 30, 2012       Years & 2 years & 6 months       Unsecured and unguaranteed       Mar. 30, 2012       Years & 2 years & 6 months       Unsecured and unguaranteed       Mar. 30, 2 years & 3 unguaranteed       Mar. 30, 3 unguaranteed       Mar. 30, 2 years & 3 unguaranteed       Mar. 30, 2 years & 3 unguaranteed       Mar. 30, 2 years & 3 unguaranteed       Mar. 30, 3 unguaranteed       Mar. 30, 3 unguaranteed       Mar. 30, 3 unguaranteed       Mar. 30, 3 unguarantee	Long-Te	Mitsubishi UFJ Mitsubishi UFJ Trust and	¥16,700mil	<tixed></tixed>	2011	2016	10 months	unguaranteeu		Mizuho Bank Sumitomo Mitsui Banking Corporation	¥4,500mil				· ·	Unsecured and unguaranteed
The Yamaguchi Bank       Yeb (No filling)       2011       2010       10 months       orgeneration         Sumitomo Mitsui Trust Bank Mizuho Bank Sumitomo Mitsui Banking Corporation The Bank of Tokyo Mitsubishi UFJ Trust and Banking       Yeb (The Yamaguchi Banking Corporation The Bank of Tokyo Mitsubishi UFJ Trust and Banking       Velocitie	rm Loan	The Bank of Fukuoka	¥6.700mil	0.71%			1 year &									
Image: Construct Sumitor of Sumitor Office Sumitor	s		+0,7001111	<floating></floating>	2011	2016	10 months	unguaranteed			¥4,500mil					
Mizuho Bank Sumitomo Mitsui Banking The Bank of Tokyo Mitsubishi UFJ Mitsubishi UFJ Banking       ¥3,000mil       0.63% {floating>       Mar. 30, 2012       Oct. 31, 2016       2 years & 6 months       Unsecured and unguaranteed       Total Loans       ¥91,930mil       0.91% {Average>       Use of the secured and the secured and the secure and the sec		Sumitomo Mitsui Trust Bank	¥6,700mil							subtotal	¥87,795mil				7 months	
Banking     Watchest     Banking		Mizuho Bank Sumitomo Mitsui Banking Corporation The Bank of Tokyo Mitsubishi UFJ	¥3,000mil						Total	Loans	¥91,930mil				6 months	
Development Bank of Japan ¥2,025mil 2.42% Jan. 13, 2010 2016 6 months unguaranteed friends with the second			¥3,000mil								¥8,500mil				1	Unsecured and unguaranteed
		Development Bank of Japan	,													
liabilities - 4verage> 5 months			¥2,025mil								¥100,430mil				5 months	

Note1 : Interest rates are rounded to the second decimal place, and the remaining periods are rounded to a whole number. The averages for interest rates and remaining periods are weighted averages based on the balance at the end of fiscal period. Note2 :On November 28, 2013, Top REIT has borrowed ¥4,500mn with maturity date of April 30, 2014.



IV. Details of 16th FP Results (Ended April 30, 2014)

### IV-1. Statements of Income (Summary) / Statements of Cash Distributions

### Statements of Income

Account	15th FP May 1, 2013 - October 31, 2013 (184 days)	16th FP November 1, 2013 - April 30, 2014 (181 days)		
	Amount	Amount		
Operating revenue	¥5,154mil	l ¥5,637m		
Rent revenue - real estate	¥5,125mil	¥5,590m		
Other lease business revenue	¥28mil	¥47m		
Operating expenses	¥2,981mil	¥3,108m		
Expenses related to rent business	¥2,438mil	¥2,622m		
Asset management fee	¥406mil	¥354m		
Asset custody fee	¥8mil	¥8m		
Administrative service fees	¥64mil	¥66m		
Directors' compensations	¥6mil	¥6m		
Audit fee	¥10mil	¥10mi		
Other operating expenses	¥46mil	¥38mil		
Operating income	¥2,172mil	¥2,528m		
Non-operating income	¥11mil	¥1m		
Interest income	¥0mil	¥0m		
Reversal of dividends payable	¥0mil	¥1m		
Insurance income	¥10mil	¥0m		
Other	¥0mil			
Non-operating expenses	¥603mil	¥617m		
Interest expenses	¥406mil	¥408m		
Interest expense on investment corporation bonds	¥42mil	¥42m		
Amortization of investment corporation bond issuance costs	¥5mil	¥5m		
Borrowing related expenses	¥143mil	¥150m		
Amortization of investment unit issuance costs	-	- ¥6mil		
Other	¥4mil	¥4mil		
Ordinary income	¥1,580mil	I ¥1,913mil		
Income before income taxes	¥1,580mil	¥1,913mil		
Income taxes - current	¥0mil	¥0mil		
Income taxes - deferred	(¥0mil)	(¥1mil)		
Net income	¥1,579mil	nil ¥1,913mil		
Unappropriated retained earnings	¥1,579mil	¥1,913m		

### Statements of Cash Distributions

Account	15th FP May 1, 2013 - October 31, 2013 (184 days)	16th FP November 1, 2013 - April 30, 2014 (181 days)
	Amount	Amount
Unappropriated retained earnings	¥1,579mil	¥1,913mil
Total dividend amount	¥1,579mil	¥1,912mil
<dividend per="" unit=""></dividend>	<¥10,191>	<¥10,864>
Voluntary retained earnings	-	¥1mil
Retained earnings carried forward	¥0mil	¥0mil

