

**April 17, 2014** 

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## NOMURA REAL ESTATE MASTER FUND, INC.

April 17, 2014



# **Investment Highlights**

# Investment Highlights

#### **Highlights for 2nd Fiscal Period**

- Dividend per Unit 2,919 yen (Forecast 2,780 yen)
- Acquisition of Recipe SHIMOKITA (December 13, 2013)
- Concluded Purchase Agreement of Equity Interest in Silent Partnership of Ryoke Capital G.K. (November 29, 2013)
- Seismic Strengthening Works for Izumiya Obayashi
- Renewal of Morisia Tsudanmua

#### **Investment Strategy**

Acquisition of Recipe SHIMOKITA



 Concluded Purchase Agreement of Equity Interest in Silent Partnership of Ryoke Capital G.K.

Investment Amount : ¥500 mln

Leasable Floor Space : 42,840.91 m²

Age (As of Feb. 28, 2014) : 10.4 years



Portfolio Status

end of 1st FP end of 2nd FP

Number of Properties : 54 55

Asset Size : ¥227.6 bln ¥238.0 bln

Portfolio NOI Yield : 6.7 % 6.6 %

end of 1st FP end of 2nd FP

Average Building Age : 13.3 years 13.3 years

Average Lease Term : 12.2 years 12.4 years

Ratio of Tokyo Area : 83.9 % 84.6 %

# **Investment Highlights**

#### **Management Strategy**

Generation of stable cash flow backed by long lease periods

Ratio of contracts of 1st FP 2nd FP 10 years or more: 71.3% 70.9%

 Maintenance of high occupancy rate through management skills backed by the management experience of the Asset Management Company

[Period-end Occupancy Rate] [Period-end Average Rent] 1st FP 2nd FP 1st FP 2nd FP 99.8 % 99.8 % ¥5,149/tsubo ¥5,308/tsubo Total ¥3,707/tsubo Logistics: 100.0 % 100.0 % ¥3,707/tsubo Retail : 99.4 % 99.4 % ¥8.312/tsubo ¥8,737/tsubo

Increase of appraisal value

	End of 1st FP	End of 2nd FP
Total Appraisal Value:	¥239.3 bln	¥252.8 bln
Total Book Value :	¥229.4 bln	¥239.0 bln
Unrealized Gain :	+ ¥9.8 bln	+ ¥13.7 bln

#### **Financial Strategy**

- Financed ¥11 bln on December 12, 2013 for the acquisition of Recipe SHIMOKITA
- Repaid ¥5 bln on January 6, 2014
- Diversification of repayment dates

1st FP 2nd FP
Average Duration: 4.8 years 4.4 yeras

Financial management that takes stability into consideration

1st FP 2nd FP LTV: **31.1% 32.3%** 

Low level of Average Interest Rate

Average 1st FP 2nd FP Interest Rate: 0.99% 0.98%

Long-term issuer rating

Japan Credit Rating
Agency, Ltd. (JCR):

AA - (Stable)

# 2nd Fiscal Period Financial Overview

# Performance of the 2nd fiscal period and previous forecast

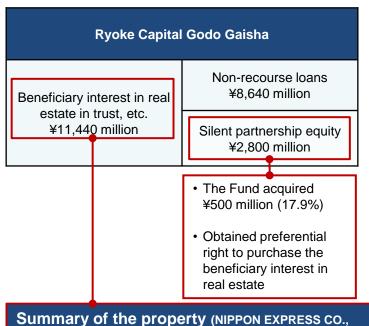
	2nd Period (ended Feb. 28, 2014)	2nd Period Forecasts (announced on Oct. 15, 2013)	Decrease / Ind (comparis		Major Difference
Operating Revenues	¥9,176 million	¥9,099 million	+¥76million	0.8%	<difference in="" noi=""></difference>
NOI	¥7,755 million	¥7,616 million	+¥138million	1.8%	Penalty Charges (+¥38 mln) Reduction in Repairs (+¥91 mln)
Rental Profit	¥6,257 million	¥6,123 million	+¥134million	2.2%	
Operating Profits	¥5,348 million	¥5,168 million	+¥180million	3.5%	<difference in="" operating="" profits=""> Reduction in Other Fees (+¥51 mln)</difference>
Ordinary Income	¥4,861 million	¥4,630 million	+¥231million	5.0%	<difference in="" income="" net=""> Interest in Refund of</difference>
Net Income	¥4,860 million	¥4,629 million	+¥231million	5.0%	Consumption Tax (+¥22 mln)  Reduction in Interest, Loan Arrangement
Cash Distribution per Unit	<b>¥2,919</b> /unit	¥2,780 /unit	+¥139million	5.0%	Fees (+¥22 mln)
Total Assets	<b>¥261,582</b> million	- million		_	
Interest-Bearing Debt	¥84,435 million	- million		_	
merest-bearing bebt	<del>104,433</del> IIIIIIIIII	- millon		_	
LTV	32.3 %	- %		_	



# 2nd Fiscal Period Overview

# Overview of Equity Interest in Silent Partnership

#### Summary of silent partnership equity



LTD. North Tokyo Distribution Center)			
Completion Date	October 2003		
Location	Ryoke, Kawaguchi-City, Saitama		
Access	1.5km from Kawaguchi-Motogo Station on the Saitama Railway line		
Appraisal Value	¥11,000 million (as of Oct. 31, 2013)		
Appraisal NOI yield	5.2%		
Leasable floor space	42,840.91m <sup>2</sup> (12,959.37 tsubo)		
Occupancy rate	100.0% (as of Feb. 28, 2014)		







# Asset Management

#### **GEMS Shibuya**

#### Leasing policy

Implemented leasing aiming to improve the freshness of the entire facility and capacity to attract customers by inviting a wide variety of businesses that differed from existing tenants.



- -1st floor, GABURI SHARE (American and international cuisine) opened on April 4
- 8th floor, Chinese Dining Kahin (Chinese restaurant) concluded new lease agreement (lease started on April 1, opening scheduled for June 10)



#### Izumiya Senrioka

Efforts to extend leasehold/building lease agreements

Extended leasehold period for the land and the building leasing period (6 months), so the agreements will end at the same time.



Improved stability of each agreement

Expect activation through further investments in stores by tenants going forward



# Asset Management: Renewal of Morisia Tsudanuma

#### Purpose of renewal

- ➤ Gain foothold toward becoming No.1 local retail facility
- Strategic tenant replacement taking advantage of expiration of fixed-term lease agreements at the 6th anniversary since opening
- Differentiation through practical tenant structure that local families can use daily
- ➤ Improve the facility with consideration given to development trends in the surrounding areas
- ➤ Create a facility that is amiable with locals

  ⇒ Promote sales by utilizing mascot

#### **Utilization Example**

Make visits to local kindergartens and form partnership with local sports team

#### **Introduction of Mascot**

Original Morisia character Forest fairy "Tsudanun"

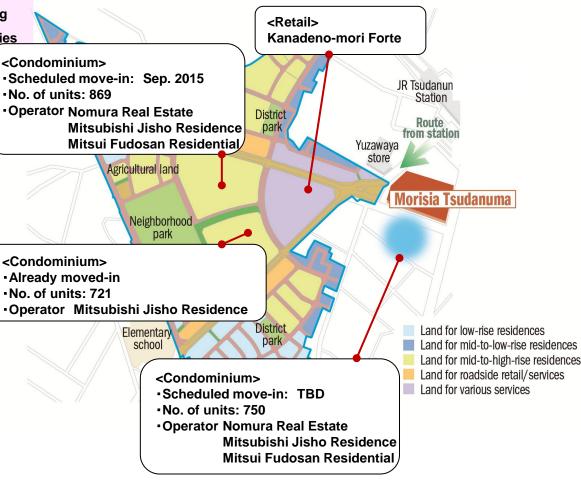
#### Helping everyone's

"a little bit of happiness"



#### <Kanade-no-Mori Land use plan>

Planned population increase: approx. 7,000 (20% increase in 1km radius)



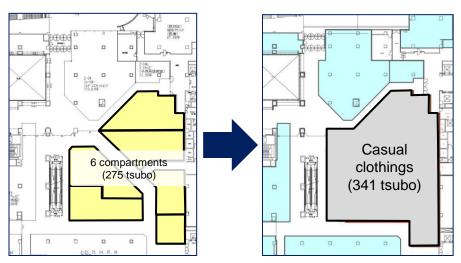
(Source) Prepared by Nomura Real Estate Asset Management Co., Ltd. based on Narashino-City JR Tsudanuma Station South Exit Land Readjustment Associations

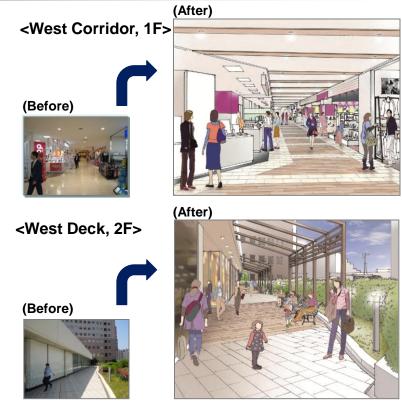
## Asset Management: Renewal of Morisia Tsudanuma

#### Overview of renewal

- > Simplify people traffic within the building by integrating spaces
  - ⇒ Improve mobility

#### <2F Consolidation of compartments, Attraction of core tenant >





#### Aims of renewal

- Improve awareness of facility by providing topics of interest
  - ⇒ Increase number of visitors
- Promote shopping-around by making it easier to move around
  - ⇒ Increase average spending per customer
- ➤ Improve tenant satisfaction through increased sales
   ⇒ Plan rent increase through future tenant replacements and contract renewals

#### <Effect of Renewal (Forecast)>

Items	Before Renewal	After Renewal	Difference
Number of Customers (10 thousands / year)	1,097	Apporx. 1,105	+8
Average Sales per Customer (¥)	842	Approx. 878	+36
Sales (¥ mln / year)	9,246	Apporx. 9,700	+460
Rent (¥ mln / year)	916	Approx. 970	+50

