

# **Supplement Documentation for Press Release** "Acquisition and Disposition of the Assets" dated today

May 9, 2016



## An Exchange Deal with the Sponsor

Promote construction of sustainable portfolio with exchange deal utilizing strength that having NRE, general developer, as a sponsor.

#### Acquisition of 1 properties with ¥10.8 Billion

✓ Landport series property which is an advanced logistics facility developed by Nomura Real Estate Development, will be acquired



Landport Kashiwa Shonan II

## **Disposition of 3 properties with ¥18.1 Billion**

✓ The Three Properties for the Sponsor that are aging and are expected to see their profitability decrease even though they are in excellent locations



NOF Nihonbashi Honcho Building



NOF Tameike Building



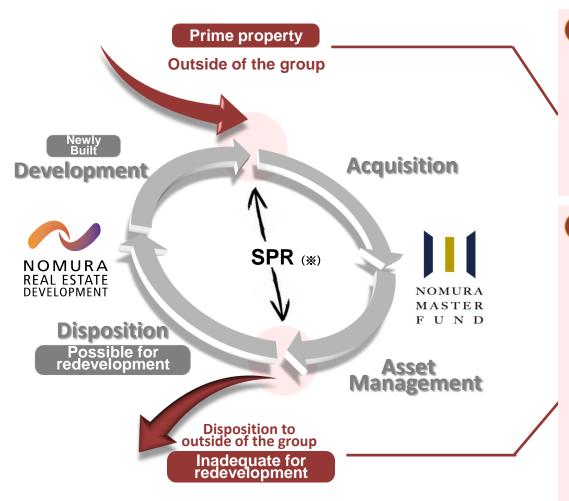
**Outside of the group** Acquisition **Development** SPR (\*) NOMURA **REAL ESTATE** DEVELOPMENT MASTER FUND **Disposition** Possible for redevelopment Asset Disposition to outside of the group Inadequate for redevelopment

**Prime property** 



# An Exchange Deal with the outside of the group

Promote construction of sustainable portfolio transferring properties that is inadequate for re-development and purchasing good location land.



#### Acquisition of 1 properties with ¥4.9 Billion

Stable cash flow will be obtained based on a fixedterm lease agreement for long-term business and the land has very high versatility



Ryotokuji University Shin-Urayasu Campus(Land)

#### Disposition of 6 properties with ¥10.6 Billion

Disposed properties which building age are old and hard to anticipate future internal growth through "bidding process & bulk transaction"



NOF Shinagawa Konan Building



PRIME URBAN Hatagaya



Yokohama Odori Koen Building



PRIME URBAN Sangen Jaya II



JCB Sapporo Higashi Building



PRIME URBAN Kamikitazawa



Exchange deal with The Sponsor

- ✓ Acquisition of brand property of the sponsor development (Landport Kashiwa Shonan II)
- ✓ The Three Properties for the Sponsor that are aging and are expected to see their profitability decrease even though they are in excellent will be sold to the sponsor

Transaction utilizing diversified type REIT

- ✓ Stable cash flow will be obtained based on a fixed-term lease agreement for long-term business of 50 years and the land has very high versatility.
- Cross-over deal
   (Disposition of office and residential, Acquisition of logistics and land)

Accelerating the Property Replacement Plan

- ✓ Accelerated property replacement of ¥34 billion, from original plan of ¥50 billion within 3-5 years
- ✓ Disposed properties which building age are old and hard to anticipate future internal growth for the outside of the group

Improvement of the portfolio quality

- ✓ Reduction of building age (▲1.2years)
- ✓ Reduction of medium- and long-term repair cost (▲23 million yen )



# List of Replacement Properties







Disposition the buildings in excellent locations for sponsor bidding process & bulk transaction