[Expenses related to rent business]		
Depreciation and amortization	:	¥1,193mil
Property management expenses	:	¥452mil
<ul> <li>Utilities expenses</li> </ul>	:	¥248mil
		and others

TOP REIT

### IV-2. Balance Sheets (Summary)



Account	15th FP (as of October 31, 2013)	16th FP (as of April 30, 2014)
	Amount	Amount
Assets		
I. Total current assets	¥5,281mil	¥8,009mil
Cash and deposits	¥903mil	¥3,049mil
Cash and deposits in trust	¥3,939mil	¥4,273mil
Consumption taxes receivable	-	¥137mil
Other	¥438mil	¥548mil
II. Total noncurrent assets	¥180,869mil	¥192,746mil
1. Total property, plant and equipment	¥180,063mil	¥192,005mil
Buildings, etc.	¥955mil	¥942mil
Land	¥4,888mil	¥4,888mil
Buildings, etc. in trust	¥48,531mil	¥51,426mil
Land in trust	¥125,686mil	¥134,748mil
2. Total intangible assets	¥1mil	¥9mil
Intangible assets	¥1mil	¥9mil
3. Total investment and other assets	¥804mil	¥731mil
Lease and guarantee deposits	¥10mil	¥10mil
Long-term prepaid expenses	¥562mil	¥492mil
Other	¥231mil	¥229mil
III. Total deferred assets	¥18mil	¥46mil
Investment corporation bond issuance costs	¥18mil	¥12mil
Investment unit issuance expenses		¥33mil
Total assets	¥186,169mil	¥200,802mil

Account	15th FP (as of October 31, 2013) Amount	16th FP (as of April 30, 2014) Amount
Liabilities		
I. Total current liabilities	¥5,413mil	¥5,622mil
Operating accounts payable	¥136mil	¥296mil
Short-term loans payable	-	-
Current portion of long-term loans payable	¥4,135mil	¥4,135mil
Accounts payable — other	¥239mil	¥252mil
Accrued expenses	¥131mil	¥131mil
Accrued consumption taxes	¥61mil	-
Advances received	¥705mil	¥795mil
Derivative liabilities	-	-
Other	¥3mil	¥10mil
II. Total noncurrent liabilities	¥96,884mil	¥102,098mil
Investment Corporation Bond	¥8,500mil	¥8,500mil
Long-term loans payable	¥83,362mil	¥87,795mil
Tenant leasehold and security deposits	¥101mil	¥101mil
Tenant leasehold and security deposits in trust	¥4,873mil	¥5,649mil
Deferred tax liabilities	¥19mil	¥13mil
Derivative liabilities	¥27mil	¥38mil
Other noncurrent liabilities	¥0mil	¥0mil
Total liabilities	¥102,297mil	¥107,720mil
Net assets		
I. Total unitholders' equity	¥83,889mil	¥93,107mil
1.Unitholders' capital	¥82,260mil	¥91,143mil
2.Surplus	¥1,629mil	¥1,963mil
Reserve for reduction entry	¥49mil	¥49mil
Unappropriated retained earnings	¥1,579mil	¥1,913mil
II. Total valuation and translation adjustments	(¥18mil)	(¥25mil)
Deferred gains or losses on hedge	(¥18mil)	(¥25mil)
Total net assets	¥83,871mil	¥93,081mil
Total liabilities and net assets	¥186,169mil	¥200,802mil