## Asset Management: Seismic Strengthening Works for Izumiya Obayashi

Plotting and implementing work that takes into consideration the business of tenants (Work period: Dec. 2013 to Mar. 2014)

#### **Devisal of NMF**

- Minimize the impact on shop layouts by mainly conducting renovations in the back portions of shops
- Minimize the impact on the business of tenants by thoroughly conducting discussions with tenants in advance
  - ⇒ Completed work without shops suspending operations
- > Budget: ¥238 million Actual: ¥174 million
  - ⇒ Realized reduction of ¥109 million

#### **Effect of Seismic Strengthening Works**

- > Realized rent increase (+3.4%/year)
- Realized extension of leasing periods
  - ⇒ Expiration of fixed-term leases extended 15 years
- Increased appraisal price (lower cap rate)
  - ⇒Satisfied new earthquake resistant standards -10bps, -10bps due to reflecting sales market

<Installment of steel frame brace at escalator side on each floor>
(Before) (After)









# Approach to Photovoltaic Power Generation

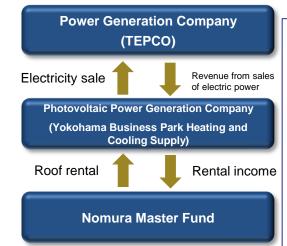
# Significance of installing photovoltaic power generation equipment

Social contribution	Environment-conscious facility that generates energy without CO <sub>2</sub> emissions
Tenant contribution	Thermal barrier/energy–saving effect from solar panels
BCP measures	Able to use electricity even during unexpected power outages
Increase income	Receive stable income from lending roof areas (expected annual rent: ¥18 million)

#### **Schedule**

Jan. 2014	Approval by METI
Aug. 2014	Start construction
Sep. 2014	Completion of construction
Oct. 2014	Start power generation

#### **Structure**



# Yokohama Business Park Heating and Cooling Supply

Location : Yokohama-City, Kanagawa

Established: April, 1987

Parent Co. : Nomura Real Estate Holdings

Business outline

 District heating and cooling of the Yokohama business park by the supply of the heat source for airconditioning, hot water

supply

#### <Target Properties>

Landport Kawagoe



Landport Atsugi



Landport Urayasu



Landport Kasukabe

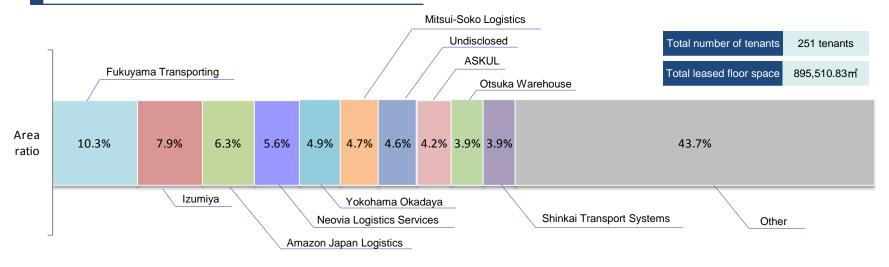


Landport Hachioji

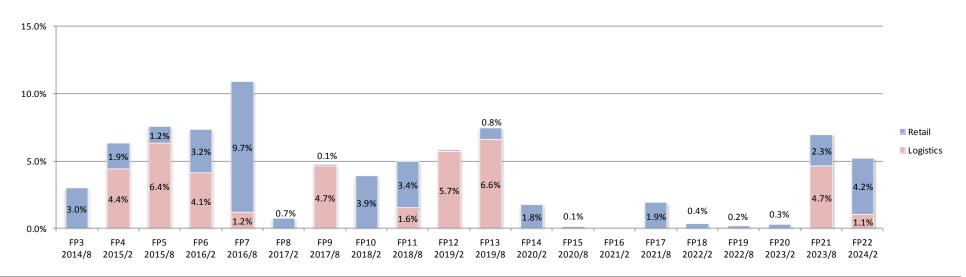


# Management Status of Portfolio

#### Tenant diversification (based on leased floor space)



#### Diversification of lease maturity (based on rent)



# Timing of Tenant Rent Renewals



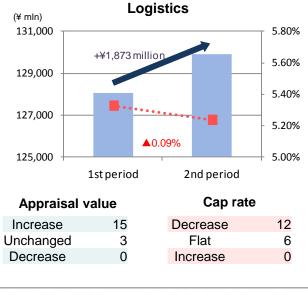
# Appraisal Value Status (2nd Fiscal Period End)

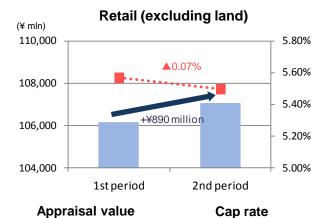
#### Status as of the end of 2nd FP

Total appraisal value	¥ź	252.8 billion
Total book value	¥ź	239.0 billion
Unrealized gain / loss	+ }	≨13.7 billion
<pre></pre>		
Unrealized gain/loss per unit	:	+ ¥ 8,270
Net asset per unit	:	¥ 99,673
NAV per unit	:	¥ 107,944

	End of 1st period	End of 2nd period	Comparison
Appraisal value	¥249.9 billion	¥252.8 billion	1.2%
Logistics	¥128.0 billion	¥129.9 billion	1.5%
Retail (excluding land)	¥106.1 billion	¥107.0 billion	0.8%
Retail (land)	¥15.7 billion	¥15.8 billion	0.6%

#### Change in total appraisal value and cap rate





Decrease

Flat

Increase

14

6

0

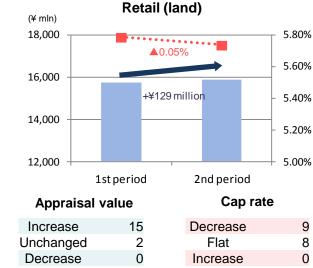
12

7

Increase

Unchanged

Decrease



(Note 1) For the 1st period, appraisal of Recipe SHIMOKITA at acquisition is included

#### Financial Status

#### Interest-bearing liabilities

Total Interestbearing liabilities ¥84.4 billion

Average interest rate 0.98 %

Ratio of long-term debt 80.4 %

Ratio of fixed-rate debt 80.5 %

\* Including fixed interest by IR swap

Average remaining duration
4.4 years

LTV (loan-to-value) 32.3 %

#### **Credit ratings**

Rating agency	LT issuer rating	Outlook
JCR	AA -	Stable

#### **Bank formation**

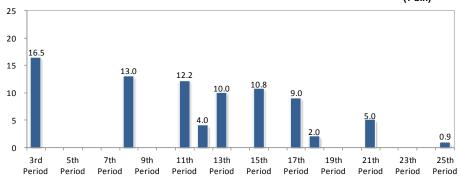
(¥ bln)

Financial institution				
The Bank of Tokyo- Mitsubishi UFJ, Ltd.	19.9	Sumitomo Mitsui Trust Bank, Ltd.	6.8	
Sumitomo Mitsui Banking Corporation	19.9	The Norinchukin Bank	6.8	
Mizuho Bank, Ltd.	13.5	Development Bank of Japan	5.8	
Mitsubishi UFJ Trust and Banking Corporation	6.8	Mizuho Trust & Banking Co., Ltd.	4.8	

Total Debt 84.4

#### **Diversification of repayment dates**

(¥ bln)



#### Commitment line

The Bank of Tokyo-Mitsubishi UFJ, Ltd. Sumitomo Mitsui Banking Corporation Mizuho Bank, Ltd.

#### **Commitment line agreement**

¥10 billion

(Commitment period: 1year)

# Financial Strategy: Establish Strong Financial Base Supporting Target AUM of ¥400 Billion

#### Approach for FP3

• Further promotion of long-term fixed interest rate loan agreements and diversification of repayment dates

Refinancing of short-term debt (¥16.5 bln)

(Due May 26, 2014)

- Partial early repayment of debt (¥8.5 billion) and converted ¥5.5 billion into long-term debt with fixed interest rate taking into consideration the fluctuation risks of interest rates
- •With remaining ¥8.0 billion, plan to convert part (¥6.0 billion) into long-term debt with fixed interest rate

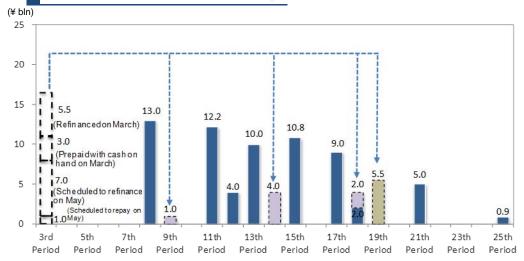
Execution Date (Scheduled)	Measures	Effect	
M 1 00 0044	Repaid ¥8.5 billion with ¥3.0 billion cash on hand and ¥5.5 billion long-term debt	Fixed	Cash efficiency improvement
March 26, 2014	•Fix interest rate by concluding interest-rate swap agreement (¥5.5 billion)	Prolonged	
May 26, 2014	<ul> <li>Plan partial repayment with ¥1.0 billion cash on hand and refinancing of ¥7.0 billion into long-term debt</li> <li>Plan to fix interest rate for part of debt (¥6.0 billion) by concluding interest-rate swap agreement</li> <li>Consider fund procurement from new lenders by taking into account the securing of stability of funds and diversification of lenders</li> </ul>	Fixed Prolonged	Cash efficiency improvement  Lender diversification

#### Promotion of long-term fixed interest rate

	Today	End of FP3 (Assumed)
Average Duration	4.9 years	5.1 years
Long-Term Ratio	90.1%	99.9%
Fixed Ratio	90.2%	98.8%