SPR 2<sup>nd</sup>

SPR 3<sup>rd</sup>

_	Name	Use	Acquisition price	Transfer price (A)	Book value (B)	(A)-(B)	Appraisal value	Building Age	NOI yield
	NOF Nihonbashi Honcho Building (49%)	Office	10,486	11,270	10,449	820	10,437	55.1	4.8%
	NOF Tameike Building	Office	4,810	4,500	4,802	-302	4,480	56.8	4.2%
•	NOF Minami Shinjuku Building	Office	2,210	2,380	2,214	166	2,210	30.2	3.5%
	NOF Shinagawa Konan Building	Office	3,460		3,457	574	3,310	28.5	3.9%
	Yokohama Odori Koen Building	Office	1,810		1,806		1,800	27.2	5.7%
	JCB Sapporo Higashi Building	Office	3,270	10,633	3,252		3,260	49.6	6.0%
	PRIME URBAN Hatagaya	Residential	469	10,033	470	574	472	23.5	4.2%
	PRIME URBAN Sangen Jaya II	Residential	483	483	484		488	25.5	4.4%
	PRIME URBAN Kamikitazawa	Residential	597		597		601	29.0	4.5%
_	Total 9 Properties		27,595	28,783	27,530	1,243	27,058	46.0	4.7%







Sponsor support & Acquisition of the land unique characterizes the location

acquisition Appraisal

value(B)

11,000

5,090

16,090

**Building Age** 

0.1

0.1

(B)-(A)

200

190

390

NOI yield

4.9%

3.9% 4.6%

Acquisition

price(A)

10,800

4,900

15,700

	Name	Use	
SPR 2 <sup>nd</sup>	Landport Kashiwa Shyonan II	Logistics	
SPR 3rd	Ryotokuji University Shin-Urayasu Campus(Land)	Other (Land)	
3.4	Total 2 Properties		

<sup>(</sup>X) Indicates anticipated Book value as of the date of disposition.



## Effect of SPR

	Before the implementation of SPR		After the implementation of SPR	Effect
Number of properties	259 properties		253 properties	_
Acquisition price	¥807,302mln.		¥795,407mln.	
Building age	19.3 years		18.1 years	Reduction of 1.2 years
Repair cost	¥45,619mln.		¥42,736mln.	Reduction of 2,882 million yen
Unrealized gain/loss	¥39,005mln.		¥39,028mln.	Unrealized gains increaseof 23 million yen
Transfer price-Book value		<b>&gt;</b>	¥1,242mln.	<del></del>
External growth			Nomura Real Estate [	ential negotiation rights to NMF for if and when Development is to sell the properties after evelopment is expected.

<sup>(%1)</sup> Building age are as of May 9, 2016

<sup>(%2)</sup> Repair cost is Compared forecast of long-term repair costs (12years) written in the Engineering Report of the Property

# List of Disposed Properties (Disposition to Sponsor)



The Three Properties for the Sponsor that are aging and are expected to see their profitability decrease even though they are in excellent locations will be sold to the Sponsor



NOF Nihonbashi Honcho Building (49%)



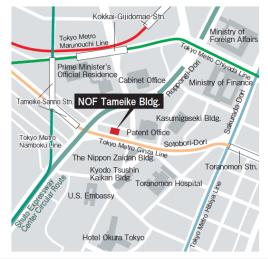


Adress	2-7-1 Nihonbashi Honcho,Chuo Ward, Tokyo
Access	Mitsukoshimae Station (Tokyo Metro Ginza Line )
Building Age	55.0years
Gross Floor area	19,157.05㎡



NOF Tameike Building





Adress	1-1-14 Akasaka,Minato Ward, Tokyo		
Access	Tameike-Sanno Station (Tokyo Metro Ginza Line)		
Building Age	56.7years		
Gross Floor area	4,715.20m²		



NOF Minami Shinjuku Building





Adress	5-32-7 Sendagaya,Shibuya Ward, Tokyo		
Access	Shinjuku Station and Yoyogi Station (JR Line)		
Building Age	30.1years		
Gross Floor area	2,464.71㎡		

X Access denotes major station only.

# List of Disposed Properties (Disposition to outside of the group)



Disposed properties which building age are old and hard to anticipate future internal growth through "bidding process & bulk transaction"



NOF Shinagawa Konan Building



Yokohama Odori Koen Building



JCB Sapporo Higashi Building



	Adress	2-4-1 Horai-cho, Naka Ward, Yokohama City, Kanagawa		
Access Kannai Station (J		Kannai Station (JR Line and Yokohama Municipal Subway Line)		
	Building Age	27.1years		
	Gross Floor area	4,234.62m <sup>2</sup>		