### IV-3. Results of Past Periods and Forecasts (Detail)

Item	11th Fiscal Period (Actual)	12th Fiscal Period (Actual)	13th Fiscal Period (Actual)	14th Fiscal Period (Actual)	15th Fiscal Period (Actual)	16th Fiscal Period (Actual)	17th Fiscal Period (Forecast)	18th Fiscal Period (Forecast)
Period of asset management (days)	184	182	184	181	184	181	184	181
Operating revenue	¥5,812mil	¥5,693mil	¥5,636mil	¥5,844mil	¥5,154mil	¥5,637mil	¥5,758mil	¥5,454mil
Rent revenue-real estate	¥5,661mil	¥5,420mil	¥5,605mil	¥5,370mil	¥5,125mil	¥5,590mil	¥5,735mil	¥5,434mil
Rental revenue	¥5,304mil	¥5,097mil	¥5,268mil	¥5,107mil	¥4,824mil	¥5,255mil	¥5,389mil	¥5,115mil
Other lease revenue	¥357mil	¥322mil	¥336mil	¥262mil	¥300mil	¥334mil	¥345mil	¥318mil
Other lease business revenue	¥150mil	¥17mil	¥30mil	¥474mil	¥28mil	¥47mil	¥23mil	¥20mil
Operating expenses	¥3,033mil	¥2,921mil	¥2,939mil	¥3,397mil	¥2,981mil	¥3,108mil	¥3,275mil	¥3,200mil
Expenses related to rent business (excluding depreciation and amortization)	¥1,418mil	¥1,310mil	¥1,267mil	¥1,726mil	¥1,322mil	¥1,429mil	¥1,563mil	¥1,494mil
Expenses related to rent business (Business consignment expenses)	¥389mil	¥398mil	¥392mil	¥400mil	¥388mil	¥452mil	¥441mil	¥428mil
" (Utilities expenses)	¥208mil	¥189mil	¥230mil	¥207mil	¥244mil	¥248mil	¥298mil	¥260mil
" (Taxes and dues)	¥609mil	¥608mil	¥565mil	¥564mil	¥581mil	¥580mil	¥638mil	¥638mil
" (Repair expenses)	¥175mil	¥80mil	¥46mil	¥522mil	¥75mil	¥99mil	¥133mil	¥118mil
" (sundry expenses)	¥35mil	¥34mil	¥32mil	¥32mil	¥33mil	¥48mil	¥52mil	¥50mil
Net operating income from property leasing	¥4,393mil	¥4,126mil	¥4,368mil	¥4,117mil	¥3,831mil	¥4,207mil	¥4,195mil	¥3,959mil
depreciation and amortization	¥1,060mil	¥1,072mil	¥1,116mil	¥1,121mil	¥1,115mil	¥1,193mil	¥1,203mil	¥1,216mil
Operating income from property leasing	¥3,332mil	¥3,310mil	¥3,251mil	¥2,996mil	¥2,715mil	¥3,014mil	¥2,991mil	¥2,743mil
General and administrative expenses	¥553mil	¥538mil	¥554mil	¥548mil	¥542mil	¥485mil	¥508mil	¥489mil
Asset management fee	¥424mil	¥409mil	¥430mil	¥416mil	¥406mil	¥354mil	¥364mil	¥349mil
Other fees	¥88mil	¥87mil	¥88mil	¥89mil	¥89mil	¥92mil	¥93mil	¥93mil
Other operating expenses	¥40mil	¥41mil	¥36mil	¥42mil	¥46mil	¥38mil	¥50mil	¥46mil
Operating income	¥2,779mil	¥2,772mil	¥2,697mil	¥2,447mil	¥2,172mil	¥2,528mil	¥2,483mil	¥2,253mil
Non-operating income	¥8mil	¥4mil	¥3mil	¥3mil	¥11mil	¥1mil	¥4mil	¥1mil
Non-operating expenses	¥801mil	¥747mil	¥697mil	¥627mil	¥603mil	¥617mil	¥621mil	¥617mil
Interest expenses , borrowing related expenses	¥749mil	¥694mil	¥645mil	¥574mil	¥550mil	¥559mil	¥562mil	¥559mil
Interest expense on investment corporation bonds , amortization of investment corporation bond issuance costs	¥48mil	¥47mil	¥48mil	¥47mil	¥48mil	¥47mil	¥48mil	¥47mil
Amortization of investment unit issuance costs	-	-	-	-	-	¥6mil	¥6mil	¥6mil
Other	¥3mil	¥5mil	¥4mil	¥5mil	¥4mil	¥4mil	¥4mil	¥3mil
Ordinary income	¥1,986mil	¥2,029mil	¥2,002mil	¥1,823mil	¥1,580mil	¥1,913mil	¥1,866mil	¥1,637mil
Income before income taxes	¥1,986mil	¥2,029mil	¥2,002mil	¥1,823mil	¥1,580mil	¥1,913mil	¥1,866mil	¥1,637mil
Income taxes	¥1mil	¥29mil	¥0mil	¥0mil	¥0mil	(¥0mil)	¥1mil	¥1mil
Net income	¥1,985mil	¥1,999mil	¥2,001mil	¥1,822mil	¥1,579mil	¥1,913mil	¥1,865mil	¥1,636mil
Number of units issued and outstanding (units)	155,000	155,000	155,000	155,000	155,000	176,000	176,000	176,000
Dividend per unit	¥12,809	¥12,577	¥12,912	¥11,759	¥10,191	¥10,864	¥10,600	¥9,300
FFO	¥3,046mil	¥2,815mil	¥3,117mil	¥2,944mil	¥2,695mil	¥3,107mil	¥3,069mil	¥2,853mil
FFO per unit	¥19,654	¥18,165	¥20,113	¥18,996	¥17,390	¥17,655	¥17,438	¥16,211

Note1: Net operating income from property leasing of 12th Fiscal Period does not include capital gains by disposition of property.

Note2: The above forecast figures are calculated under certain preconditions as of the date of this material and are subject to change. The forecasts should not be construed as a guarantee of the actual dividends

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### **IV-4. Major Financial Indicators**



Item		14th Fiscal Period November 1, 2012 – April 30, 2013	15th Fiscal Period May 1, 2013 – October 31, 2013	16th Fiscal Period November 1, 2013 – April 30, 2014	Remark
Period of asset manage	ment	181days	184days	181days	
Ratio of interest-bearing total assets at end of pe		51.4%	51.6%	50.0%	Interest-bearing liabilities at end of period / Total assets at end of period
Rental NOI (Net operating income)		¥4,117mil	¥3,831mil	¥4,207mil	Rent revenue – Expenses related to rent business + Depreciation and amortization
Rental NOI yield		4.4%	4.1%	4.3%	Rental NOI x 2 / Sum total of the acquisition price of all properties in the portfolio at end of period
Funds from Operation (I	FFO)	¥2,944mil	¥2,695mil	¥3,107mil	Net income + Depreciation and amortization
FFO per unit		¥18,996	¥17,390	¥17,655	FFO / Number of units issued and outstanding at end of period
Ratio of ordinary income assets (return on assets		1.0%	0.8%	1.0%	Ordinary income / ((Total assets at beginning of period + Total assets at end of period) / 2)
	Annualized	[2.0%]	[1.7%]	[2.0%]	
Ratio of net income to u equity (return on equity		2.2%	1.9%	2.2%	Net income / ((Net assets at beginning of period + Net assets at end of period) / 2)
	Annualized	[4.4%]	[3.7%]	[4.4%]	
Implied Cap Rate		4.7%	4.5%	4.8%	NOI / (Market capitalization at end of period +Net Debt at end of period (Total liabilities at end of period – Total current assets at end of period))
NAV multiple		1.07	0.95	0.97	Market capitalization at end of period / (Net assets at end of period + (Appraisal value at end of period – Book value at end of period))
Ratio of unitholders' equity to total assets at the end of period		45.0%	45.1%	46.4%	Net assets at end of period / Total assets at end of period