#### > Construction of stable financial constitution

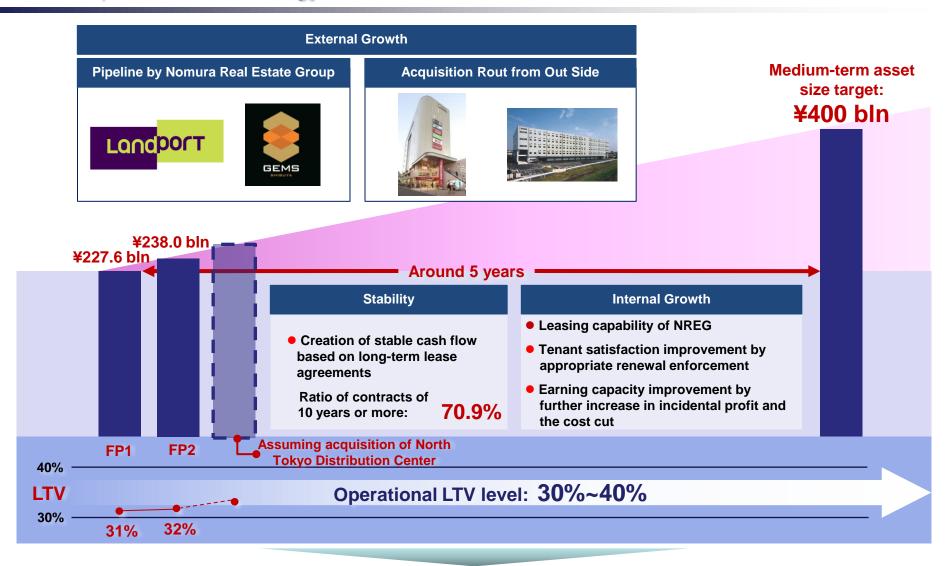
#### **Diversification of maturity**





# **Investment Management Strategy**

# Road Map of Growth Strategy



Aim to diversify real estate under management and tenants by expanding asset size, and realize the building of an increasingly stable portfolio

(Note) Based on an assumption that the acquisition of the North Tokyo Distribution Center (Trust Beneficiary Interest) was realized. NMF has not determined to acquire the Trust Beneficiary Interest, and NMF does not guarantee to acquire the Trust Beneficiary Interest as of today.

# Main Property Development Status of the Sponsor (1)





(Tentative name) Landport Kashiwa-Shonan

**GEMS** Ichigaya

	Property Name	Location	Completion Date	Total Floor Space
Retail	GEMS Ichigaya	Rokubancho, Chiyoda- Ward	Oct. 2014	452 Tsubo
Logistics	(Tentative Name) Landport Kashiwa-Shonan	Kashiwa South-Central Land readjustment project place	May 2016	15,344 Tsubo
Logistics	(Tentative name) Landport Hachioji II	Ishikawa-cho, Hachioji- City	May 2016	10,987 Tsubo



(Tentative name) Landport Hachioji II

# Main Property Development Status of the Sponsor (2)



NREG Kawasaki Logistics Center

	Property Name	Location	Completion Date	Total Floor Space
Logistics	NREG Kawasaki Logistics Center	Kawasaki-Ward Kawasaki-City	' Mar. 2014	15,017 Tsubo
Logistics	Landport Atsugi Kaneda	Kaneda, Atsugi-City	Jan. 2015	11,694 Tsubo
Retail	(Tentative name) Kichijoji Project	Kichijoji- Honcho, Musashino-City	Jul. 2014	1,982 Tsubo



Landport Atsugi Kaneda



(Tentative name) Kichijoji Project

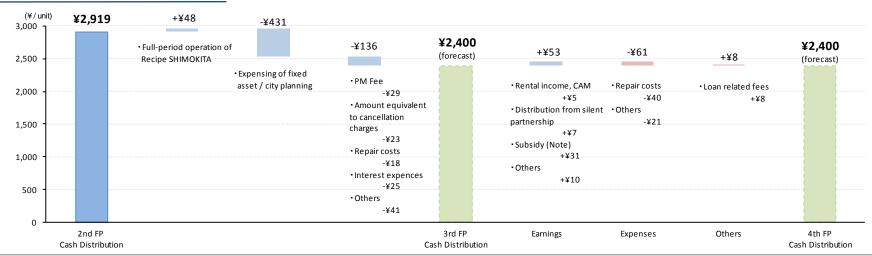
## **Future Distribution Level**

#### Forecasts for the 3rd and 4th fiscal periods

	<b>2nd Period</b> (ended Feb. 28, 2014)	3rd Period Forecasts (will end Aug. 31, 2014)	(Comparison)	4th Period Forecasts (will end Feb. 28, 2015)	(Comparison)
Operating Revenues	¥9,176 million	¥9,294 million	1.3%	¥9,383 million	1.0%
Operating Profits	¥5,348 million	¥4,564 million	-14.7%	¥4,552 million	-0.3%
Net Income	¥4,860 million	¥3,998 million	-17.7%	¥3,996 million	-0.0%
Cash Distribution per Unit	¥2,919 /unit	¥2,400 /unit	-¥519	¥2,400 /unit	¥0
LTV	32.3 %	31.2 %	-1.1%	31.2 %	0.0%

(Note) Forecasts of distributions for the periods ending August 31, 2014 and February 28, 2015 are based on Nomura Master Fund's summary of financial results dated April 15, 2014 and may change in the future depending on acquisitions and sales of real estate, etc., changes in the real estate market, etc. and other circumstances surrounding Nomura Master Fund. Moreover, the above forecasts do not guarantee the amounts of distributions.

#### Change in distributions



# Analyst Coverage, Inclusion to the Index

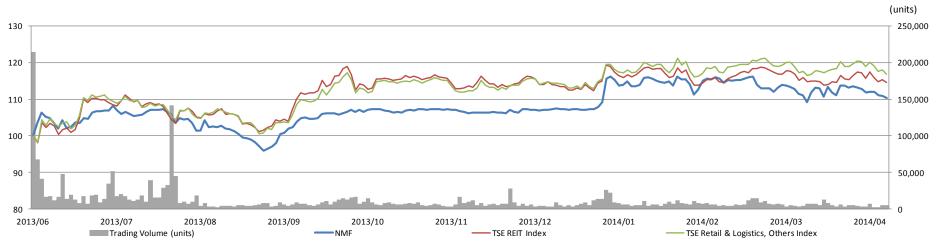
#### **Analyst coverage**

Security Firm	Analyst	Coverage Date
Nomura	Tomohiro Araki	July 26, 2013
SMBC Nikko	Hiroshi Torii	January 10, 2014
Mitsubishi UFJ Morgan Stanley	Kazufumi Takeuchi	January 16, 2014
Daiwa	Tomohiro Sumiya	March 12, 2014

#### Inclusion to the index

Index	Inclusion Date
FTSE EPRA/NA-REIT Global Real Estate Index	June 24, 2013
TSE REIT Index	July 31, 2013
Russel Global Index	October 1, 2013
MSCI Japan Small Cap Index	November 26, 2013
S&P Global Property Index	March 24, 2014

## Trading status after listing



(Note) Indexed with the closing price of listing date as 100.

(Source) Prepared by Nomura Real Estate Asset Management Co., Ltd. based on Bloomberg



# **APPENDIX**

# **Income Statement**

	1st Fiscal Period	2nd Fiscal Period	Differen	ce from
	From Jan. 31, 2013	From Sep. 1, 2013	fore	cast
	To Aug. 31, 2013	To Feb. 28, 2014	(2nd FP actual	- 1st FP actual)
	Amount (¥000)	Amount (¥000)	Difference (¥000)	Difference Ratio (%)
Operating revenues	3,683,130	9,176,390	5,493,260	149.1
<u> </u>	*1 3,683,130	9,176,390	5,493,260	149.1
Rental revenues	3,392,015	8,478,425	5,086,409	150.0
Other rental revenues	291,114	697,965	406,850	139.8
Parking revenues	34,578	78,086	43,508	125.8
Incidental income	*2 253,525	578,563	325,038	128.2
Other miscellaneous rever	*3 3,010	41,315	38,304	1,272.2
Operating expenses	1,593,500	3,827,980	2,234,480	140.2
Real estate rental expenses	*1 1,258,501	2,918,848	1,660,347	131.9
Repairs and maintenance	58,104	185,676	127,572	219.6
Depreciation	698,512	1,497,862	799,349	114.4
Other rental expenses	501,883	1,235,309	733,425	146.1
Asset management fees	277,764	750,575	472,811	170.2
Other operating expenses	*4 57,235	158,556	101,321	177.0
Operating profit	2,089,629	5,348,409	3,258,780	156.0
lon-operating revenues	893	24,096	23,202	2,597.2
lon-operating expenses	837,317	510,792	(326,524)	(39.0)
Interest expense	144,738	398,386	253,647	175.2
Investment units issuance costs	293,249	-	(293,249)	(100.0)
Other offering costs associated with the issuance of investment units	149,006	-	(149,006)	(100.0)
Organization expenses	100,000	-	(100,000)	(100.0)
Other non-operating expenses	*5 150,323	112,406	(37,916)	(25.2)
Ordinary income	1,253,205	4,861,713	3,608,507	287.9
Income before income taxes	1,253,205	4,861,713	3,608,507	287.9
ncome tax, etc.	1,654	904	(750)	(45.3)
Net income	1,251,550	4,860,808	3,609,257	288.4
Retained earnings brought forw ard	-	940	940	-
Retained earnings at end of period	1,251,550	4,861,749	3,610,198	288.5
otal cash distribution	1,250,610	4.860.893	3,610,283	288.7

\*Reference [2nd Fiscal Period]

1. Real estate rental profits : ¥6,257,542 thousand (Change from previous FP : ¥3,832,913 thousand)

2. Incidental income

Utility charges : ¥490,853 thousand

3. Other real estate rental revenues Cancellation penalties, etc.

4. Other operating expenses

Asset custody fee : ¥14,248 thousand Administrative service fees : ¥64,036 thousand Directors fee, etc. : ¥4,800 thousand

5. Other non-operating

Loan arrangement fees, etc. : ¥108,656 thousand

(reference) Renovation expenses

Repairs and maintenance : ¥185,676 thousand Capital expenditure : ¥153,681 thousand Total : ¥339,358 thousand

(22.7% of depreciation)

\*Figures are rounded down to the nearest thousand.