Adress	1-1 Minamiichijo-Nishi, Chuo Ward, Sapporo City, Hokkaido
Access	Odori Station (Shiei Toho Line and Tozai Line)
Building Age	49.5years
Gross Floor area	9,062.04m²



Adress

Access Building Age

Gross Floor area

## PRIME URBAN Hatagaya

1-2-5 Higashi Citynagawa, Shinagawa Ward, Tokyo

Shinagawa Station (JR Line and Keikyu Line)

28.4years 7.378.55m<sup>2</sup>



Adress	3-28-6 Hatagaya, Shibuya Ward, Tokyo
Access	Hatagaya Station (Keio New Line)
Building Age	23.4years
Gross Floor area	650.60m²



## PRIME URBAN Sangen Jaya II



	W. Sarahan and M. Marian and M				
	Adress	ess 2-4-16 Taishido, Setagaya Ward, Tokyo			
Access Sangen Jaya Station (Tokyu Denentos		Sangen Jaya Station (Tokyu Denentoshi Line)			
	Building Age	25.4years			
	Gross Floor area	810.98m²			



#### PRIME URBAN Kamikitazawa



Adress	5-21-22 Kami Kitazawa, Setagaya Ward, Tok		
Access	Kamikitazawa Station and Hachimanyama Station (Keio Line)		
Building Age	29.0years		
Gross Floor area	1,384.45㎡		

# Overview of New Properties





Landport Kashiwa Shonan II

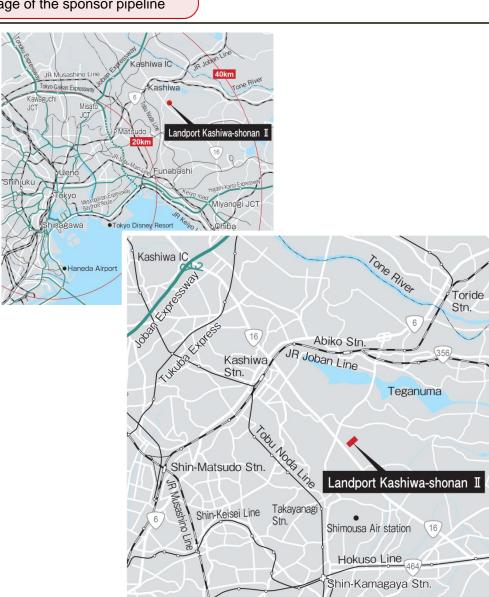
#### Take advantage of the sponsor pipeline



Acquisition Date	September 1, 2016	Address	1043-1Wakashiraga, Kashiwa City, Chiba
Completion date	Apr 2016	Gross Floor area	50,539.27 mื่
Acquisition Price(A)	¥10,800mln.	Number of Tenants /Main Tenant	Non-disclosure
Appraisal Value(B)	¥11,000mln.	(A)/(B)	98.2%

## **Investment Highlights**

- The Landport series advanced and high-functioning logistics facility developed by Nomura Real Estate Development has high brand strengths addressing the detailed needs of tenants.
- ✓The property has a facility specification that takes the working environment into
  consideration such as with onsite parking space, office space, excellent cafeteria
  space, changing rooms, etc
- ✓ As a slope-type facility, vehicles can connect to first and second floor berths. Moreover, the effective height under beams is 5.5m to 6.5m, an 11m × 11m grid is employed for pillar span, floor space can be increased through utilization of the surplus volume ratio and adaptation to seasonal fluctuations of demand and increase of logistics volume after occupancy is possible. As such, the facility has a high functioning capacity and can meet the demands of various tenants.





Others

#### Ryotokuji University Shin-Urayasu Campus(Land)

Acquisition of university's land



Acquisition Date	May 26, 2016	Address	5-8-1Akemi, Urayasu City, Chiba
Completion date	_	Gross Floor area	14,431.35㎡
Acquisition Price(A)	¥4,900mln.	Number of Tenants /Main Tenant	Ryotokuji University
Appraisal Value(B)	¥5,040mln.	(A)/(B)	97.2%