### IV-5. Unitholders



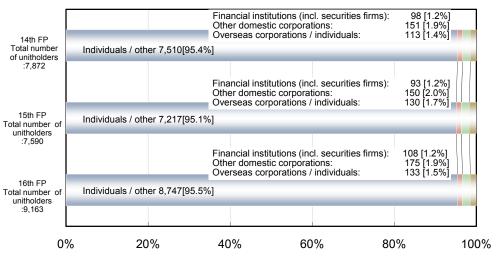
#### Composition of Unitholders (as of the end of 16th FP)

Category	Number of L	Jnits Held	Number of Ur	nitholders
Individuals / other	28,351	16.1%	8,747	95.5%
Financial institutions (incl. securities firms)	116,647	66.3%	108	1.2%
Other domestic corporations	12,544	7.1%	175	1.9%
Overseas corporations / individuals	18,458	10.5%	133	1.5%
Total	176,000	100.0%	9,163	100.0%

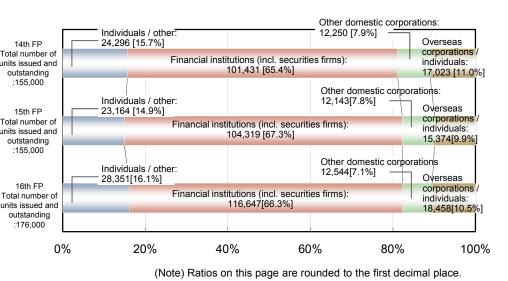
#### Major Unitholders (as of the end of 16th FP)

Rank	Name	Number of Units Held	Component Ratio (%)	
1	Japan Trustee Service Bank (trust account)	48,101	27.3	
2	The Master Trust Bank of Japan (trust account)	13,521	7.7	
3	Trust and Custody Services Bank (securities investment trust account)	10,583	6.0	
4	Nomura Trust and Banking (investment trust account)	6,950	3.9	т
5	THE FUJI FIRE AND MARINE INSURANCE COMPANY, LIMITED	3,465	2.0	u
6	Sumitomo Mitsui Trust Bank, Limited	3,176	1.8	
7	Oji Real Estate Co., Ltd.	3,162	1.8	
7	NIPPON STEEL KOWA REAL ESTATE CO.,LTD.	3,162	1.8	T u
9	MetLife Alico Life Insurance K.K GA Company JPY	2,075	1.2	
10	The Asahi Fire & Marine Insurance Co., Ltd.	2,010	1.1	
11	NOMURA BANK (LUXEMBOURG) S.A.	1,800	1.0	
12	The Iyo Bank, Ltd.	1,500	0.9	U
13	STATE STREET BANK-WEST PENSION FUND CLIENTS-EXEMPT	1,424	0.8	
14	The Gibraltar Life insurance Co., Ltd (general accounts J-REIT account)	1,393	0.8	
15	The Minami Nippon Bank, Ltd.	1,270	0.7	
	Total	103,592	58.9	

#### Number of Unitholders by Category (as of the end of each periods)



#### Number of Units Held by Category (as of the end of each periods)



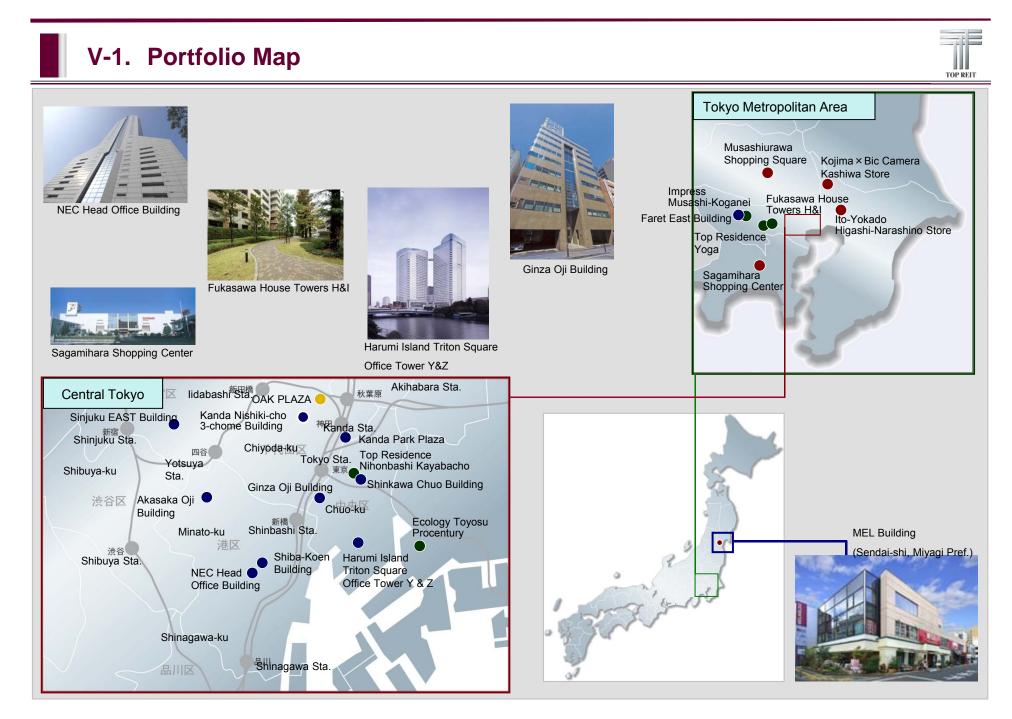
### IV-6. Unit Price Performance and Trading Volume (Mar. 1, 2006 – May. 30, 2014)