# **Balance Sheet**

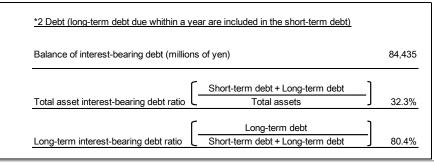
## **Assets**

		1st Fiscal Period		riod	2nd Fiscal P	eriod
			as of Aug. 31,	2013	as of Feb. 28,	2014
			Amount	Ratio	Amount	Ratio
Cui	rrent as	sets	21,561,011	8.5	21,357,367	8.2
	Cash a	and bank deposits	5,054,509	2.0	8,271,101	3.2
	Cash a	and bank deposits in trust	11,405,579	4.5	12,717,717	4.9
	Other	current assets	5,100,922	2.0	368,548	0.1
Noi	ncurrer	nt assets	230,704,391	91.5	240,225,504	91.8
	Prope	rty and equipment *1	225,667,946	89.5	235,215,801	89.9
	[	Real estate	3,542,982	1.4	14,377,435	5.5
		Buildings	1,102,648	0.4	3,460,368	1.3
		Land	2,440,333	1.0	10,917,067	4.2
	[	Real estate in trust	222,124,964	88.1	220,815,140	84.4
		Buildings in trust	93,420,419	37.0	92,115,158	35.2
		Land in trust	128,704,544	51.0	128,699,981	49.2
		Construction in Progress	-	-	23,225	0.0
	Intang	ible assets	3,832,815	1.5	3,840,489	1.5
	[	Leasehold rights in trust	3,821,371	1.5	3,829,099	1.5
		Other	11,444	0.0	11,389	0.0
	Investr	ment and other assets	1,203,629	0.5	1,169,214	0.4
	[	Security deposits	515,926	0.2	516,126	0.2
		Long-term prepaid expenses	648,601	0.3	613,881	0.2
		Other	39,101	0.0	39,205	0.0
Tot	al asse	ts	252,265,402	100.0	261,582,872	100.0

*1 Property and equipment	(unit : m	illion of yen)		
	Acqisition Price	Accumulated Depreciation	(Depreciation for current FP)	Book value at FP end
Real estate, etc.	237,412	2,196	(1,497)	235,215
Buildings	3,505	45	(38)	3,460
Land	10,917	_	_	10,917
Buildings in trust	94,266	2,150	(1,458)	92,115
Land in trust	128,699	_		128,699
Construction in Progress	23	_	_	23

#### Liabilities and net assets

	1st Fiscal P	eriod	2nd Fiscal P	eriod
	as of Aug. 31, 2013		as of Feb. 28	, 2014
	Amount	Ratio	Amount	Ratio
Current Liabilities	19,327,922	7.7	18,774,345	7.2
Trade accounts payable	262,587	0.1	330,137	0.1
Short-term debt *2	16,500,000	6.5	16,500,000	6.3
Current portion of long-term debt *2	85,600	0.0	85,600	0.0
Other accounts payable	1,085,077	0.4	207,946	0.1
Accrued income taxes	1,522	0.0	651	0.0
Accrued consumption taxes	-	-	179,119	0.1
Accrued expenses	10,657	0.0	10,053	0.0
Rent received in advance	1,335,425	0.5	1,459,897	0.6
Other current liabilities	47,050	0.0	939	0.0
Long-term Liabilities	70,565,524	28.0	76,826,372	29.4
Long-term debt *2	61,893,000	24.5	67,850,200	25.9
Security deposits from tenants	167,762	0.1	525,160	0.2
Security deposits from tenants in trust	8,504,761	3.4	8,451,011	3.2
Total liabilities	89,893,446	35.6	95,600,717	36.5
Unitholders' equity	162,371,955	64.4	165,982,154	63.5
Unitholders' capital	161,120,405	63.9	161,120,405	61.6
Retained earnings	1,251,550	0.5	4,861,749	1.9
Total net assets	162,371,955	64.4	165,982,154	63.5
Total liabilities and net assets	252,265,402	100.0	261,582,872	100.0



# **Cash Flow Statement**

1st Fisc	al Period	2nd Fiscal Period
Jan. 31, 2013	- Aug. 31, 2013	Sep. 1, 2013 - Feb. 28, 2014
· <b>(</b> ¥	000)	(¥000)
ash flows from operating activities		
Income before income taxes	1,253,205	4,861,713
Depreciation	699,118	1,499,067
Investment units issuance costs	293,249	_
Interest income	(889)	(1,873)
Interest expenses	144,738	398,386
Decrease (increase) in rental receivables	(138,211)	30,301
Decrease (increase) in prepaid expenses	(228,972)	30,880
Decrease (increase) in consumption taxes receivable	(4,713,348)	4,713,348
Decrease (increase) in long-term prepaid expenses	(648,601)	34,719
Decrease (increase) in long-term deposits	(39,101)	(104)
Increase (decrease) in trade accounts payable	262,587	67,549
Increase (decrease) in other accounts payable	376,561	(327,789)
Increase (decrease) in accrued consumption taxes	-	179,119
Increase (decrease) in rent received in advance	1,335,425	124,471
Othe	26,709	(88,137)
Subtotal	(1,377,528)	11,521,651
Interest received	889	1,873
Interest paid	(134,081)	(398,990)
Income taxes paid	(180)	(1,903)
Net cash provided by (used in) operating activities	(1,510,901)	11,122,630
Cash flows from investing activities		
Payments for purchases of property and equipment	(3,548,856)	(10,873,920)
Payments for purchases of property and equipment in trust	(222,115,087)	(743,476)
Payments for purchases of intangible assets	(7,900)	(5,350)
Payments for purchases of intangible assets in trust	(3,819,519)	(9,155)
Reimbursement of security deposits to tenants	<del>-</del>	(11,364)
Proceeds from security deposits from tenants	167,762	368,763
Reimbursement of security deposits to tenants in trust	(23,066)	(103,402)
Proceeds from security deposits from tenants in trust	8,527,827	49,652
Payments for security deposits	(515,926)	(200)
Net cash provided by (used in) investing activities	(221,334,766)	(11,328,454)
Cash flows from financing activities		
Proceeds from short-term debt	16,500,000	5,000,000
Repayment of short-term debt	_	(5,000,000)
Proceeds from long-term debt	62,000,000	6,000,000
Repayment of long-term debt	(21,400)	(42,800)
Proceeds from issuance of investment units	161,120,405	_
Payments for investment units issuance costs	(293,249)	_
Distributions to unitholders	_	(1,222,645)
Net cash provided by (used in) financing activities	239,305,755	4,734,554
Net increase (decrease) in cash and cash equivalents	16,460,088	4,528,730
Cash and cash equivalents at beginning of period	-	16,460,088
Cash and cash equivalents at end of period	16,460,088	20,988,819

# Forecasts for the 3rd and 4th Fiscal Period

	2nd FP Result From Sep. 1, 2013 To Feb. 28, 2014	3rd FP Forecast From Mar. 1, 2014 To Aug. 31, 2014	4th FP Forecast From Sep. 1, 2014 To Feb. 28, 2015	Difference (3rd FP - 2nd FP)	Difference (4th FP - 3rd FP)
	Amount (millions of yen)	Amount (millions of yen)	Amount (millions of yen)	Amount (millions of yen)	Amount (millions of yen)
Operating revenue	9,176	9,294	9,383	117	88
Real estate rental revenues	9,176	9,294	9,383	117	88
Operating expenses	3,827	4,729	4,830	901	100
Real estate rental expenses	2,918	3,808	3,854	889	46
Repairs and maintenance	185	216	282	30	66
Tax and public dues	-	733	733	733	0
Depreciation	1,497	1,531	1,544	33	12
Asset management fees	750	792	766	41	(25)
Other operating expenses	158	129	209	(29)	79
Operating profit	5,348	4,564	4,552	(784)	(11)
Non-operating revenues	24	-	-	(24)	-
Non-operating expenses	510	565	554	54	(10)
Interest expenses,loan arrangement fees	507	563	554	56	(9)
Ordinary income	4,861	3,999	3,997	(862)	(1)
Net income	4,860	3,998	3,996	(862)	(1)
Number of investment units issued (units)	1,665,260	1,665,260	1,665,260	0	0
Cash distribution per unit (yen)	2,919	2,400	2,400	(519)	0
Number of properties	55	55	55	0	0