## **Investment Highlights**

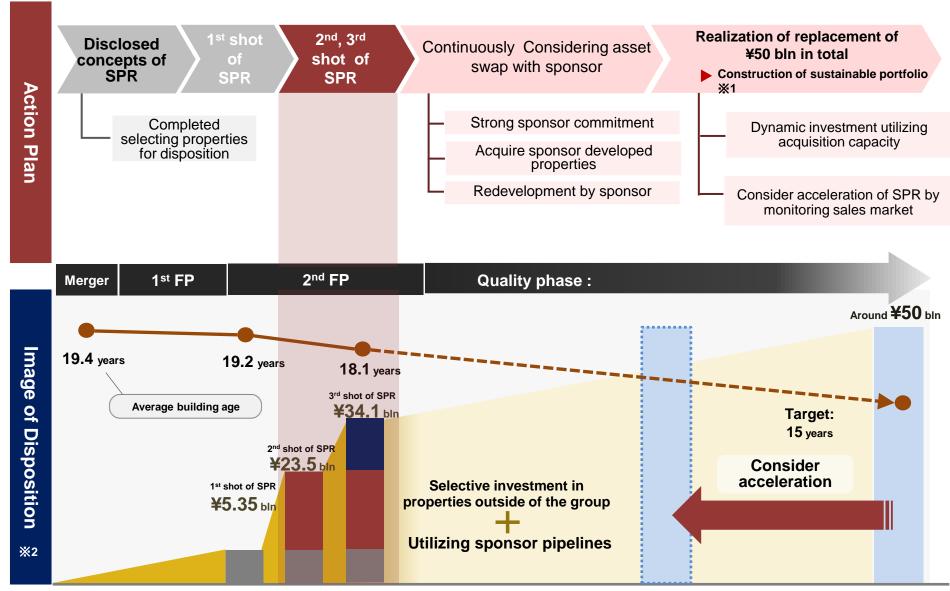
- This will be the first time for a J-REIT to acquire a university's land with leasehold right. Only a diversified type REIT that does not limit its sectors of investment can undertake such an initiative.
- ✓ Stable cash flow will be obtained based on a fixed-term lease agreement for long-term business of 50 years and the land has very high versatility.
- ✓ Various retail facilities, lodging facilities, bridal facilities, condominiums, medical facilities, etc. are being developed and established on a schedule basis around Shin-Urayasu Station with the opening of the adjacent large-scale resort facility. A very beautiful townscape that stands out even in the Tokyo bayside area is in place and a sense of uniqueness characterizes the location.





# Action Plans of SPR





<sup>\*\*1</sup> For details of the "sustainable portfolio," please refer to page 2 of "Supplement Documentation for Press Release 'Acquisition and Disposition of the Assets' dated March 29, 2016" announced on March 29, 2016.

X2 Image of disposition describes the total amount.



#### **About SPR**

Denotes Strategic Property Replacement enhancing portfolio quality, main axis of NMF's mid-to long-term management strategy(\*\*)

## **Target**

- Improvement of portfolio quality
- Management of DPU (profit & loss from disposition and periodic profit)





#### **Point**

- Crossover deals
- Optimization of sector timing
- Utilization of the sponsor pipeline



This document has been prepared for the purpose of provision of information only, and should not be construed as an offer, solicitation or commercial conduct of any nature associated with any specific products. Investors wishing to purchase the investment units of Nomura Real Estate Master Fund, Inc. should contact their own securities brokers or dealers. A fee may be charged by your financial instruments business operator in relation to the sale or purchase of investment units.

For management fees that the Fund pays to Nomura Real Estate Asset Management Co., Ltd., please refer to the terms and conditions of the Fund, etc.

The forward-looking statements with respect to the future financial results contained in this document are based on the current facts about the investment policy of the Fund, applicable laws and regulations, the market environment, business practice, etc., as of the preparation date of this document and do not reflect or consider any changes in the circumstances after the preparation date. These forward-looking statements inherently reflect uncertainty about known risks as well as unknown risks and other factors and may deviate from the actual operating and management results, financial conditions, etc., of the Fund.

Investment in real estate investment securities may result in a loss due to a decline in the transaction price caused by, for example, changes in the price or the revenue-generating capability of the underlying properties or deterioration of the financial conditions of the issuer.

Although the information contained in this document is intended to be complete and thorough, there is no assurance of precision and safety of the same. Please note that the contents of this document is subject to change or cancellation without prior notice.

It is prohibited to make duplication, reproduction, distribution or use of any part or whole of the information contained in this document without express prior written consent.