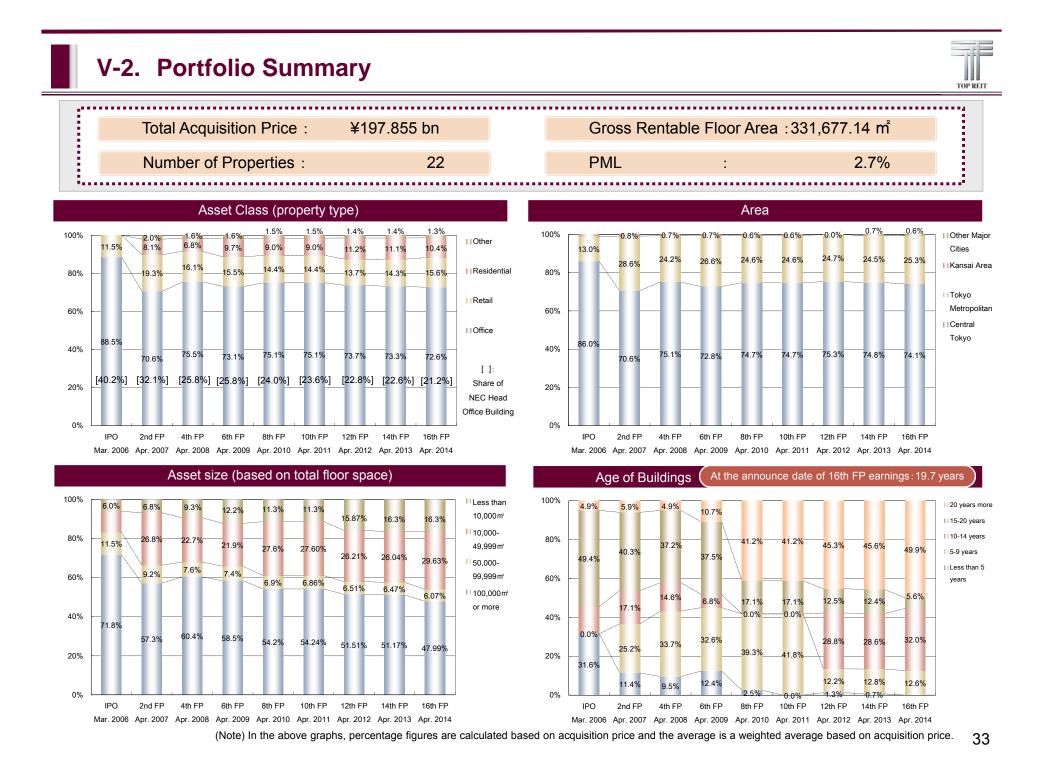


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V. Appendix : Portfolio Overview