Assumptions			
[Properties]			
Number of properties *	:		properties
* Does not include Silent Partnership Interest of Ryoke Capital Go	odo (	Baisha	
Total amount of acquisition price	:	¥238,023	million
[Repair expenses]			
¥807 million for 3rd fiscal period (¥590 million of which is capital	expe	nditure)	
Example)			
Morisia Tsudanuma (Store renewal)	:	¥208	million
covirna machida (Renewal of the air-conditioning system)	:	¥175	million
Izumiya Obayashi (Seismic strengthning)	:	¥174	million
¥485 million for 4th Fiscal Period (¥203 million of which is capital	evne	anditure)	
¥485 million for 4th Fiscal Period (¥203 million of which is capital	expe	enditure)	
¥485 million for 4th Fiscal Period (¥203 million of which is capital Example) Yokosuka More's City (Renewal of the exterior pachage 1st phase	-		million
Example)	-	¥108	million million
Example) Yokosuka More's City (Renewal of the exterior pachage 1st phase Morisia Tsudanuma (Installation of LED)	-	¥108	
Example) Yokosuka More's City (Renewal of the exterior pachage 1st phase Morisia Tsudanuma (Installation of LED)  [Loans]	-	¥108	million
Example) Yokosuka More's City (Renewal of the exterior pachage 1st phase Morisia Tsudanuma (Installation of LED)	e) : :	¥108 ¥44	million
Example) Yokosuka More's City (Renewal of the exterior pachage 1st phase Morisia Tsudanuma (Installation of LED)  [Loans] Total Interest-bearing debt	e) : :	¥108 ¥44	million
Example) Yokosuka More's City (Renewal of the exterior pachage 1st phase Morisia Tsudanuma (Installation of LED)  [Loans] Total Interest-bearing debt (as of Feb. 28, 2014)	e) : :	¥108 ¥44 ¥84,435	million
Example) Yokosuka More's City (Renewal of the exterior pachage 1st phase Morisia Tsudanuma (Installation of LED)  [Loans] Total Interest-bearing debt (as of Feb. 28, 2014)  Interest-bearing debt repayment due during 3rd FP  Repayment through loans (March 2014, May 2014)	:	¥108 ¥44 ¥84,435 ¥13,500	million
Example) Yokosuka More's City (Renewal of the exterior pachage 1st phase Morisia Tsudanuma (Installation of LED)  [Loans] Total Interest-bearing debt (as of Feb. 28, 2014)  Interest-bearing debt repayment due during 3rd FP  Repayment through loans (March 2014, May 2014)	:	¥108 ¥44 ¥84,435 ¥13,500	million million
Example) Yokosuka More's City (Renewal of the exterior pachage 1st phase Morisia Tsudanuma (Installation of LED)  [Loans] Total Interest-bearing debt (as of Feb. 28, 2014)  Interest-bearing debt repayment due during 3rd FP Repayment through loans (March 2014, May 2014)  Agreed repayment (March 2014, May 2014, Aug. 2014)	:	¥108 ¥44 ¥84,435 ¥13,500 ¥3,042	million million

# Realizing Stable growth

Enhance investment unit price

Secure stable income

Maximize real estate value

#### **Investment strategy**

- Set mid-term asset size target
- Construct a stable portfolio
- Expand outside acquisition routs

#### **Management strategy**

Based on long-term lease contracts,

- Maintain high occupancy rate
- Maintain and improve rent level

#### **Financial strategy**

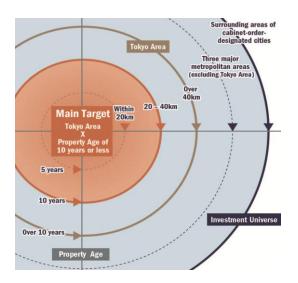
- Establish stable financial base
- Oversee finance along the market

Aim for stable distributions based on explicit concepts

# **External Growth Strategy**

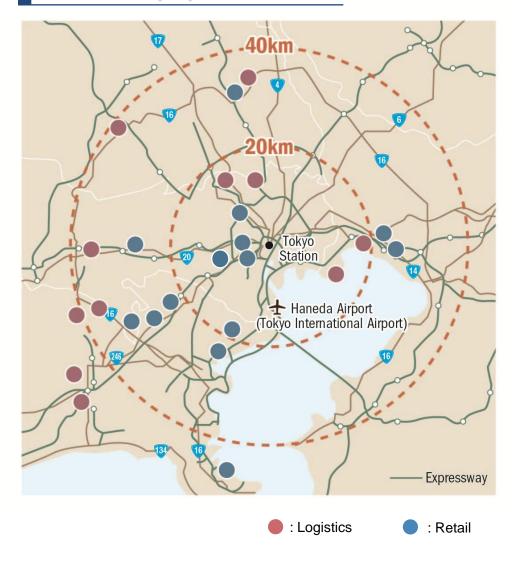
#### **Investment target**

- Invest with greater Tokyo area as core (at least 80% in principle) with strong demand
- Acquire competitive properties no older than 10 years



Sector	Yield target	Comments
Logistics	5.0% ~ 6.0%	High-functioning logistics facilities in competitive locations with quality specs regardless of size
Retail (residential area)	5.0% ~ 6.0%	NSC centering on food supermarkets with dense population areas
Retail (station area)	Around 4.5%	Retail buildings (services, sales and restaurants) near train stations in areas of commercial accumulation

### Locations of properties owned



# Overview of Property Acquired During 2nd Fiscal Period

#### **Recipe SHIMOKITA**

Retail (station area)



Overview of property	
Completion	July 2011
Location	Kitazawa, Setagaya-ku, Tokyo
Nearest station	Approx. 1-minute walk from Shimokitazawa station (Odakyu Odawara Line, Keio Inokashira Line)
Acquisition date	December 13, 2013
Agreement date	September 30, 2013
Acquisition price	¥10,407 million
Estimated NOI yield	4.4%
Total leasable floor space	6,295.22m² (1,904.30 tsubo)
Occupancy rate	99.5% (February 28)

#### <MAP>



#### <Key evaluation points>

- Excellent location a 1-minute walk from Shimokitazawa Station on the Odakyu Odawara and Keio Inokashira lines
- Further enhancement of the ratio of investment in greater Tokyo area
- Completed in 2011, the property is new

<Portfolio status>

**Greater Tokyo area** 

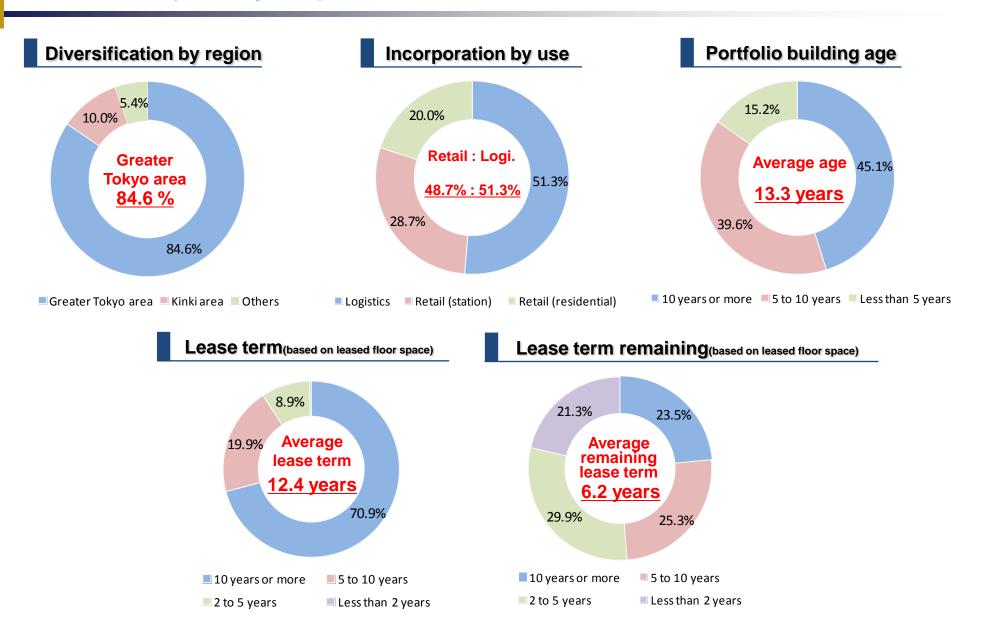
**84.6%** (+0.7%)

\* Based on acquisition price

Average age

**13.3 y**(-0.5 y)

\* As of Feb. 28, 2014



# Portfolio List

		Property name	Location	Acquisition Price (in millions)	Investment Rate (%)	Appraisal Value (in millions)	Leasable Space (ml)	Occupancy Rate (%)	PML (%)
		Landport Urayasu	Urayasu City, Chiba	17,400	7.3	18,600	70,045.85	100.0	4.61
		Landport Itabas hi	Itabashi-ku, Tokyo	15,710	6.6	16,900	52,794.55	100.0	6.17
		Landport Kawagoe	Kawagoe City, Saitama	13,700	5.8	14,000	71,569.89	100.0	4.85
		Landport Atsugi	Atsugi City, Kanagawa	11,410	4.8	12,100	47,995.23	100.0	10.06
		Sagamihara Tana Logistics Center	Sagamihara City, Kanagawa	10,600	4.5	11,300	50,450.00	100.0	4.92
		Sagamihara Onodai Logistics Center	Sagamihara City, Kanagawa	8,700	3.7	9,360	57,448.03	100.0	12.96
ТОКУО АТВИ	Tokyo	Landport Hachioji	Hachioji City, Tokyo	8,250	3.5	8,710	34,896.32	100.0	11.29
Ale	Area	Landport Kasukabe	Kasukabe City, Saitama	7,340	3.1	7,710	29,630.48	100.0	7.33
Logistics		Funabashi Logistics Center	Funabashi City, Chiba	4,660	2.0	4,930	30,641.98	100.0	5.24
stics		Atsugi Minami Logistics Center B Tower	Atsugi City, Kanagawa	4,590	1.9	4,850	24,909.96	100.0	12.38
		Hanyu Logistics Center	Hanyu City, Saitama	3,810	1.6	4,180	24,850.80	100.0	5.15
		Kawaguchi Logistics Center B Tower	Kawaguchi City, Saitama	3,750	1.6	4,080	13,648.70	100.0	5.05
		Kawaguchi Logistics Center A Tower	Kawaguchi City, Saitama	2,830	1.2	3,090	12,003.57	100.0	6.32
		Atsugi Minami Logistics Center A Tow er	Atsugi City, Kanagawa	2,690	1.1	2,970	9,825.52	100.0	12.35
		Ota Nitta Logistics Center	Ota City, Gunma	3,430	1.4	3,690	42,328.00	100.0	2.01
9	Other	Ota Higashishinmachi Logistics Center	Ota City, Gunma	2,170	0.9	2,380	23,584.72	100.0	1.39
ē	ner -	Ota Kiyohara Logistics Center	Ota City, Gunma	650	0.3	702	9,397.38	100.0	1.39
		Chiyodamachi Logistics Center	Oura-Gun, Gunma	330	0.1	355	4,592.00	100.0	7.23
		Logistics   Subtotal (18 pro	perties)	122,020	51.3	129,907	610,612.98	100.0	5.76