### V-3. Portfolio Overview at End of 16th FP

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Asset Class	Area	Property	Address	Acquisition Date	Total Floor Space (m <sup>2</sup> )	Rentable Floor Space (m <sup>2</sup> )	Completion Date	Acquisition Price (mm yen)	Portfolio Share (%)	Occupancy Rate (%)	Number of Tenants	PML (%)
Office		NEC Head Office Building	Minato-ku, Tokyo	Mar 3, 2006	144,476.05	72,238.03	Jan. 1990	41,950	21.2	100.0	1	1.4
		Harumi Island Triton Square Office Tower Y	Chuo-ku, Tokyo	Mar 1, 2006	267,132.67	23,170.40	Oct. 2001	33,000	16.7	87.5	7	1.2
		Harumi Island Triton Square Office Tower Z	Chuo-ku, Tokyo	Mar 27, 2008	267,132.67	10,914.20	Oct. 2001	20,000	10.1	100.0	1(Note2)	1.5
		Kanda Nishiki-cho 3-chome Building	Chiyoda-ku, Tokyo	Jan 13,2010	12,169.78	8,025.65	Mar.1973	12,700	6.4	100.0	1	7.0
		Akasaka Oji Building	Minato-ku, Tokyo	Mar 1, 2006	10,063.05	7,301.15	Apr. 1989	9,660	4.9	100.0	6	6.4
		Shinjuku EAST Building	Shinjuku-ku, Tokyo	Nov 28, 2013	10704.44	7,523.04	Oct. 2002	5,800	2.9	99.4	4	6.4
		Shiba-Koen Building	Minato-ku, Tokyo	Mar 19, 2008	4,958.29	3,060.43	May. 1991	5,770	2.9	62.4	2(Note3)	9.7
		Shinkawa Chuo Building	Chuo-ku, Tokyo	Mar 30, 2012	7,981.27	6,032.24	Jul. 1987	5,610	2.8	100.0	1(Note2)	7.0
		Kanda Park Plaza	Chiyoda-ku, Tokyo	Mar 1, 2006	5,511.83	4,537.66	Nov. 1959	5,156	2.6	90.2	9	14.1
		Ginza Oji Building	Chuo-ku, Tokyo	Nov 28, 2013	3,251.03	(Note1)1,890.87	Jan. 1991	2,000	1.0	83.8	2(Note3)	4.9
	Tokyo Met. Area	Faret East Building	Tachikawa-shi, Tokyo	Mar 1, 2006	16,206.34	5,850.23	Dec. 1994	2,091	1.1	100.0	1(Note2)	2.8
		Subtotal (11 Properties)			—	150,543.90	—	143,737	72.6	96.8	35	—
		Sagamihara Shopping Center	Sagamihara-shi, Kanagawa	Mar 1, 2006	56,351.42	61,763.28	Aug. 1993 etc.	12,000	6.1	100.0	2	3.6
		Ito-Yokado Higashi-Narashino Store	Narashino-shi, Chiba	Jun 30, 2006	45,338.37	51,098.42	Oct. 1994	8,900	4.5	100.0	1	7.7
Retail		Kojima × Bic Camera Kashiwa Store	Kashiwa-shi, Chiba	Nov 28, 2013	20,437.36	20,437.36	Sep. 2000	4,500	2.3	100.0	1	5.3
		Musashiurawa Shopping Square	Saitama-shi, Saitama	Mar 19, 2007	28,930.36	14,960.69	Oct. 2005	4,335	2.2	100.0	3	8.5
	Other Major Cities	MEL Building	Sendai-shi, Miyagi	Apr 30, 2013	1,756.32	1,580.70	Jan. 1980	1,210	0.6	100.0	1(Note2)	3.8
		Subtotal (5 Properties)	—	149,840.45	—	30,945	15.6	100.0	8	—		
	Central Tokyo	Top Residence Nihonbashi Kayabacho	Chuo-ku, Tokyo	Feb 1, 2012	4,540.70	3,455.68	Feb. 2004	2,400	1.2	96.2	1(Note2)	6.6
Residential	Tokyo Met. Area	Fukasawa House Towers H&I	Setagaya-ku, Tokyo	Dec 8, 2006	12,135.36	11,357.44	Jun. 2004	10,635	5.4	92.9	1(Note2)	1.6
		Ecology Toyosu Procentury	Koto-ku, Tokyo	May 30, 2008	9,630.96	6,789.03	Jan. 2005	5,160	2.6	96.2	1(Note2)	10.6
		Impress Musashi-Koganei	Koganei-shi, Tokyo	Aug 12, 2011	2,471.30	2,056.41	Jun. 2008	1,223	0.6	94.9	1(Note2)	6.4
		Top Residence Yoga	Setagaya-ku, Tokyo	Oct 14, 2011	1,894.35	1,512.38	Feb. 2008	1,165	0.6	95.5	1(Note2)	8.6
		Subtotal (5 Properties)	—	25,170.94	—	20,583	10.4	94.6	5	—		
Other	Central Tokyo	OAK PLAZA	Chiyoda-ku, Tokyo	Mar 20, 2007	6,121.85	6,121.85	Apr. 1985	2,590	1.3	100.0	1(Note2)	7.7
Subtotal (1 Property)						6,121.85	—	2,590	1.3	100.0	1	—
Total(22 Properties)						331,677.14	-	197,855	100.0	98.1	49	2.7

(Note1) Rentable floor space for Ginza Oji Building increased by 32.5m<sup>2</sup> as of May 8, 2014.

(Note2) An entire property has been rented to master lessee and subleased to each tenant.

(Note3) An entire property has been rented to master lessee and subleased to each tenant excluding one tenant who rented directly from TOP REIT.

### V-4. Operating Income by Property (16th FP)

	NEC Head Office Building	Harumi Island Triton Square Office Tower Y	Harumi Island Triton Square Office Tower Z	Kanda Nishiki-cho 3-chome Building	Akasaka Oji Building	Shinjuku East Building	Shiba- Koen Building	Shinkawa Chuo Building	Kanda Park Plaza	Ginza Oji Building	Faret East Building	(million yen)
Operating period	181days	181days	181days	181days	181days	154days	181days	181days	181days	154days	181days	
Total revenue from property												[NEC Head Office
leasing	1,416	769	/	/	266	197	70	212	151	82	150	Building】
Rent revenue — real estate Total expenses from property	1,416	769	/		266	197	70	201	151	75	150	Renewal of monitoring device
leasing	214	368			84	36	26	59	42	26	72	Renewal of gondola
Property management expenses	1	177			22	17	7	20	9	9	36	Renewal of moving roof and others
Utilities expenses	-	85			17	16	7	16	12	3	22	and others
Taxes and dues	205	89	/		38	-	9	13	13	0	11	
Non-life insurance expenses	1	2	/		0	0	0	0	0	0	0	【Harumi ITS Y】
Repair expenses	4	11	/		2	1	2	8	7	0	0	Renewal of waterworks device
Other	1	2	/		2	0	0	0	0	13	1	Renewal of external
NOI	1,202	401	212	350	181	161	43	153	108	55	78	wall and ceiling Replacement of electric water
[NOI yield] Depreciation and amortization	[5.7%] 235	[2.4%] 249	[2.1%] 121	[5.5%] 34	[ <u>3.8%]</u> 33	[6.5%] 57	[1.5%] 17	[5.5%] 35	[4.2%] 14	[6.6%] 7	[7.5%] 22	heater in cafeteria
Operating income	966	152	91	316	147	103	26	117	94	48	55	and others
		102	01	010	147	100	20		04			
Capital expenditures	329	31	12	-	28	0	3	19	9	1	32	【Akasaka Oji Building】
	Sagamihar a Shopping Center	lto-Yokado Higashi-Narashino Store	Kojima ×BicCamera Kashiwa Store	Musashi urawa Shopping Square	MEL Building	Top Residence Nihonbashi Kayabacho	Fukasawa House Towers H&I	Ecology Toyosu Procentury	Impress Musashi-Koganei	Top Residence Yoga	OAK PLAZA	Renewal of waterproof equipment Renewal of high voltage
Operating period	181days	181days	154days	181days	181days	181days	181days	181days	181days	181days	181days	incoming panel
												and others
Total revenue from property leasing	332	236	/	129	58	89	231	168	44	37	94	
Rent revenue – real estate Total expenses from property	332	236	/	129	58	85	220	156	42	36	94	[Faret East Buildin]
leasing	69	34	/	17	10	20	59	39	11	9	19	Denouvel of outernal
Property management expenses	1	1	/	1	2	9	35	20	5	5	0	Renewal of external wall and ceiling
Utilities expenses	-	-	/	-	6	1	0	1	0	0	-	Renewal of security
Taxes and dues	52	27	/	14	0	4	15	8	2	1	13	equipment and others
Non-life insurance expenses	0	0	/	0	0	0	0	0	0	0	0	
Repair expenses	13	3	/	0	1	4	6	8	3	1	4	
Other	1	0		1	0	0	2	0	0	0	1	Sagamihara Shopping
NOI	263	201	127	112	48	69	171	128	32	28	74	Center】
[NOI yield]	[4.4%] 55	[4.5%]	[6.7%]	[5.2%]	[8.0%]	[5.8%] 27	[3.2%]	[5.0%]	[5.4%]	[4.9%]	[5.8%]	
Depreciation and amortization	55 207	66 134	16	41 70	-		62 108	44 84	17 15	13 15	12 62	Renewal of air condition facility Renewal of automatic
Operating income	207	134	111	70	40	41	801	84	15	15	62	control device
Capital expenditures	25	7	-	-	-	0	3	0	-	-	4	and others