Туре	Area	Property name	Location	Acquisition Price (in millions)	Investment Rate (%)	Appraisal Value (in millions)	Leasable Space ( <b>m²)</b>	Occupancy Rate (%)	PML (%)
		Morisia Tsudanuma	Narashino City, Chiba	16,600	7.0	17,300	39,300.16	97.6	5.93
		Yokosuka More's City	Yokosuka City, Kanagawa	13,640	5.7	14,400	29,383.65	100.0	12.79
		Recipe SHIMOKITA	Setagaya-ku, Tokyo	10,407	4.4	10,600	6,295.22	99.5	2.71
		EQUINIA Shinjuku	Shinjuku-ku, Tokyo	4,260	1.8	4,330	3,611.59	88.3	7.5
		Kawasaki More's	Kawasaki City, Kanagawa	4,000	1.7	4,200	14,446.48	100.0	11.24
		EQUINA Ikebukuro	Toshima-ku, Tokyo	3,990	1.7	4,140	2,701.66	99.7	10.82
	Tokyc	covirna machida	Machida City, Tokyo	3,440	1.4	3,840	2,891.32	100.0	14.8
Ret	Tokyo Area	Nitori Makuhari	Chiba City, Chiba	3,080	1.3	3,310	14,367.98	100.0	5.93
Retail other than land-only property		Konami Sports Club Fuchu	Fuchu City, Tokyo	2,730	1.1	3,050	12,385.18	100.0	2.4
er tha		FESTA SQUARE	Saitama City, Saitama	2,600	1.1	2,810	7,480.63	100.0	6.36
an lan		GEMS Shibuya	Shibuya-ku, Tokyo	2,490	1.0	2,500	1,791.34	89.9	1.81
d-onl		Sundai Azamino	Yokohama City, Kanagawa	1,700	0.7	1,790	2,286.47	100.0	6.93
y pro		EQUINIA Aobadai	Yokohama City, Kanagawa	1,560	0.7	1,700	2,457.36	100.0	9.91
perty		Megalos Kanagawa	Yokohama City, Kanagawa	1,000	0.4	1,210	6,217.85	100.0	11.24
		Izumiya Senrioka	Suita City, Osaka	8,930	3.8	10,000	24,399.12	100.0	14.44
	~						14,941.54 (Retail)	100.0	
	Kinki Area	Merad Owada	Osaka City, Osaka	6,640	2.8	6,960	5,856.50 (Logistics)	100.0	10.16
	80	Izumiya Yao	Yao City, Osaka	4,406	1.9	4,710	34,198.01	100.0	14.37
		Izumiya Obayashi	Takarazuka City, Hyogo	3,020	1.3	3,270	11,714.36	100.0	12.95
	Other	Ichibancho stear	Sendai City, Miyagi	4,700	2.0	5,170	4,582.81	100.0	2.76
	e	EQUINIA Aobadori	Sendai City, Miyagi	1,640	0.7	1,760	4,030.37	100.0	0.34
		Mitsubishi Motors Meguro	Meguro-ku, Tokyo	2,740	1.2	2,810	3,381.19	100.0	-
		Mitsubishi Motors Chofu	Chofu-shi, Tokro	1,760	0.7	1,840	4,183.63	100.0	-
		Mitsubishi Motors Shibuya	Shibuya-ku, Tokyo	1,570	0.7	1,740	1,421.31	100.0	-
		Mitsubishi Motors Nerima	Nerima-ku, Tokyo	1,240	0.5	1,270	1,725.61	100.0	-
		Mitsubishi Motors Kawasaki	Kawasaki City, Kanagawa	950	0.4	1,010	3,057.02	100.0	-
		Mitsubishi Motors Takaido	Suginami-ku, Tokyo	850	0.4	898	1,923.64	100.0	-
_		Mitsubishi Motors Katsushika	Katsushika-ku, Tokyo	800	0.3	815	1,930.05	100.0	-
and-o	Tokyc	Mitsubishi Motors Higashikurume	Higashikurume City, Tokyo	800	0.3	815	4,105.00	100.0	-
nly re	okyo Area	Mitsubishi Motors Setagaya	Setagaya-ku, Tokyo	770	0.3	783	1,305.78	100.0	-
Land-only retail property	_	Mitsubishi Motors Suginami	Suginami-ku, Tokyo	740	0.3	793	1,831.00	100.0	-
roper		Mitsubishi Motors Sekimachi	Nerima-ku, Tokyo	600	0.3	614	989.77	100.0	-
₹		Mitsubishi Motors Higashiyamato	Higashiyamato City, Toyko	450	0.2	488	2,783.79	100.0	-
		Mitsubishi Motors Motosumiyoshi	Kawasaki City, Kanagawa	370	0.2	375	1,646.97	100.0	-
		Mitsubishi Motors Kawagoe	Kawagoe City, Saitama	350	0.1	356	2,462.40	100.0	-
		Mitsubishi Motors Edogawa	Edogawa-ku, Tokyo	200	0.1	210	892.56	100.0	-
		Mitsubishi Motors Sayama	Sayama City, Saitama	160	0.1	166	1,793.00	100.0	-
	Kinki Area	Mitsubishi Motors Ibaraki Maintenance Center	Ibaraki City, Osaka	820	0.3	878	5,704.24	100.0	-
		Retail Subtotal (37 pro	perties)	116,003	48.7	122,911	286,476.56	99.4	5.53
		Total (55 properti		227,616	100.0	252,818	897,089.54	99.8	5.24

# List of End-of Period Appraisal Value

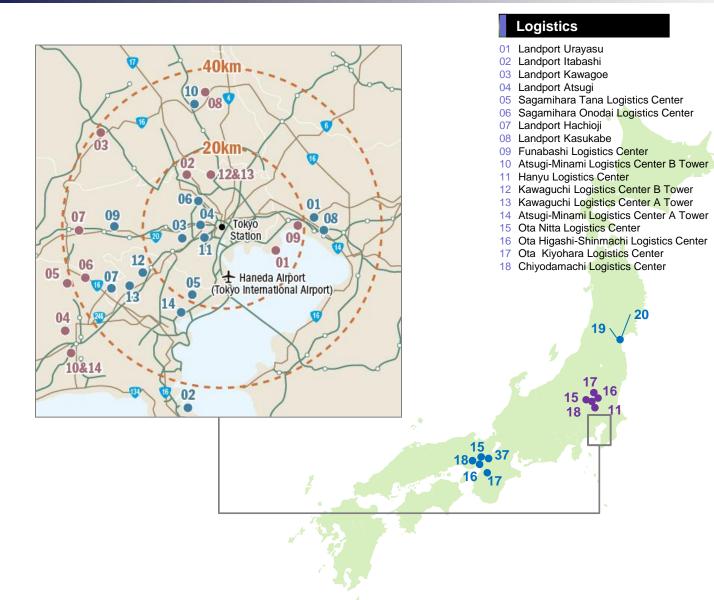
		Property Name	Acquisition Price	Book Value at 2nd Period End	Appraisal Value at 2nd Period End	Appraisal Value at 1st Period End	Difference between	
			(¥ mln)	(¥ mln)	(¥ mln)	(¥ mln)	(¥ mln)	Change
		Landport Urayasu	17,400	17,364	18,600	18,200	400	2.2%
		Landport Itabashi	15,710	15,699	16,900	16,500	400	2.4%
		Landport Kawagoe	13,700	13,637	14,000	13,900	100	0.7%
		Landport Atsugi	11,410	11,322	12,100	12,000	100	0.8%
		Sagamihara Tana Logistics Center	10,600	10,974	11,300	11,100	200	1.8%
	_	Sagamihara Onodai Logistics Center	8,700	8,676	9,360	9,180	180	2.0%
	Tokyo Area	Landport Hachioji	8,250	8,206	8,710	8,690	20	0.2%
	Are	Landport Kasukabe	7,340	7,283	7,710	7,560	150	2.0%
Logi	ä	Funabashi Logistics Center	4,660	4,692	4,930	4,840	90	1.9%
Logistics		Atsugi Minami Logistics Center B Tower	4,590	4,573	4,850	4,750	100	2.1%
		Hanyu Logistics Center	3,810	3,779	4,180	4,180	-	-
		Kawaguchi Logistics Center B Tower	3,750	3,760	4,080	4,070	10	0.2%
		Kawaguchi Logistics Center A Tower	2,830	2,845	3,090	3,030	60	2.0%
		Atsugi Minami Logistics Center A Tower	2,690	2,691	2,970	2,910	60	2.1%
		Ota Nitta Logistics Center	3,430	3,393	3,690	3,690	-	-
	Q	Ota Higashishinmachi Logistics Center	2,170	2,149	2,380	2,380	-	-
	Other	Ota Kiyohara Logistics Center	650	643	702	700	2	0.3%
		Chiyodamachi Logistics Center	330	332	355	354	1	0.3%
		Logistics Subtotal (18 properties)	122,020	122,029	129,907	128,034	1,873	1.5%

#### Comparison with the previous period

	At acuisition ⇒ 1st Period	1st Period ⇒ 2nd Period
Increase	40	42
±0	11	12
Decrease	3	1