(Note) Some figures for Harumi Island Triton Square Office Tower Z, Kanda Nishiki-cho 3-chome Building and Kojima × Bic Camera Kashiwa Store are not disclosed due to request by the tenants.

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## V-5. Property Details: Office Buildings



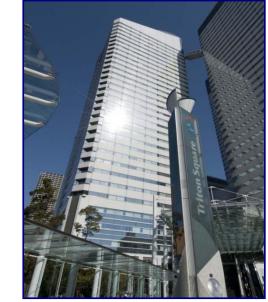


Property	NEC Head Office Building
Address	Shiba, Minato-ku, Tokyo
Floor Area	144,476.05 m <sup>2</sup>
Completion	January 1990
Title	Co-ownership (50%)
Acquisition Price	41.95 billion yen



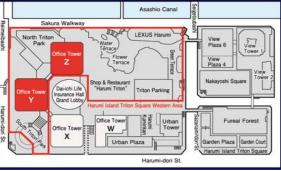


Property	Harumi Island Triton Square Office Tower Y	
Address	Harumi, Chuo-ku, Tokyo	
Floor Area	267,132.67 m <sup>2</sup>	
Completion	October 2001	
Title	Co-ownership (3 <sup>rd</sup> – 15 <sup>th</sup> floors)	
Acquisition Price	33.00 billion yen	



Property	Harumi Island Triton Square Office Tower Z	
Address	Harumi, Chuo-ku, Tokyo	
Floor Area	267,132.67 m <sup>2</sup>	
Completion	October 2001	
Title	Co-ownership (a part of the $17^{th}$ floor and $18^{th} - 22^{nd}$ floors)	
Acquisition Price	20.00 billion yen	





## V-5. Property Details: Office Buildings













### V-5. Property Details: Office Buildings





## V-5. Property Details: Retail Properties



Property	Sagamihara Shopping Center
Address	Kobuchi, Minami-ku Sagamihara-shi, Kanagawa
Floor Area	56,351.42 m <sup>2</sup>
Completion	August 1993
Title	Ownership
Acquisition Price	12.00 billion yen





roperty	Kojima × Bic Camera Kashiwa Store	
ddress	Oyamadai, Kashiwa-shi, Chiba	
loor Area	Building A : 10,090.80 m <sup>2</sup> Building B : 10,346.56 m <sup>2</sup>	
ompletion	September 2000	
itle	Ownership	
cquisition Price	4.50 billion yen	



## V-5. Property Details: Retail Properties





Property	Ito-Yokado Higashi-Narashino Store	
Address	Higashinarashino, Narashino-shi, Chiba	
Floor Area	45,338.37 m <sup>2</sup>	
Completion	October 1994	
Title	Ownership	
Acquisition Price	8.90 billion yen	





Property	Musashiurawa Shopping Square	
Address	Bessho, Minami-ku, Saitama-shi, Saitama	
Floor Area	28,930.36 m <sup>2</sup>	
Completion	October 2005	
Title	Co-ownership (50%)	
Acquisition Price	4.335 billion yen	





Property	MEL Building
Address	Chuo, Aoba-ku, Sendai-shi, Miyagi
Floor Area	1,756.32 m <sup>2</sup>
Completion	January 1980 (extended in July,2005)
Title	Ownership
Acquisition Price	1.21 billion yen



## V-5. Property Details: Residential





Property	Fukasawa House Towers H&I
Address	Fukasawa, Setagaya-ku, Tokyo
Floor Area	12,135.36 m <sup>2</sup>
Completion	June 2004
Title	Co-ownership (H&I)
Acquisition Price	10.635 billion yen



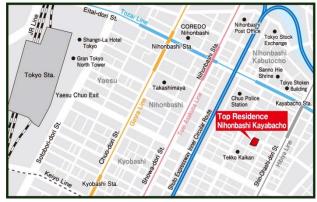


Property	Ecology Toyosu Procentury
Address	Toyosu, Koto-ku, Tokyo
Floor Area	9,630.96 m <sup>2</sup>
Completion	January 2005
Title	Ownership
Acquisition Price	5.16 billion yen