	Property Name	Acquisition Price	Book Value at 2nd Period End	Appraisal Value at 2nd Period End	Appraisal Value at 1st Period End	Difference between	
		(¥ mln)	(¥ mln)	(¥ mln)	(¥ mln)	(¥ mln)	Change
	Morisia Tsudanuma	16,600	16,730	17,300	17,200	100	0.6%
	Yokosuka More's City	13,640	13,681	14,400	14,200	200	1.4%
	Recipe SHIMOKITA	10,407	10,858	10,600	10,600	-	-
	EQUINIA Shinjuku	4,260	4,297	4,330	4,330	-	-
	Kawasaki More's	4,000	4,052	4,200	4,220	▲20	▲ 0.5%
⊣ .	EQUINA Ikebukuro	3,990	4,015	4,140	4,140	-	-
okya	covima machida	3,440	3,465	3,840	3,780	60	1.6%
Tokyo Area	Nitori Makuhari	3,080	3,067	3,310	3,310	-	-
ω.	Konami Sports Club Fuchu	2,730	2,732	3,050	2,990	60	2.0%
	FESTA SQUARE	2,600	2,587	2,810	2,810	-	-
	GEMS Shibuya	2,490	2,517	2,500	2,500	-	-
	Sundai Azamino	1,700	1,693	1,790	1,760	30	1.7%
	EQUINIA Aobadai	1,560	1,570	1,700	1,690	10	0.6%
	Megalos Kanagawa	1,000	1,024	1,210	1,190	20	1.7%
_	Izumiya Senrioka	8,930	8,931	10,000	9,820	180	1.8%
Kinki Aera	Merad Owada	6,640	6,667	6,960	6,960	-	-
Aera	Izumiya Yao	4,406	4,405	4,710	4,640	70	1.5%
m .	Izumiya Obayashi	3,020	3,046	3,270	3,190	80	2.5%
Other	Ichibancho stear	4,700	4,710	5,170	5,090	80	1.6%
her	EQUINIA Aobadori	1,640	1,624	1,760	1,740	20	1.1%
	Mitsubishi Motors Meguro	2,740	2,764	2,810	2,800	10	0.4%
	Mitsubishi Motors Chofu	1,760	1,776	1,840	1,820	20	1.1%
	Mitsubishi Motors Shibuya	1,570	1,586	1,740	1,690	50	3.0%
	Mitsubishi Motors Nerima	1,240	1,251	1,270	1,270	-	-
	Mitsubishi Motors Kawasaki	950	959	1,010	1,010	-	-
	Mitsubishi Motors Takaido	850	859	898	889	9	1.0%
	Mitsubishi Motors Katsushika	800	808	815	810	5	0.6%
Ş,	Mitsubishi Motors Higashikurume	800	808	815	813	2	0.2%
Tokyo Area	Mitsubishi Motors Setagaya	770	779	783	777	6	0.8%
80	Mitsubishi Motors Suginami	740	748	793	781	12	1.5%
	Mitsubishi Motors Sekimachi	600	606	614	612	2	0.3%
	Mitsubishi Motors Higashiyamato	450	455	488	484	4	0.8%
	Mitsubishi Motors Motosumiyoshi	370	375	375	374	1	0.3%
	Mitsubishi Motors Kawagoe	350	355	356	353	3	0.8%
	Mitsubishi Motors Edogawa	200	204	210	207	3	1.4%
	Mitsubishi Motors Sayama	160	163	166	165	1	0.6%
Other	Mitsubishi Motors Ibaraki Maintenance Center	820	829	878	877	1	0.1%
	Retail Subtotal (37 properties)	116,003	117,015	122,911	121,892	1,019	0.8%
	Total (55 properties)	238,023	239,044	252,818	249,926	2,892	1.2%
			(A)	(B)			
	Difference between Book Val	ue and Apprai	sal Value	¥13,773 mln	(	¥8,270/unit)	

# Portfolio Map

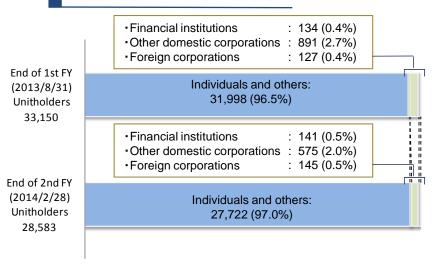


#### Retail

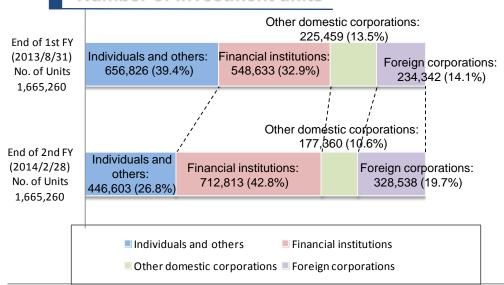
- 01 Morisia Tsudanuma
- 02 Yokosuka More's City
- 03 Recipe SHIMOKITA
- 04 EQUINIA Shinjuku
- 05 Kawasaki More's
- 06 EQUINIA Ikebukuro
- 07 Covirna machida
- 08 Nitori Makuhari
- 09 Konami Sports Club Fuchu
- 10 FESTA SQUARE
- 11 GEMS Shibuva
- 12 Sundai Azamino
- 13 EQUINIA Aobadai
- 14 Megalos Kanagawa
- 15 Izumiva Senrioka
- 16 Merad Owada
- 17 Izumiya Yao
- 18 Izumiya Obayashi
- 19 Ichibancho stear
- 20 EQUINIA Aobadori
- 21 Mitsubishi Motors Meguro (Land)
- 22 Mitsubishi Motors Chofu (Land)
- 23 Mitsubishi Motors Shibuya (Land)
- 24 Mitsubishi Motors Nerima (Land)
- 25 Mitsubishi Motors Kawasaki (Land)
- 26 Mitsubishi Motors Takaido (Land)
- 27 Mitsubishi Motors Katsushika (Land)
- 28 Mitsubishi Motors Higashikurume (Land)
- 29 Mitsubishi Motors Setagaya (Land)
- 30 Mitsubishi Motors Suginami (Land)
- 31 Mitsubishi Motors Sekimachi (Land)
- 32 Mitsubishi Motors Higashiyamato (Land)
- 33 Mitsubishi Motors Motosumiyoshi (Land)
- 34 Mitsubishi Motors Kawagoe (Land)
- 35 Mitsubishi Motors Edogawa (Land)
- 36 Mitsubishi Motors Sayama (Land)
- 37 Mitsubishi Motors Ibaraki Maintenance Center (Land)

# Unitholders (at end of 2nd Fiscal Period)

#### **Number of unitholders**



#### Number of investment units



#### Breakdown of financial institutions

	End of 1st	period	End of 2nd	period
Banks	27,131 units	1.63%	40,102 units	2.41%
Trust banks	415,931 units	24.98%	570,945 units	34.29%
Life insurance companies	25,640 units	1.54%	23,299 units	1.40%
Non-life insurance companies	2,100 units	0.13%	703 units	0.04%
Other financial institutions	77,831 units	4.67%	77,764 units	4.67%
	548,633 units	32.95%	712,813 units	42.80%

#### Top 10 unitholders

	Unitholder	Number of units	Ratio
1	Japan Trustee Services Bank, Ltd.	282,629	16.97%
2	Trust & Custody Services Bank, Ltd.	90,669	5.44%
3	Nomura Real Estate Development Co., Ltd.	87,820	5.27%
4	The Master Trust Bank of Japan, Ltd.	86,967	5.22%
5	The Nomura Trust and Banking Co., Ltd.	85,617	5.14%
6	Nomura Bank Luxembourg SA	51,443	3.09%
7	The Bank of New York, Non-Treaty JASDEC Account	30,273	1.82%
8	Credit Suisse Securities (Europe) Limited PB Omnibus Client Account	20,775	1.25%
9	Northern Trust Co. (AVFC) RE 10PCT Treaty Account	17,267	1.04%
10	State Street Bank and Trust Company	15,948	0.96%
	Total	769,408	46.20%

# Tenant Status (at end of 2nd Fiscal Period)

## Top 10 tenants (based on leased area)

	Tenant	Use	Property Name	Total leased area (㎡)	Ratio (%)
1	Fukuyama Transporting Co., Ltd.	Logistics	Landport Urayasu Sagamihara Onodai Logistics Center	92,389.48	10.3
2	Izumiya Co., Ltd.	Izumiya Senrioka  Retail Izumiya Yao  Izumiya Obayashi		70,311.49	7.9
3	Amazon Japan Logistics K.K.	Logistics	Landport Kawagoe	56,377.76	6.3
4	Neovia Logistics Service	Logistics	Sagamihara Tana Logistics Center	50,450.00	5.6
5	Yokohama Okadaya	Retail	Yokosuka More's City Kawasaki More's	43,830.13	4.9
6	Mitsui-Soko Logistics Co., Ltd.	Logistics	Ota Nitta Logistics Center	42,328.00	4.7
7	Undisclosed (Note)	Retail (land)	Mitsubishi Motors (Total 17 properties)	41,136.96	4.6
8	ASKUL Corporation	Logistics	Landport Itabashi	37,276.71	4.2
9	Otsuka Warehouse Co., Ltd.	Logistics	Landport Urayasu	35,104.40	3.9
10	Shinkai Transport Systems, Ltd.	Logistics	Landport Hachioji	34,896.32	3.9
	Top 10 ter	nants total		504,101.25	56.3

(Note) The name of the tenant is undisclosed due to unavoidable circumstances.