Property	Top Residence Nihonbashi Kayabacho
Address	Nihonbashi Kayabacho, Chuo-ku, Tokyo
Floor Area	4,540.70 m <sup>2</sup>
Completion	February 2004
Title	Ownership
Acquisition Price	2.40 billion yen



# V-5. Property Details: Residential and Other Properties





Property	Impress Musashi-koganei
Address	Nakamachi, Koganei-shi, Tokyo
Floor Area	2,471.30 m <sup>2</sup>
Completion	June 2008
Title	Ownership
Acquisition Price	1.2234 billion yen





Property	Top Residence Yoga
Address	Tamagawadai, Setagaya-ku, Tokyo
Floor Area	1,894.35 m <sup>2</sup>
Completion	February 2008
Title	Ownership
Acquisition Price	1.165 billion yen





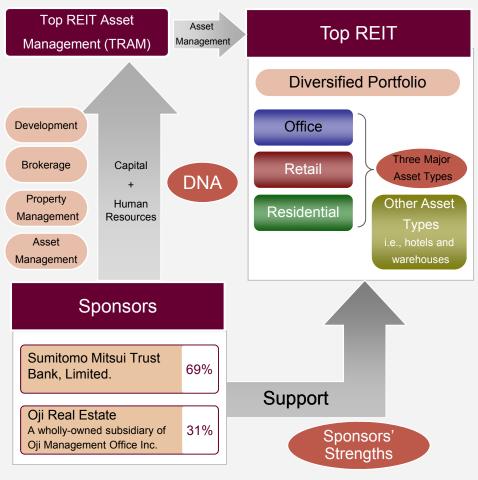
Property	OAK PLAZA
Address	Kanda Awajicho, Chiyoda-ku, Tokyo
Floor Area	6,121.85 m <sup>2</sup>
Completion	April 1985 (Completion of the conversion in 2007)
Title	Ownership
Acquisition Price	2.59 billion yen





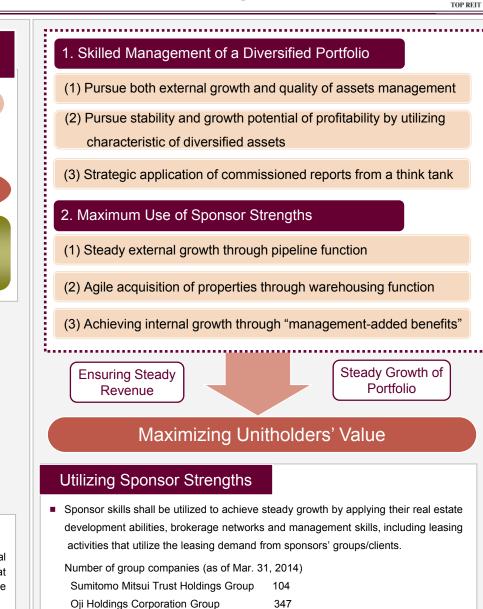
VI. Appendix : Structure of Related Parties

## VI-1. Characteristics of Top REIT and Operational Strategies

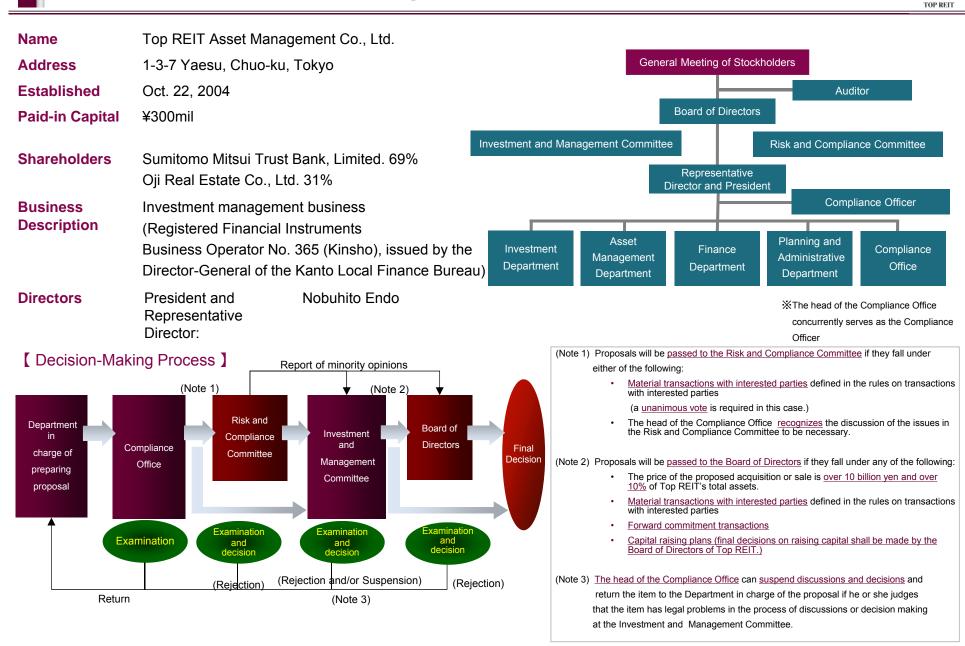


#### Inheriting Sponsors' DNA

Excellent personnel have been dispatched to TRAM from the sponsors to ensure real estate investment expertise as well as inheritance of their corporate groups' assets, that is, a long-term strategic view and diversified know-how acquired through each of the sponsor's businesses.



## VI-2. Overview of Asset Manager



#### Contact



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