# Changes in Financial Performance

		1st FP	2nd FP
Operating Revenues	million yen	3,683	9,176
Operating Profits	million yen	2,089	5,348
Net Income	million yen	1,251	4,860
Asset Total	million yen	252,265	261,582
Interest-bearing Debt Total	million yen	78,478	84,435
Net Asset	million yen	162,371	165,982
Return on Assets (ROA)	%	2.5	3.8
Return on Equity (ROE)	%	3.5	6.0
FP End Capital Adequacy Ratio	%	64.4	63.5
LTV	%	31.1	32.3
Interest Coverage Ratio	times	9.6	13.2
Weighted Average Interest Rate	%	0.99	0.98
Debt Average Remaining Duration	years	4.8	4.4
Rent NOI	million yen	3,123	7,755
NOI Yield (acquisition price base)	%	6.26	6.57
FFO	million yen	1,950	6,359
Number of Properties	properties	54	55
Acquisition Price Total	million yen	227,616	238,023
Book Value Total	million yen	229,489	239,044
Appraisal Value Total	million yen	239,326	252,818
NAV per Unit	thousand yen	103	107

ROA=Current Profits/[(Total Asset Value at Start of FP+Total Asset Value at FP End)÷2]x100 \*annual basis

ROE=Net Income/[(Net Asset at FP Start+Net Asset at FP End)÷2]x100 \*annual basis

LTV=Total Interest-bearing Debt at FP End/Total Asset at FP End x 100

Interest Coverage Ratio=Net Income Before Interest Depreciation/(Interest Expenses+Investment Coroporation Bond Interest)

Rent NOI=Real Estate Rental Business Revenues-Real Estate Rental Business Income+Current FP Depreciation and Amortization

NOI Yield (Acquisition Price Base)=Rent NOI/Total Acquisition Price x 100 \*annual basis

FFO=Net Income+Current FP Depreciation and Amortization+Investment Corporation Bond Issuance Ammortization-Real Estate Disposition Profit & Loss

NAV per Unit=[Net Asset Total-(Income Statement Total-Appraisal Value Total)]/Total Number of Investment Units Issued

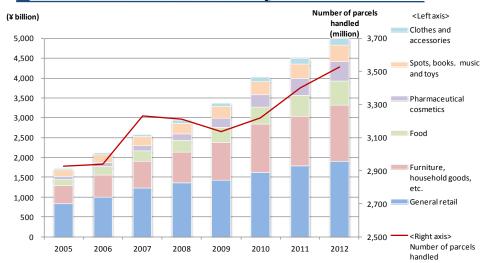
\*annual basis=each measure/operating days x 365 days

<sup>\*</sup>For the total asset value at start of 1st FP, total assets amount on the date of commencement of the actual asset management (June 13, 2013) is used

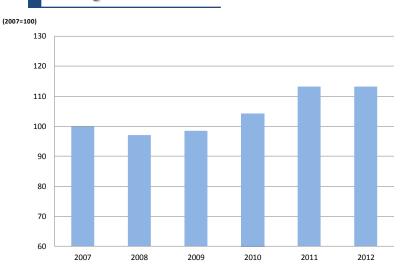
<sup>\*</sup>For the net asset at start of 1st FP, total net asset amount on the date of commencement of the actual asset management (June 13, 2013) is used Capital Adequacy Ratio at FP End=Net Asset at FP End/Total Asset at FP End x 100

# Logistics Facilities Environment

# Change in the size of the e-commerce retail market and the number of home delivery service



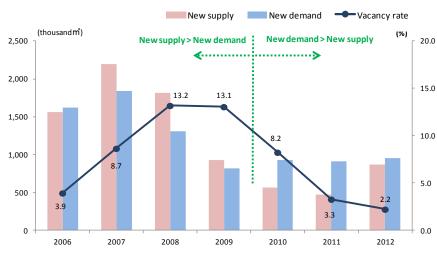
#### Change in 3PL sales



#### Warehouse stock in greater Tokyo area



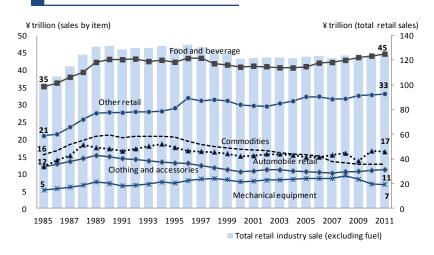
# Supply-demand balance of rentable large scale logistics facilities



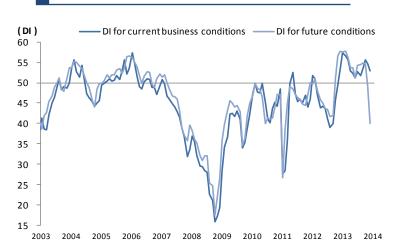
(Source) Prepared by Nomura Real Estate Asset Management Co., Ltd. based on public data of the Ministry of Economy, Trade and Industry and the Ministry of Land, Infrastructure, Transport and Tourism (upper left), public data of the Ministry of Internal Affairs and Communications and the Ministry of Economy, Trade and Industry (upper right), CBRE, Inc. (lower left) and Ichigo Real Estate Service Co, Ltd. (lower right).

#### Retail Facilities Environment

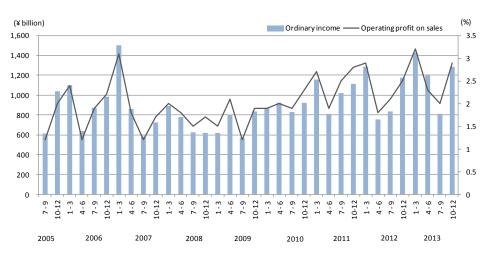
#### Retail sales (by item)



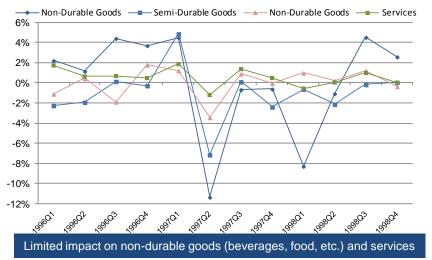
#### Change in Economy Watcher's index



#### Change in retail industry corporate performance



#### (Reference) Impact of consumption tax hike (April 1997)



(Source) Prepared by Nomura Real Estate Asset Management Co., Ltd. based on public data of the Ministry of Economy, Trade and Industry (upper left), public data of the Ministry of Finance (upper right) and public data of the Cabinet Office (lower left and lower right).

#### Overview of Nomura Master Fund

**Asset management** 

agreement

#### **Structure**

#### **Specified Related Party**

Parent company of the asset management company

Nomura Real Estate Holdings, Inc.



Nomura Real Estate
Asset Management Co., Ltd.

Information provision agreement

#### Information provider

Nomura Real Estate

Development Co., Ltd.

Investment Corporation

Nomura Real Estate Master Fund, Inc.

**Unitholder's Meeting** 

#### **Board of Directors**

Executive Director: Takashi kataoka Supervisory Director: Sadahiko Yoshimura Supervisory Director: Shuhei Yoshida

#### **Auditor**

**Ernst & Young Shin Nihon LLC** 

Asset custody agreement

Custodian

Sumitomo Mitsui Trust Bank, Ltd.

General administration Agreement / Transfer agency agreement

General Administrator and Transfer Agent

Mitsubishi UFJ Trust and Banking Corporation

## History

January 28, 2013

Filing of incorporation by the founder (Nomura Real Estate Asset Management Co., Ltd) under Article 69 of the Investment Trusts Act.

January 31, 2013

Registration of incorporation under Article 166 of the Investment Trusts Act, Incorporation of NMF

February 1, 2013

Application for registration under Article 188 of the Investment Trusts Act.

February 22, 2013

Registered with the Prime Minister of Japan under Article 187 of the Investment Trusts Act.

(Registration No. 82, Kanto Local Finance Bureau)

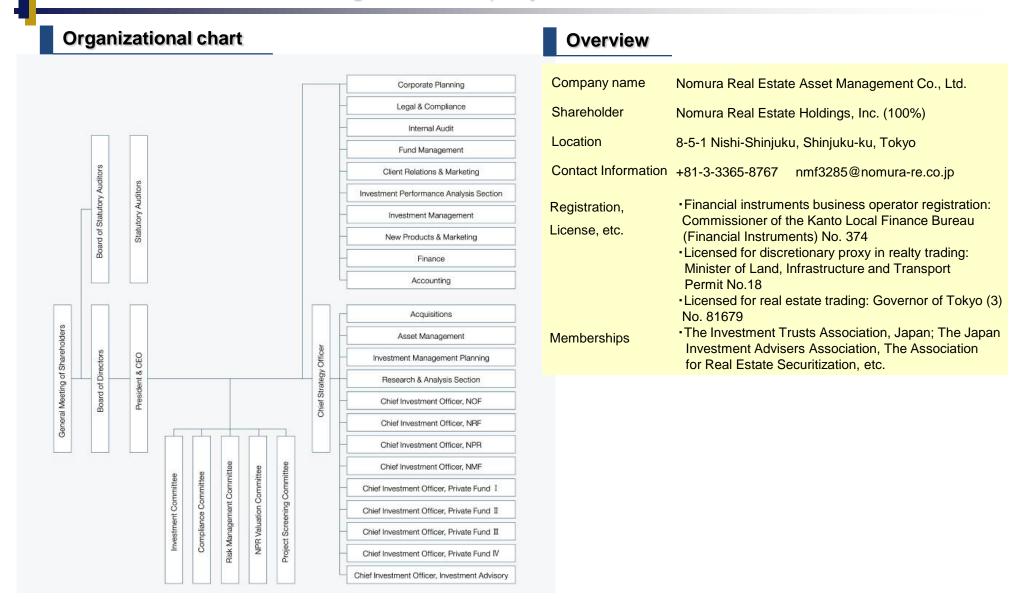
June 12, 2013

Listed on the Tokyo Stock Exchange

#### agreement

#### NOMURA REAL ESTATE MASTER FUND, INC.

# Overview of the Asset Management Company





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For management fees that the Fund pays to Nomura Real Estate Asset Management Co., Ltd., please refer to the terms and conditions of the Fund, asset management reports, etc.

The forward-looking statements with respect to the future financial results contained in this document are based on the current facts about the investment policy of the Fund, applicable laws and regulations, the market environment, business practice, etc., as of the preparation date of this document and do not reflect or consider any changes in the circumstances after the preparation date. These forward-looking statements inherently reflect uncertainty about known risks as well as unknown risks and other factors and may deviate from the actual operating and management results, financial conditions, etc., of the Fund.

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